

Base rate cut adds to Budget cheer

● The high street banks cut base rates from 12.5 to 11.5 per cent. The big building societies reduced mortgage rates to 12 per cent.
● Share prices and government stocks rose strongly in response to the Budget and interest rate cuts, with the prospect of further rate cuts soon.

By David Smith and Lawrence Lever

Waves of optimism swept through financial markets yesterday in a strong declaration of approval for Mr Nigel Lawson's Budget. The high street banks cut base rates by 1 percentage point to 11.5 per cent, after a signal from the Bank of England.

Britain's two biggest building societies, the Halifax and Abbey National, immediately reduced their mortgage rates by 0.75 percentage points to 12 per cent. And the prospects for further falls in interest rates were good, the Chancellor said yesterday. While emphasizing the Government's cautious approach, Mr Lawson said: "I think that there is a prospect of lower interest rates."

Mr Lawson was talking to journalists at a briefing at No 11 Downing Street shortly after the round of base rate reductions, led by Barclays, had begun. Barclays cut its rates from 12.5 to 11.5 per cent after the Bank of England cut its money market rates by a point in an early dealing round.

The Bank of England, in reducing its dealing rates, indicated that the move was in response to the Budget, the pound's firmness and recent good figures for the money supply and public borrowing.

The pound rose in spite of the reduction in base rates. It gained 10 points against the dollar to \$1.4782, and posted a more impressive two-pipe gain to DM3.3442 against the German mark. The sterling

index rose by 0.5 points to 74.8. However, most of the action was in the domestic financial markets. The Financial Times 30-share index rose by 14.9 points to a new high of 1,389.5. Government stocks were strong in response to the Budget and the prospect of further base rate cuts. Long-dated stocks rose by around £2.50.

The new 12 per cent mortgage rates at the Abbey National and Halifax take immediate effect for new borrowers. For existing borrowers, the new rates apply from April 1.

The Nationwide building society, the third largest in the country, is widely expected to follow suit with an identical reduction tomorrow. Investors, however, will be hit by a 1 per cent reduction in savings rates which the Halifax and Abbey National announced yesterday at the same time as the mortgage rate cut.

The new 12 per cent rate, for both endowment and repayment mortgages with the societies, follows the scrapping of endowment differential by the societies two weeks ago. It will mean considerable savings for the 1.2 million holders of existing endowment mortgages with the societies. On an existing 25-year

● The Chancellor, Mr Nigel Lawson, criticized oil companies for raising pump prices after the 7.5p increase in petrol duty in the Budget.

The Government is to recruit 2,000 "employment advisers" for Jobcentres in a £500 million campaign aimed at combating long-term unemployment.

£30,000 endowment mortgage, there will be a monthly saving of £18.88, while for a £20,000 endowment mortgage covering the same period there will be a saving of £12.59 a month.

In the case of repayment mortgages, this latest cut will mean a saving of £8.28 a month for the £30,000 loan and £5.53 a month in the case of the £20,000 loan.

The actual savings from the cut have been slightly reduced by the 1 per cent cut in basic rate tax announced in the Budget. This is because the tax relief on the interest element of home loans is reduced by a corresponding amount.

The Budget was well received in the City, because it was regarded as a cautious and prudent package.

Mr Roger Nightingale, economics director at the stock-broking firm of Hoare Govett, said the Budget was "well balanced and politically canny" and he predicted a long upward sweep for share prices.

The Chancellor, in his briefing, stressed the importance of lower pay settlements if the economy is to benefit fully from lower oil prices. He said interest rates in Britain would be lower if the growth in unit labour costs were reduced and industry would receive twin benefits of lower borrowing and lower wage costs. Sir Terence Beckett, the CBI's director-general, welcomed yesterday's reduction in base rates.

Chancellor criticizes petrol rise

By Teresa Poole

Mr Nigel Lawson fuelled a row over petrol price increases yesterday by describing oil companies as "foolish" and "selfish" for passing on the 7.5p increase in petrol duty announced in the Budget.

"I think it is pretty clear, after what has happened in the oil market and the degree of competition at the pumps, that if they are to put up prices they will come down later. Therefore it seems to be rather foolish to put the price up in the first place," he said.

BP yesterday followed Shell's lead and said that prices at the pump would be increased by 7.5p from Saturday, taking the average price of a four star BP gallon to 181p. Esso is still reviewing the situation.

The Chancellor's insistence that the oil companies were making enough money not to raise prices at all was highlighted by Shell UK's announcement last week of profits for last year almost doubled at £667 million.

A spokesman for BP said: "We are not in the business of discounting duty increases. It's the Chancellor's increase, it's not ours." But he added that competition on the forecourts would mean that prices would start edging down again fairly quickly.

In his Budget statement the Chancellor said oil companies had not passed on to the consumer the full benefit of cheaper oil and that petrol prices should fall further.

£500m for new jobs revolution

By Edward Townsend
Industrial Correspondent

The Government is to recruit 2,000 new "employment advisers" to spearhead what Lord Young of Gifford, Secretary of State for Employment, said yesterday was a "revolution" in methods to combat long-term unemployment.

The new staff will be installed at Jobcentres by mid-summer. Up to £500 million is to be spent in the next two years on the new range of employment measures outlined in Tuesday's Budget speech by the Chancellor, Mr Nigel Lawson.

Yesterday Lord Young and Mr Kenneth Clarke, the Paymaster General, filled in the details of what the Government clearly hopes is a series of initiatives that will make a severe dent in the ranks of the long-term unemployed before the next election.

As well as expanding existing schemes to encourage people to set up their own businesses, increased emphasis is being placed on the young and those who have been out of work for more than a year.

The new two-year Youth Training Scheme, now to be followed by the New Workers Scheme for those aged 18 to 20, is designed to ensure that school-leavers have the prospect of three years of guaranteed training and work. "We are doing as much as any

Continued on page 2, col 8

Prince plans a summer wedding



Prince Andrew and Miss Sarah Ferguson at Buckingham Palace after their engagement announcement yesterday.

Touch of comedy as engagement is confirmed

Royal family shelters the bride

By Alan Hamilton

A mounting frenzy of speculation was at once confirmed and defused yesterday morning when Buckingham Palace finally made the official announcement that Prince Andrew has become engaged to Miss Sarah Ferguson.

Although no further details have yet been made known, it is expected that the 26-year-old Prince and his fiancée will marry in Westminster Abbey, probably in July.

The release of a statement much of whose news value was drained by weeks of press guesswork and an absence of any official denial, was not without its moments of comedy.

The announcement had been planned for 11 am, but shortly after ten o'clock Miss Sarah Ferguson, a Palace press officer, walked across the courtyard bearing a sheaf of papers and distributed them to those of the waiting crowd of reporters and cameramen who shouted loudest. One

copy was seized by Peggy, an Old English sheepdog.

Typed on Palace headed notepaper, the announcement said simply: "It is with the greatest pleasure that The Queen and The Duke of Edinburgh announce the betrothal of their beloved son, The Prince Andrew to Miss Sarah Ferguson, daughter of Major Ronald Ferguson and Mrs Hector Barnard."

It was dated February 19, 1986, which far from being yesterday's date is actually Prince Andrew's birthday. At midday, the couple went on television in a joint interview with BBC and ITN. Sitting at opposite ends of an ample Palace sofa, they appeared delighted but slightly awkward, the Prince laughing and joking heartily while Miss Ferguson smiled and looked entirely possessed of herself. She showed off her engagement ring with its centrepiece of a large red ruby to match her mane of auburn hair, while Prince Andrew revealed that he had made his formal

proposal of marriage at Floors Castle, the majestic home of the Duke and Duchess of Roxburgh.

Miss Ferguson, who is the Prince's senior by eight months, explained that after her marriage she would be known officially as Princess Andrew.

The Queen, according to her son, was "overjoyed, very happy, very pleased - a delighted parent". The announcement was also welcomed by the Prime Minister, who sent a letter of congratulation from himself and Cabinet colleagues to the Prince; by the Archbishop of Canterbury, who is attending a church conference in Toronto; and by Miss Ferguson's father, who left for Australia shortly after the announcement to visit his elder daughter, Jane, and to referee polo matches.

Major Ronald Ferguson, a retired Life Guards officer and now vice-chairman of the Guards Polo Club at Windsor and Prince Charles' polo manager, said of his prospective son-in-law: "I think he is a very fine person. We all know he is a very professional helicopter pilot. I admire anybody who is professional at their job."

Yesterday's announcement made an immediate, dramatic and practical difference to Miss Ferguson's life. For security reasons she will not return to her modest shared flat in Battersea, but will be instantly gathered into the bosom of the Royal Family and be given safe accommodation, probably at Kensington Palace.

From yesterday she has also had assigned to her permanently an armed officer from the royal and diplomatic protection squad.

The longer-term question of where the couple will set up home remains unresolved. In the short-term, a grace-and-favour apartment in Kensington Palace is indicated, but in the longer term they may inherit Clarence House, at present occupied by the Queen Mother and her household.

Prince Andrew currently lies fourth in line of succession to the throne, and any children of his forthcoming marriage will take their place in line immediately after him.

Miss Ferguson, according to the rules of succession, as a mere consort takes no place in the line of succession. But she is not without royal connection, being descended through her paternal grandmother from the Dukes of Buccleuch, the Duke of Monmouth, and ultimately King Charles II and his mistress Lucy Walters.

Couple tell of secret love

By Paul Valley

The romance between Prince Andrew and Miss Sarah Ferguson might appear to the public as a whirlwind affair, but it developed in secret over the past nine months, the couple said yesterday.

Sitting with his fiancée on a deep sofa in his Buckingham Palace study, Prince Andrew said: "It may seem like a whirlwind because the media only discovered about it in December-January. Quite a hot start on before."

In a joint interview with BBC and ITN, Prince Andrew said their friendship began to turn to love last summer when they sat next to each other at a race meeting. "It was at Ascot that the whole thing took off."

The couple have been acquainted since they were children. "We have known each other since we were four or five, but we only really noticed each other fairly recently."

Miss Ferguson added: "We met up again in 1983 at a house party and became very good friends. Then in June, 1985, when I was a guest of the Queen at Royal Ascot we became better friends."

Miss Ferguson said she was attracted by Prince Andrew's "wit, charm and good looks", and the Prince said he liked her red hair.

The Royal proposal happened "some weeks ago", privately, in Scotland.

Asked if she remembered what Prince Andrew said to her she replied: "Yes, but I am not going to tell you."

The Prince added that he had made the proposal not in the traditional manner on one knee, but on both.

He said he was surprised that she accepted his proposal and she had told him: "If you wake up tomorrow morning, you can tell me it is all a huge joke."

The Queen was "overjoyed, very happy and very pleased - a delighted parent" when the Prince sought her formal approval at Windsor Castle on her return from her tour of Australia. He then approached Miss Ferguson's father to ask for his daughter's hand last weekend.

Prince Andrew is on record as saying that he would know at once when he met the girl he wanted to marry because it would hit him like a thunderbolt.

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Tomorrow

Breaking the mould

SDP

Five years after the formation of the Social Democratic Party, has the face of politics really changed?

Wedded to their jobs
How couples cope when their professions are the same

Portfolio

The Times Portfolio daily competition prize of £2,000 was shared yesterday by between Mr N Roberts of Wigan and Miss Leslie Chapman of Watford. Portfolio list, page 24; how to play, information service, page 20.

I suppose we can't make any arrangements until we know the date?

Pitmen's vote

The pit deputies' union Naodas has voted by 6,413 to 4,219 against industrial action over the closure of Bates colliery in Northumberland.

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Record £11m rise for secret services

By Anthony Bevins
and Stewart Tindler

A record 13.6% rise has been earmarked for the official budgets of Britain's intelligence and security services in the new financial year, according to figures published yesterday in Treasury Supply estimates.

The £11 million increase means the budgets of the services will rise to £92 million. But this figure may only represent the cost of salaries and other staff expenditure rather than the global figure for Britain's espionage, counter-espionage and security operations.

The increase could mean pay rises within MI5 and MI6 plus extra staff through reorganization prompted by Sec-

urity Commission reports on the services. The budget is described as "for Her Majesty's foreign and other secret services. The Cabinet office will account for this vote," in the estimates.

The scale of the coming year's budget increase can be gauged by reference to previous rises. Expenditure in 1983/4 was £70 million which increased by 6.3 per cent to £75 million in 1984-5. This year's out-turn expenditure to the end of this month is put at £81 million which means an increase of 7.8 per cent.

The main rise for next year comes at the end of a period which has brought MI5 considerable public humiliation and criticism which began with the conviction of Michael Betts, a middle ranking

MI5 officer, for attempting to spy for Russia. A Channel Four film on the 20/20 Vision programme included blunt criticism from a former MI5 officer, Miss Cathy Massier.

The Betts affair raised considerable discussion about the internal failings of MI5. It prompted the appointment of a new director general close to Downing Street and the need for change in the MI5 bureaucracy and internal security.

The Prime Minister last year extended ministerial powers to weed out potential security risks within the civil and public services by widening the risk definition to include "subversives". Until then the problem areas were considered to be either Com-

munists or Fascist associations.

The figures revealed in the estimates give only a partial picture of Britain's secret services. They take little account for example of the GCHQ operation which employs about 11,000 staff and costs somewhere between £300 and £600m a year.

There is also the military commitment to GCHQ through posts abroad and the Army intelligence operation in Ulster.

Much of Britain's espionage effort is maintained through the electronic eavesdropping of GCHQ rather than the old-fashioned spy network.

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Reagan could compromise on Contra aid

Washington - On the eve of the crucial vote in Congress of President Reagan's request for \$100 million for the Nicaraguan rebels, the White House yesterday indicated that it might consider compromised proposals to delay putting the plan into effect.

But Mr Reagan was still insisting he wanted a full \$70 million in military aid, as well as a further \$30 million in humanitarian assistance.

The vote, which Mr Reagan has made a crucial test of his Central America policy, is likely to be extremely close. The White House was estimating before the debate began that it needed only about ten votes to win in the House.

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US told to end 'unfair' competition on Atlantic air routes

By Philip Webster, Political Reporter

The Government is ready to consider tearing up an air services agreement with the United States over the Atlantic air routes unless it accepts a ban on flights by US carriers.

In the strongest warning yet about unfair competition between US and British airlines, Mr Michael Spicer, Minister for Aviation, spoke last night of the "very serious" consequences if a new agreement was not reached by the end of July to control capacity on the Atlantic, where the US holds 60 per cent of the market.

The capacity "annex" of the Bermuda 2 agreement runs out in July and the clear implication behind Mr Spicer's words, given as British negotiators flew to Washington, was that if a satisfactory arrangement is not reached consideration would be given to terminating the agreement.

The Government would have to give 12 months notice after which there would be no formal basis for aircraft to fly across the Atlantic. The Government hopes that US realization that they would have most to lose from a free-for-all will be an added inducement to come to terms.

"We are not playing games. We mean business. Without the capacity annex the agreement is not acceptable," a government source said.

Mr Spicer, addressing the American Chamber of Commerce in London, accused the US of breaking the rules of international aviation. "One of the fundamental rules of international aviation is that competition must be fair and equal. On the Atlantic it is not."

The US did not open its vast domestic market to foreign carriers, even for access to international services; nor did it allow foreign carriers to invest in its market.

But the European market was open to a far greater extent. US airlines could combine London and European traffic and in some cases they carried passengers to and from between London and Europe; British airlines did not have comparable advantages in the US.

Mr Spicer said that efforts to press the US authorities for greater access to their home market were not making much progress. "The only practical means we have to protect our airlines, which are perfectly competitive in terms of price, performance and product, from being progressively forced off UK/US routes, is to exercise some restraint on the capacity of US airlines."

He said that most US airlines were first and foremost domestic operators for whom international routes

were an adjunct to their domestic networks; such airlines could afford to engage in fare or capacity wars on international routes, to use them as loss leaders, to achieve domination of those routes and force off their competitors.

Mr Spicer said: "Our airlines, whose business is essentially international, cannot afford to behave in this way. We simply cannot and will not expose our airlines to risks where the cards are stacked against them. True competition can only exist where there is proper and adequate access to the market."

Mr Spicer reiterated the Government's position that it was not in a position to privatize British Airways until the negotiations had been settled and that it could not allow any immediate prospect of privatization to influence its negotiating position on the Bermuda agreement.

He also said that the management led buy-out for British Airways had not found favour with the Government because it wanted the widest possible holding of shares, and a sale at the best price.

"This itself no doubt precludes selling British Airways to a single buyer, encouraging as it is that there is so much enthusiasm for privatization within the airline."

Satanist's 'gifts to woman'

Self-confessed satanist Dery Maixwaring Knight had a special hotel room for after-dinner sexual intercourse, a court was told yesterday.

Jeanette Clohosy, aged 27, of Basildon, Essex, said Mr Knight took her to many hotels for sexual intercourse and bought her a jeep, expensive clothes and jewellery. He was living with the Rev John Baker, the rector of Newick, East Sussex.

She told Maidstone Crown Court that they regularly visited hotels including The Old House Hotel, Chertsey, the Post House and the Old Moat House at Brentwood, the South Lodge, Chelmsford, and the Chequers Hotel, Forest Row, East Sussex.

Miss Clohosy said: "Mr

Knight had a room at the Chequers for his use after dinner where we would make love."

Mr Knight took her to meet the rector and his wife three times. She and Mr Knight then went to the Chequers for the night, she said.

On another occasion she saw Mr Baker hand Mr Knight a brown envelope which he later opened taking out about £300.

Mr Knight, aged 46, an unemployed painter and decorator, of Dormans Land, Surrey, denies 19 charges of obtaining more than £200,000 by deception from committed Christians.

He claims that the money went towards buying satanic regalia to free himself from the

devil but, it is alleged, it was spent on fast cars, women and high living.

Mr Knight gave Miss Clohosy a gold and diamond engagement ring. Miss Clohosy is the third woman that the court has been told Mr Knight wanted to marry.

"As I saw it we were supposed to be engaged to be married," she said under cross-examination from Mr Michael West, QC, for the defence.

Miss Clohosy said that she loved him from about a month after she met him. It was nothing to do with the expensive gifts he gave her.

The trial was adjourned until today.

Science report

Russians claim to have found 'first universal flu vaccine'

An unambiguous, if somewhat surprising, claim to have produced "the world's first universal anti-flu vaccine of a new generation" has just been made by Soviet scientists.

Dr Raskin Khaitov, deputy director of the Soviet Institute of Immunology, who worked on the new compound, says it is effective because, knowing that other vaccines fight only against a specific flu virus strain, he and his colleagues adopted a new approach.

Instead of tracking down the entire flu virus range, they decided to identify its most

toxic segment. That would have been impossible had they used existing vaccines, which are weakened viral cultures. They work by "showing" the flu enemy to the body's defence system so that the white cells in the blood will produce antibodies when attacked by the virus proper.

But, Dr Khaitov says, those vaccines are only effective when the real flu virus bears a strong resemblance to the original "flu picture" shown to the cells. Because the flu virus is very changeable, the antibodies fail to attack its many

disguises and therefore flu vaccines do not work satisfactorily.

To solve that the Russians decided to concentrate on a minute section of the protein fraction of the flu virus (a mere 20 amino acids in length) common to all viral membranes. They believed it would still contain the flu pathogen even after several mutations.

If, they argued, they could induce antibodies to attack that section, they would be well on the way towards an anti-flu compound effective against all strains of flu. But

they hit a snag; the blood's white cells ignored the protein, failing to produce antibodies against it. Clearly, the protein was not an immunogen.

Dr Khaitov's group decided to turn it into one. Their plan was to join a molecule of the compound which triggers the activity of the blood's white cells with the protein in question.

An associate member of the Soviet Academy of Sciences, Dr Viktor Kabanov, who heads the department of high molecular compounds of Mos-

cow University, thought he could synthesize such compounds.

The researchers then turned to experiments with mice. They first inoculated them with the new compound and then with a flu virus. All the mice survived, although they normally die if they have flu. The vaccine worked immediately.

In further experiments mice were sequentially infected with all the eight known strains of the flu virus. In every case they all recovered when the new vaccine was administered.

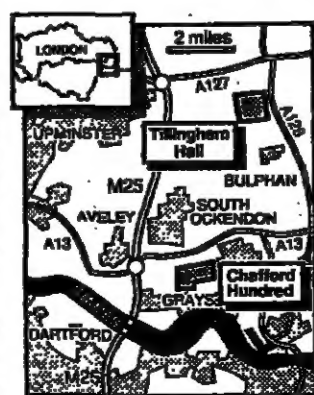
New town group's expansionist plans

By Hugh Clayton

The consortium that wants to build a complete new town at Tillingham Hall disclosed yesterday that it had further building plans for open land in south Essex. Written evidence from the consortium against the refusal of councils to let it build the new town showed that its interest in local land went far beyond the boundaries planned for Tillingham Hall.

Lord Northfield of Telford, chairman of the consortium of nine of the largest house-building companies in Britain, rejected the councils' claim that adequate land was available on disused industrial land outside the Green Belt at Chafford Hundred near-by.

He made it clear that the



consortium, called Consortium Developments, believed that housing need required both sites to be used. "With regard to the Chafford Hun-

ded site potential, the company notes the estimate of the county council that it could provide sites for some 4,000 houses," Lord Northfield said.

"The consortium is aware of this potential and many of its member companies have registered an interest in acquiring land for development at Chafford Hundred. The consortium's view is that the development of both Chafford Hundred and Tillingham Hall should be vigorously pursued."

The evidence was submitted at the consortium's appeal against the councils' refusal to let it build a town of 5,000 homes with shops and schools at Tillingham Hall. The coun-

cils, Essex county and Thurrock borough, oppose the creation of a new town in the Green Belt close to London and have given a warning of the risk of creating a continuous belt of suburbs from London to Southend.

Lord Northfield, who as Mr Donald Chapman spent almost 20 years as Labour MP for Birmingham, Northfield said that the consortium had formed a subsidiary to build the new town at a rate of 500 homes a year for 10 years. It would differ from the new towns of past years, such as Crawley and Milton Keynes, because it would be built entirely by private companies, without any public sector role, and would be much smaller.

New life for grandmother

From Craig Seton, Birmingham

A grandmother aged 56 who received the liver of Steve Watt, the boxer, in a transplant operation, yesterday gave a thumbs up sign from her hospital bed as her family said she could now plan a new life.

Mrs Brenda Duffy, of Broad Green, Liverpool, received the liver in a 10-hour operation at the Queen Elizabeth Hospital in Birmingham.

Steve Watt, aged 29, the Scottish welterweight champion, died on Monday three days after having surgery to remove a blood clot from his brain.

He had collapsed in the ring in the tenth round of a fight against Rocky Kelly in London.

Mr Arthur Duffy, aged 62, a Liverpool magistrates' court official, said yesterday that his wife, who had been ill with liver disease for three years, was recovering well.

"We are sorry that this happened to Steve Watt, but without donors all the skill and knowledge of the surgeons would come to nought," he said.

"There might be some consolation for his family that someone else has been given the chance to live. It means a better quality of life for us and we can begin again to make plans for the future."

Mr Bill Essex, transplant co-ordinator at Queen Elizabeth's hospital, said that Mrs Duffy was lucky that a liver had been found for transplantation so soon. She now stood a good chance of recovery because she had received the liver of a fit young man.

The dead boxer's kidneys were given for transplant operations at Charing Cross and St Mary's hospitals in London and his heart to the Papworth hospital in Cambridge.

Dr John Burton, the Hammersmith coroner, said yesterday that he was not going to hold an inquiry into the ethics of boxing when he opened and adjourned an inquest into the death of Mr Watt.

Mr Watt, of Iveagh Close, Northwood, Middlesex, was identified by Police Constable Peter McCormack, a coroner's officer.

The inquest was adjourned for six weeks.

Rugby School, founded in 1567, may become fully co-ed.

Although the £1,700-a-term school has taken girls into its sixth form for nearly 10 years, Mr Richard Bull, headmaster, is to propose that girls be admitted from 13 years onwards.

Fireman who defied strike fights council

A former fireman who defied a call to strike in November 1977 is claiming compensation for alleged unfair dismissal from an alternative job found for him by Croydon Council.

Mr Brian Hodson, of Rhyll, was employed by the council as a countryside warden more than two years after the strike.

At the tribunal in Croydon yesterday, Mr Ronald Stanley, Croydon's estates director, said Mr Hodson had problems in relationships with officials and had accused his employers of damaging his health. He had done his best to help, but Mr Hodson was "too awkward that nothing I could do for him could satisfy him."

After the Fire Brigades Union strike, Mr Hodson received sick pay for two years as a result of the mental strain of the dispute. The hearing continues.

Health company 'unrelated' to offences

By Nicholas Thomas, Social Services Correspondent

Two former employees of Private Patients Plan who resigned when accused of defrauding the provident association have set up as specialist consultants advising companies on private health insurance.

Mr Eric Foxford, who in January received an 18-month suspended sentence at St Albans Crown Court after pleading guilty to charges of obtaining property by deception and of falsifying accounts, and Mr Philip Morris, who received a one-year suspended sentence, have set up Company Medical Insurance Consultants in Hendon, north London, to advise companies on how to obtain the best deal from private medical insurers.

Both formerly worked as sales consultants based at the PPF head office in PPF House, the second largest health insurer. The two were ordered to pay £750 and £336 compensation respectively.

Mr Foxford said yesterday that his consultancy advised about 50 companies on private health insurance, handling subscription income worth about £1 million a year.

The two men were charged along with two brokerage companies, who were found not guilty, on allegations that they had conspired to commission from PPF, arranged by Mr Foxford and Mr Morris, for business that PPF had not in fact received through the brokers.

Mr Foxford, who was quoted in *The Times* in the Family Money pages of last Saturday's issue, said yesterday that the offences to which he had pleaded guilty and his company's "present business" were "completely unrelated". The offences, he said, were "basically a technicality".

PPF, and yesterday that it was considering legal action against the brokerage companies through the civil courts after being advised to do so by the judge at the end of the criminal case hearing.

Beatles await royalty ruling

The remaining members of the Beatles and John Lennon's widow, Yoko Ono, must wait to hear whether their latest move in a royalties claim against the recording company, EMI, has succeeded. A High Court judge reserved judgement after a five-day hearing yesterday. Just over 14 months ago accounts were ordered to be drawn up showing how much the Beatles were owed in respect of two recording agreements.

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British Telecom is to begin a trial of the telephone for advertising from March 29, when the message on its speaking clock will include the name of the watch company, Accurist.

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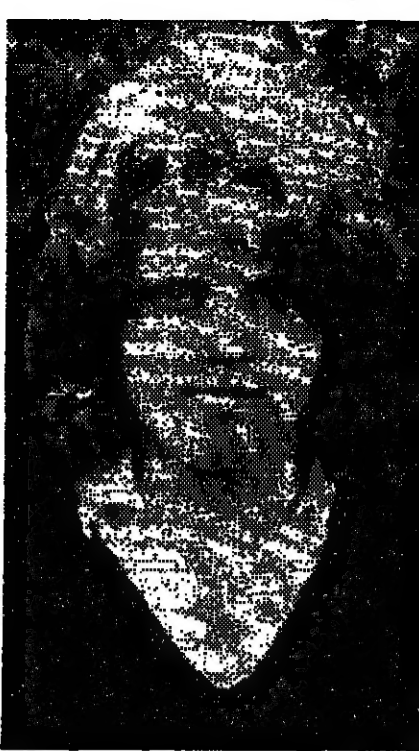
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Sarah Ferguson: from pouting toddler to Prince's bride



Four ages of a princess in waiting: Sarah Ferguson at work in the garden, aged three, photographed by Lord Lichfield; at Dameshill School in Basingstoke, aged 12, in June 1972; as a teenage bridesmaid at her sister's wedding in July 1976; and with her fiancé, Prince Andrew, in the gardens of Buckingham Palace after their engagement was announced yesterday.

By Robin Young

Sarah Ferguson, at 26, is a much more mature and street-wise young woman than the Princess of Wales when she became engaged at the age of 19. This has been reflected in the greater aplomb and confidence with which she has faced the attentions of the press during the testing time in which her royal romance was guessed at but not officially acknowledged.

Her exchanges with the reporters and paparazzi who have plagued and pestered her have been unfailingly good-humoured and unprovoked. At the same time, she has not hesitated to use her skill as a fast driver to give her pursuers the slip in London traffic. The only time she was patently flustered was when her car failed to start at Heathrow in February after her return from her Swiss ski-ing holiday with the Prince and Princess of Wales.

As the daughter of the Prince of Wales's polo manager she was within the

royal circle, without ever having featured in the advisers' lists of young ladies eligible for royal espousal. Had the plans of those who traditionally advise Buckingham Palace about the nuptial future of the royal family been heeded, Prince Andrew should now be engaged to Lady Diana Spencer or another eligible young lady of her age.

Miss Ferguson is, in fact, nine months older than Prince Andrew, who at 26 has brought royal marriage into line with the average age for British males. Miss Ferguson, though, after her long romance with the racing driver Paddy McNally (a man 22 years her senior), is marrying more than two years later than the national average for her sex.

The affection between the Prince and the girl he first met as a pudgy schoolgirl on the polo field was first suspected last

June when they appeared together in the royal box at Ascot. Excitement swelled to a new pitch when she was invited for a week-long stay at Sandringham at the new year.

The couple were seen walking arm-in-arm and/or hand-in-hand about the royal estate and the photographers realized that this was the real thing.

Later the couple held hands at the Royal Opera House, a public display of affection that Prince Andrew never permitted himself with his former girlfriend, Miss Koo Stark.

Those who watch the royal family closely noted the serious effect that Miss Ferguson was having upon the impressionable prince when he began to lose weight quite noticeably. A trim figure while serving in the Falklands, he had gained weight quite rapidly. Best esti-

mates are that he might have acquired an extra two stones after his return from active service and the end of his relationship with Miss Stark. Miss Ferguson, it appears, already has him back in fighting trim.

There is a genuine friendship between the Princess of Wales and Miss Ferguson. Both grew up with in royal circles, went to boarding school, and suffered the dismay of having their parents' marriage break-up while they were young.

For the second time a royal prince's marriage entangles Buckingham Palace with the etiquette of dealing with bride's parents who are divorced. Last time the additional complication was that Lady Diana Spencer's step-grandmother was the queenly romantic novelist, Barbara Cartland. This time the special problem is that Sarah Ferguson's mother is now

married to a wealthy Argentinian polo player, Hector Barrientes.

Miss Ferguson is much more experienced than the Lady Diana, whose shyness could be seen in her habit of dipping her head and looking at people through awkwardly upcast eyes. Miss Ferguson is notably more self-possessed than the Princess could be at her engagement.

The Princess of Wales quickly gave up her job as a kindergarten teacher, but Miss Ferguson plans to stay working with the graphic arts company in the West End as long as possible.

She has, however, already abandoned her shared flat in Clapham, and for the months before the wedding may be seen more often at her father's country home, at Dummer outside Basingstoke. She may also enjoy, as did the Princess of

Wales, the hospitality of the Queen Mother in the pre-marriage period.

For the moment, the couple are talking of living in Prince Andrew's apartments in Buckingham Palace, though it is possible that grace and favour accommodation could be found for them in the Clock Court at Kensington Palace, where Princess Margaret, the Gloucesters and the Waleses already have their London homes.

In the long term their eventual residence is likely to be Clarence House, at present the home of the Queen Mother. Clarence House was for many years the London home of Alfred, Duke of Edinburgh, Queen Victoria's second son.

The wedding date has yet to be fixed, but July or August would certainly commend themselves to police, politicians and the tourist industry as months in which the nation could well benefit from the extra pleasure of a royal wedding.

Facing the spotlight with confidence

Prince and the grand old dukes of York

By Paul Valley

The announcement of Prince Andrew's intention to marry increases the likelihood that he will soon be created Duke of York.

The title, traditionally associated with the second son of the sovereign, was last held by the Queen's father, who later became King George VI.

It would be unusual for the Queen's son to marry without first being created a duke, according to David Williamson of *Debutant's Passage*. "It is possible that he will be given the title on the eve of his marriage, though it is more likely that it will happen about a month before, so that the invitations can be printed in that form," he said.

Prince Andrew would be the thirteenth holder of the title which was created in 1385 by Richard II and conferred upon his uncle Edmund of Langley.

In that first creation, the title passed down to two further generations, but since then it has always been created afresh for subsequent holders. Dukes of York do not seem to have long lineages.

Edward Plantagenet, the second duke, was killed at Agincourt by "much hate and throughgird". The fourth duke, the younger son of Edward IV, was one of the ill-fated Princes in the Tower. While Richard, Duke of York, who claimed the crown in opposition to Henry VI, had his head cut off, adorned with a paper crown and stuck upon the battlements of his namesake city.

In many other cases, the dukes' lineages disappeared back into the royal line. Five Dukes of York later became King, including Henry VIII who resigned the patent on the death of his elder brother Arthur and became Prince of Wales.

The most famous Duke of York, whom nursery rhyme seems to credit with a fondness for military drill with his apparently limitless marching of the 10,000 up and down the hill, was Prince Frederick, the second son of George III. He was commander-in-chief of the English army and got into trouble when his mistress was accused of selling commissions. He was acquitted of personal corruption by 278 votes to 196 in the House of Commons, but had to resign from the post.

Princess's fashion influence

By Suzy Menkes, Fashion Editor

Sarah Ferguson's "very good friend", the stylish Princess of Wales has already had a hand in dressing Prince Andrew's bride.

A sharply tailored navy-blue suit, with Princess Diana's favourite wide shoulder line, trimmed Sarah's full figure for the engagement pictures. The double-breasted jacket, cinched in at the waist by a very deep belt above an impressed pleated skirt was worn over the simplest round-neck

Couple tell how their love grew in secret

Continued from page 1

Miss Ferguson said she felt a strain at having to keep the engagement secret - "but only because I wanted everyone else to share my happiness".

Asked how he felt now that the announcement had been made, Prince Andrew said: "Over the moon", and then after a quick glance from his fiancée, he added: "Correction. We are both over the moon and will be even more so when this is over."

No date or place has been chosen for the wedding but the prince said he would like "a London wedding and a white wedding" some time in July or August.

"We would like it to be in the summer, if possible." Plans were already underway but "there are so many people to talk to and get decision from."

"If schedules do not permit us to have a summer wedding, then it will have to be sometime in the autumn."

"I cannot be more specific and it will be very nice if it can be in Westminster Abbey, like my parents' wedding."

"Sarah is already charging round looking for a dress or looking for ideas. The plans are still up in the air."

Prince Andrew said marriage was a major upheaval for most people and would be for them. But, Miss Ferguson added: "We are a good team. We are good friends. I am going to enjoy it immensely. I think I will cope with the help of Andrew."

Miss Ferguson said it would

be a "great honour" to be a princess and she was looking forward to carrying out her royal duties. She said that she also planned to "keep on working at her job in the printing and publishing world."

"I enjoy my job enormously. I run this graphic firm and I work by myself. That means making cups of coffee and doing most of the hoovering. When Andrew is away I will work harder than when he is here."

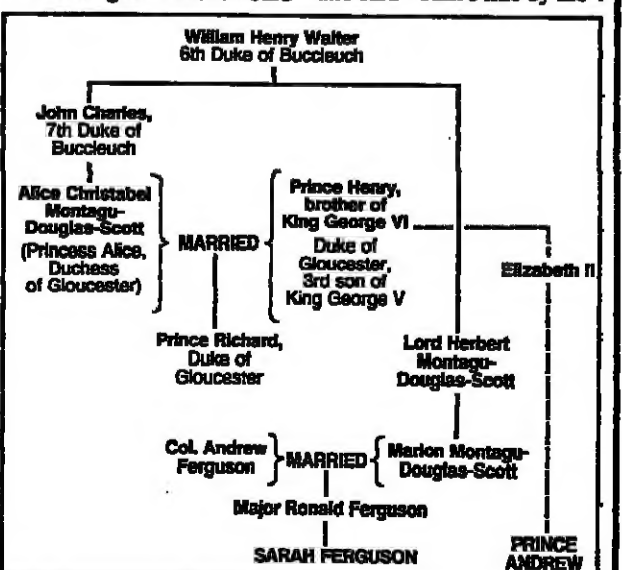
Prince Andrew added: "Sarah is her own boss and she can make her own schedule to suit herself."

Of his own career, he said: "We have discussed it at some length and for the foreseeable future I will be maintaining my Naval career as it is at the moment. It is up to her to put up with that and I think she will be a remarkable wife if she can."

Prince Andrew, a lieutenant in the Royal Navy, will be starting an officers' course at the Royal Naval College, Greenwich, next month.

He said: "I have absolutely no plans to change the course of my career because I am to be married. And in any case, Sarah has told me in no uncertain terms not to change my plans at least for the foreseeable future."

Asked what they thought of the title "Her Royal Highness the Princess Andrew", which she would bear after the wedding, the Prince grinned and said "That's fine by me".



Miss Ferguson's family tree, showing how she is distantly related to her fiancé.

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PARLIAMENT MARCH 19 1986

Budget debate • Rate bills • Union membership

Howe: Most GCHQ staff agreed terms

SECURITY

The Foreign Secretary had made himself a laughing stock by his extraordinary conduct over the issue of trade union membership at GCHQ, Mr Denis Healey, chief Opposition spokesman on foreign and Commonwealth affairs, said in the Commons.

Could he explain his dogged determination to continue shooting himself in the foot when his wounds from two years ago must still be causing him some discomfort? he asked Sir Geoffrey Howe.

Sir Geoffrey Howe rejected what he described as Mr Healey's vulgar abuse and maintained that the Government had achieved its basic objective in freeing GCHQ from the threat of future disruption while dealing sympathetically with individual cases.

Responding to a private notice question from Mr Healey, he said the overwhelming majority of GCHQ staff had accepted the revised terms of service. A few who had resigned from union membership but were not prepared to accept the revised terms of service, he said, had been offered alternative jobs or premature retirement on redundancy terms.

Mr Healey said that two years after failing to carry out the fearful threats made to the members of GCHQ, Sir Geoffrey had suddenly revived the threat and had now withdrawn it five days later.

Sir Geoffrey Howe said he had met representatives of the Council of Civil Service Unions yesterday (Tuesday) and explained that the Government's decisions on GCHQ had been taken in the interests of national security.

The small number of union members who had not accepted the revised terms from the outset had been offered alternative jobs or premature retirement on redundancy terms. He said he had been asked whether those staff who had rejoined unions would be liable to dismissal as a result of disciplinary proceedings. He had replied that disciplinary matters at GCHQ were the responsibility of the director of GCHQ, who had informed the head of the Civil Service that he did not regard dismissal as an appropriate penalty unless there were factors of which he was unaware.

Mr Charles Irving (Cheltenham, C), while having supported all those in GCHQ who have suffered greatly over the past two years, I do not think it is unreasonable to welcome the flexibility that has at last been introduced into the situation at GCHQ.

I welcome the statement made by Sir Geoffrey Howe. I think it is right that this matter now should remain on the table until after the European Court has come to some decision. I hope then that the whole re-

vision can take place in a more reasonable and sensible context.

The misery and the damage that has been done to family upon family in my constituency is an absolute disgrace and it should not have happened in the beginning, but it is not unreasonable to pay some tribute to the Foreign Secretary for making a full and reasonable statement which is far more flexible than we have ever seen.

Sir Geoffrey Howe: I am grateful to him because I fully understand the extent to which this matter of great importance to national security has also brought difficult considerations for individuals.

Mr David Steel, Leader of the Liberal Party: The most constructive thing he could do now is to give a categorical assurance of no dismissals at GCHQ in order to bring total stability into the situation.

Sir Anthony Beck (Colchester North, C): It has been something of an unfortunate saga. Looking to the future, can we assure the House that the new structure there is to be provided properly for the safeguarding of their position and legitimate interests of employees of this headquarters?

Sir Geoffrey Howe: The restructuring which has taken place at GCHQ is designed to improve the operation of the headquarters as it is necessary and to improve the pay and conditions of the staff there as can be achieved by restructuring from about 100 grades to about 15 grades. That restructuring is available for all those who are serving there on the new terms.

Mr James Callaghan (Cardiff South and Penarth, Lab): The Foreign Secretary has paid tribute to the loyalty of the people at GCHQ. Does he not realize that this disgraceful episode and the Government's record will not be wiped out until every member of GCHQ who desires to join a Civil Service trade union shall be free to do so without fear of discrimination, disciplinary action or dismissal?

Sir Geoffrey Howe: I recognize that the point of view asserted by him with characteristic clarity is a point of view strongly held, but it has to be said alongside the Government's clear conviction that it was necessary to make changes in the terms and conditions of GCHQ in order to ensure continuity of operation in the organization.

Mr Marjorie Lees (Leeds, South and Morley, Lab) asked whether they were to understand that despite the announcement two years ago that the polygraph was not to be introduced at Cheltenham, it now was?

Sir Geoffrey Howe: Following the recommendation of the Security Commission, following the Prime case, recommendations were made for experimental tests to be carried out. There has been no final recommendation as a result of tests.

Fulham leaflets on housing attacked

BY-ELECTION

Leaflets circulating in Fulham and elsewhere claiming the Government was threatening the future of private rented accommodation were without foundation, Mr John Patten, Minister for Housing, Urban Affairs and Construction, said during question time in the Commons.

I can give an unequivocal assurance to the House (he said) that the Government has no intention, now or in the future, of doing anything to affect the security of present tenants in the private rented sector.

Any leaflets going round Fulham saying the opposite are completely and utterly without any foundation.

Mr David Heathcoat-Amory (Wells, C) had opened the exchanges when he asked if the Government would introduce legislation to free all new residential tenancies from the provisions of the Rent Act.

Mr John Patten: The Government has no proposals for any major reform of the Rent Act in the lifetime of this Parliament.

However, it remains our wish to encourage the supply of more homes to let in the private rented sector. In order to provide greater scope for responsible landlords to invest in rented accommodation, I propose to extend the assured tenancy scheme to improved property.

Mr David Winnick (Walsall West, Lab): Will Conservative MPs want to support 1957 Rent Act which brought back a duty to rent private tenants that in the unlikely event of this Government being returned there will be some sort of Rent Act in 1957?

Mr Patten: He is talking rubbish. He is going over arguments which long ago died when what he should be doing is looking to the future and trying to find ways we can bring accommodation back into use, to help the homeless, the young and those seeking jobs, which is now empty.

Mr Jeffrey Rooker, an Opposition spokesman on the environment: Will he condemn the proposed meeting tonight in private of Conservative and Liberal councillors of the housing committee in Fulham?

Mr Patten: That is the first I have heard of the meeting. I do not know the tactics of the London Labour Party in putting around such a meeting.

Parliament today
Lords (3.0): Appropriation (Northern Ireland) Bill, Human Rights and Fundamental Freedoms Bill and Museums and Galleries (Prohibition of Admission Charges) Bill, committee stages; Industrial Training Bill, second reading; Commons (2.30): Budget debate.

THE BUDGET

The present Government was the first in this century to carry out a policy of re-distribution by taking from the poor to give to the rich, Mr Roy Hattersley, chief Opposition spokesman on Treasury and economic affairs, said when the Commons resumed its debate on the Budget.

When the media froth and bubble blew away from the Chancellor's statement the Budget would be remembered for its essential triviality and its partiality, he said.

It did not try to tackle the three great crises facing the country - unemployment, poverty and collapsed manufacturing industry - and it was divisive. It was a Budget for men and women with £200 a month to spend on share acquisition, for families wishing to manipulate large estates to avoid death duty, and for stock brokers seen on television going wild with delight when their stamp duty was cut by 50 per cent.

Even the change in the basic rate of income tax, described by the Chancellor as concentrating benefit not on the rich but on the great majority of ordinary taxpayers, had quite the opposite effect.

The family earning £5,000 a year was 26p a week better off as a result of that change, the family on average earnings £12.2 a week better off and the family earning £30,000 a year was £3.30 a week better off. The family living on unemployment benefit was 55p a week worse off as a result of yesterday's Budget.

The basic pattern of Tory taxation was to reward the rich. The rich paid less and the rest paid more. For taxpayers on 10 times the national average the tax bill is down by 22 per cent. For taxpayers on average earnings the tax bill went up by some 10 per cent.

If the Chancellor had wanted to reverse that trend of taking from the poor and giving to the rich he would not have altered the basic rate at all. His best course would have been to use his billion pounds either to cut unemployment or to increase child benefit.

He had chosen the option which least helped the low wage earner. The battle over taxation with the very Tory Party was won by the 1922 Committee and lost by social justice.

The net cost of the entire jobs package in yesterday's Budget was less than £100 million: not as much as the Chancellor

devoted to halving stamp duty and the reduction in capital transfer tax.

No wonder the job start pilot schemes in nine areas had only produced in total 70 jobs. In one area the pilot scheme had only created one job: the job of interviewing non-existent other applicants for the pilot scheme.

The Budget could have been a real jobs programme because of the opportunities given by the fall in world oil prices. This was the moment when industrial policy should be used to maximum benefit.

Interest rates were being held far too high.

Mr Nicholas Budge (Wolverhampton South West, C) asked what was the proper level of interest rates? Mr Hattersley said they should be at a level at which exporters could maximize their sales. Even now interest rates were far too high and penalized industrial investment and impoverished the owner-occupier. They were much higher than Britain's competitors.

Interest rates had been manipulated down this morning by the Bank of England to help the Chancellor. (Conservative laughter) They should have been managed down a month ago to help the economy.

If the massive tax cuts come next year (he went on) they will be wholly dependent and wholly financed by the sale of British Gas, British Telecom and other national assets. The Chancellor talked about holding down the total of Government spending. By some slip of the memory he did not mention the £4.75 billion he intends to obtain from asset sales.

The assets were being sold at £3 billion below their true value to ensure a quick sale. That was a willful waste of taxpayers' money.

The Chancellor should have financed jobs, not tax cuts. Why

in choosing to make a 1p reduction in the basic rate of this year, the Government was not saying that basic rate reductions were in some sense better than threshold increases. Both were needed as part of the programme of reducing the burden of taxation. The real value of the married man's tax allowance was the highest since 1945.

The Government's long-term objective continued to be to make further substantial increases in allowances. This demonstrated the Government's commitment to thresholds, but it had been time more was done on the basic rate.

The basic rate reduction would improve incentives and create small businesses and self employment. One of the greatest threats to jobs in this country today was that labour

costs had been rising faster than in competitor countries.

The Budget, through the direct tax changes, through its encouragement of lower inflation, and through its assistance to lower mortgage rates which happened today, had greatly helped that process. He hoped both employers and employees would take note and act accordingly.

Everyone wanted the level of unemployment to come down. The bulk of the benefits from last year's Budget were only now beginning to work through. The measures announced yesterday were on top of all else that was being done. What mattered was best use of taxpayers' money.

It was nonsense to suggest the only impact of this Budget on jobs would be by specific employment measures. The Opposition thought only the Government could create jobs by spending other people's money. The Government disagreed. Lasting jobs were created by business success in the market, business producing goods and services people wanted to buy and they would have more money to buy after this Budget.

The Conservatives and the country would be watching constantly to see that Mr Hattersley now had control of his colleagues and would be watching like hawks to see that they did not start ringing up promises of cash rewards again. They also wanted to see which of the elements of the £24 billion programme of Labour promises were to be knocked out.

If he had intended to finance the increases he had spoken of today from borrowing, he would have made today's fall in interest rates impossible. He had not got off the hook because his programme was still unfinanceable.

Mr Roy Jenkins (Glasgow, Hillhead, SDP) said the Budget was a pudding with some good plums in it but it did not have a theme. Nothing followed logically or obviously from anything else.

He had doubts about abolition of capital transfer tax. The Chancellor had gone back to death duties unsupported by a tax on gifts and interest which made it a voluntary levy paid only by those who disapproved their heirs more than they disliked the Inland Revenue. It became a levy on the rich who died young and unexpectedly without a will.

This was a remarkably one-sided Budget (he said) for those who are the casualties of Government policies.

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The Bishop of Southwark, the Rt Rev Ronald Bowker, said it was a totally unsatisfactory situation for organizations to

authorities provided with resources

GRANTS
There were no grounds for believing the Government would deliberately inflict serious damage on voluntary organizations, Lord Glenarthur, Under Secretary of State, Home Office, told the House of Lords in a debate on the needs of voluntary bodies following abolition of the GLC and the metropolitan counties.

He said many authorities had already taken their grant decisions and others would be taking them soon. The Government had provided local authorities with the means and resources to fund voluntary bodies.

There was no reason why all authorities should not take decisions by the end of the month.

Lord Borthwick (Lab), opening the debate, said the VAT concessions for charities in the Budget were welcome but they did not compensate for the reductions, and in many cases abolition, of grants previously given by the GLC and the metropolitan authorities.

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PRIVILEGE
Leak of select committees' reports could be stopped by bringing the proprietors and publishers of newspapers which published them before the House, Sir Peter Emery (Hendon, C) said in the Commons.

If this was done the order would soon go out to reporters and editors not to breach parliamentary privilege.

Sir Peter Emery was speaking during consideration of a motion to approve a Committee of Privileges' report on the leaking of select committee proceedings.

The motion was carried late on Tuesday night by 104 votes to 22 - majority, 82. The motion had been before the Commons on March 10 but the vote was not accepted by the Speaker because fewer than 40 MPs took part.

The report of the Privileges Committee recommended that

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COMMENTARY



Geoffrey Smith

Mr Nigel Lawson has demonstrated for the first time that he can be a truly political Chancellor. His incapacity as a tax reformer had been revealed in his first Budget in 1984, but two years since then there has been a political dimension missing - almost as if he did not regard the task of securing public consent as really being part of his job.

This week's Budget was, in many respects, the most difficult of the three. He has presented. Having made it clear last autumn that he intended this to be an occasion for significant tax cuts, his statement was then destroyed by the collapse in oil prices. From then on, he was facing the threat of an anti-chancellor.

But that was precisely what he could not afford for political reasons. He needed to confirm confidence in his own performance as Chancellor, and to provide the political uplift that the Government requires in the aftermath of Westland and in the run-up to the Fulham by-election.

So the challenge for Mr Lawson was to do quite a bit within narrow limits. He dare not simply ignore the effect of the loss of all revenues and press ahead with massive tax cuts. That would have undermined confidence in his long-term strategy. But he had to offer a sense of movement, further hope for the unemployed and the prospect of better things to come.

Basic intentions remain unchanged

The initial response of Conservative MPs has been largely favourable. That is to be expected. Mr Lawson has presented the regulation of a prudent Chancellor. He has not gone for a fiscal

keep control over the borrowing requirement. But the cut in the standard rate of income tax is both eye-catching and a signal that his basic intentions remain unchanged.

He also had a number of measures of direct help for the unemployed. He was merciful to the motorist, which will not have pleased Alliance candidates coveting the votes of disillusioned Conservatives in rural constituencies. He showed imagination, especially in the tax concessions to charities and in the schemes to encourage private share ownership, putting flesh on the concept of popular capitalism.

He has, at the same time, left himself room, if his expectations are fulfilled, for greater generosity next year. That is important because this should not be judged as a pre-election Budget.

The chances of a general election within the next 12 months seem remote. What Mr Lawson has been doing this year is to prepare the ground for a pre-election Budget, and in political terms he has done it with some skill.

Doubts over help for unemployed

Two doubts remain. The first is whether his direct assistance for the unemployed will really amount to all that much in practice.

Mr Lawson, I am sure, sees the real cure for unemployment in general economic growth. All interim measures are, I suspect, simply palliatives in his eyes. But it is of some consequence whether they are effective palliatives.

The other doubt is whether he has done more than postpone the critical choice between tax cuts and higher spending on public programmes. The question hardly arose this year because he lacked the money to do anything very much in either direction.

Mr Lawson still seems determined to concentrate on tax cuts. That could cause trouble next year as I very much doubt whether a majority of the Cabinet share that view. A number of ministers are eager for more direct action against unemployment, and they know the degree of popular anxiety over such public services as education, health and roads.

The Budget remains the responsibility of the Chancellor, not of the Cabinet as a whole. But other ministers are likely to become restive if they suspect that he is preparing a pre-election Budget along lines which they believe to be politically mistaken. It is not too bad, though, for a Chancellor to meet the political challenges of one year at a time.

Hung councils mean higher rates bills

SPENDING

General rates in England in the next financial year were likely to rise by about 12 per cent, with a domestic rate rise of 13 to 14 per cent, because local authorities in general were budgeting for increased expenditure of about 9 per cent, double the rate of inflation, Mr Kenneth Baker, Secretary of State for the Environment, said during question time in the Commons.

He added later that "hung" councils where Liberals called the shots, were incurring heavy expenditure. It was time that local authorities, particularly those in areas of high unemployment, realised the damage done to business by high rate increases.

High levels of expenditure led to high rates.

Dr John Cunningham, chief Opposition spokesman on environment, said that for the Government to claim that by rate-capping it was protecting ratepayers was simply not honest.

Mr Baker said that a number of authorities had yet to set their rates, but it seemed likely that Oxfordshire would rise by about 12 per cent and domestic rates by 13 to 14 per cent.

Mr David Harris (St Ives, C): Some district councils in Cornwall have cut their rates. The lesson should be passed to every county council in particular to look at expenditure and see where sensible savings can be made.

Mr Baker: I agree. Cornwall County Council rate has gone up for the third year in a row. Liberals are calling the shots and where they call the shots, the rates go up.

Mr Simon Hughes (Southwark and Bermondsey, L): While there is consistency for us in rates going up to the extent needed for increased services, in councils inherited from the Tories there is inconsistency from the minister in that his commitment was to cut costs and hold services and he has failed fundamentally to achieve that.

Mr Baker: The rates rise in

hung counties are on average 20 per cent time and time again. In Cumbria, Cornwall, Devon, Oxfordshire and Somerset, where there are hung councils, it leads to higher spending and higher rates.

It is not due to a cut in grants because this year the amount of central Government grant to local government was £11.4 billion and next year, with an increase of £400 million, it will be £11.8 billion.

Dr John Cunningham said taxes were being reduced miserably, but burdens were being shifted consistently to the ratepayers.

Is that not why (he went on) in the shire counties rates are averaging almost 20 per cent and in Tory-controlled shire counties the rates averages are higher than in Labour-controlled counties?

The figure for Tory counties, and there are ten of them, is 17.6 per cent on average. The average for the nine Labour-controlled counties is 15.8 per cent.

Mr Baker: Local government expenditure most regrettably is going up this next year between 9 and 10 per cent.

Later Mr Patrick Nicolls (Tolbridge, C) said Devon County Council was raising rates by 19.8 per cent whereas when it was Conservative-controlled the increase had been 11 per cent. He asked Mr Baker to remind the ratepayers of Devon that this had been because it was now Alliance controlled with Labour ratepayers.

Mr Baker: He is correct. I was in Devon a fortnight ago when they fixed their rates. The council has become hung and therefore Labour and Alliance ratepayers are calling the shots. Spending goes up, staffing goes up and rates go up.

Mr Dale Campbell-Savours (Wokingham, Lab) said the majority of Cumbrians understood that rates were a direct result of the cuts in Government grant which were greater than the reduction in taxes announced in the Budget. What was the point of robbing Peter to pay Paul?

Mr Baker replied that Cumbria had increased expenditure by 16 per cent and as a result rates were up by 36 per cent.

Dr John Cunningham said if

rates were being held down for a few authorities, this was only possible at a cost to ratepayers in all other authorities.

Mr Baker replied that ratecapping had been of considerable benefit to many authorities, of which he would name a few. He said that in some areas rates had been cut by 67 per cent on its spending power but now the increase would be only 7 per cent. In Hackney a 25 per cent increase had been cut to 11 per cent.

It was little wonder that many MPs representing other authorities welcomed the sort of future that ratecapping gave to hard-pressed ratepayers.

Housing starts
Provisional estimates for housing starts in England last year were 140,000 in the private sector and 28,000 in the public sector, Sir George Young, Under Secretary of State for Environment, said in the Commons. Figures for 1979 were 121,000 and 69,000 respectively.

Mental health plan will waste £3m, doctors warn Fowler

By Thomson Prentice, Science Correspondent

A hospital's psychiatrists have accused their local health authorities of wasting £3 million to produce an inferior mental illness service for patients.

The 14 psychiatrists and doctors in the department at Withington Hospital, Manchester, have called on Mr Norman Fowler, Secretary of State for Social Services, to set up an inquiry into a plan to build two units elsewhere in the city to replace the existing facilities.

The proposal will mean "massive and permanent" ward closures at Withington and lead to the destruction of a tradition of excellence, the team has told Mr Fowler.

"It is against the interest of patients, of teaching and of the development of much-needed research into community care of mental disorder," Professor David Goldberg, head of the department, said.

In a letter to Mr Fowler, he and his colleagues added: "Indeed, since we are the suppliers of trained mental illness manpower for the north-west of England, it is not too much to say that it is against the interests of all the mentally ill in our region."

The psychiatry department at the hospital offers specialized wards for acute mental illness, for mothers and babies, for alcohol problems, for

elderly patients and for those with severe behaviour disorders. The plan for the new units would prevent the staff from providing such a range of services, it has claimed.

The team has alleged that the mental illness services in its district have been planned without any psychiatric advice.

The plan has been approved by the South Manchester District Health Authority. It involves building a small unit at the Park hospital, Trafford, and a slightly larger unit at Wythenshawe.

"We seriously question whether it can be reasonable to have two in-patient units within four miles of one another in a single district health authority, when an economic usage of resources would indicate the advantages of having a single, high-quality unit," the team has told Mr Fowler.

"We ask you to set up an inquiry into how the South Manchester DHA came to make this decision, and to ask the inquiry to consider all the facts and all the arguments, so that a decision can be reached which does not waste public money unnecessarily and which is in the best interests of the citizens of south Manchester and Trafford," the department has said.

Drug may halt loss of memory

By Pearce Wright, Science Editor

The development of a drug to prevent loss of memory in ageing is possible, after a discovery at the National Institute for Medical Research, Mill Hill, north London.

The finding, by a team working with Dr Nigel Birdsall, came in an exploration of novel ways of designing drugs to avoid side effects. The class of compounds on which the team is working opens a different approach for the preparation of agents to treat disorders such as gastric ulcers, heart conditions, intestinal disorders, as well as memory loss in ageing.

There is a common factor. All of the conditions can be influenced, either blocked or stimulated, by the action of molecules which are referred to as muscarinic drugs. In a disorder such as an ulcer, the aim is to reduce gastric secretions which aggravate the condition. In loss of memory, the purpose is to stimulate the release of a brain chemical known as acetylcholine.

The name for this category of drugs comes from the way their highly-selective action occurs on nerve cells of the heart, stomach, brain or whatever part of the body is involved. The various preparations act on the nerve cells by attaching themselves to molecules called muscarinic receptors.

The use of conventional muscarinic drugs, such as atropine (in heart preparations) or scopolamine (for sedatives), has been limited by the many side effects.

The scientists at the institute have shown that there are subtypes of the receptors which can be distinguished by several selective drugs. One of these, called pirenzepine, is in clinical trials for treatment of peptic ulcers. Another preparation is about to be used for heart conditions.

Infertility in monkeys helped

A new treatment that overcomes infertility in women is being tried to stimulate breeding of endangered species of animals. Preliminary research by Dr David Abbott, of the Institute of Zoology, London zoo, has begun with marmoset monkeys. The idea for the future is to treat pandas and great apes, like the orangutan and gorillas, which breed rarely in captivity.

The first results show that the hormone activity of non-dominant female monkeys can be raised to levels that should give good fertility. Chandler, under great time pressure, could have gone for a draw, but he tried too hard

Complaint on police by judge

By Gavin Bell

A judge who won an appeal against a conviction for kidnapping lodged a formal complaint against three police officers yesterday alleging that they had given false evidence against him in court.

Mr Colin Hart-Leverson, QC, a crown court recorder, was cleared at Knightsbridge Crown Court on Tuesday after his barrister claimed that police evidence against him had been full of "inconsistencies, inaccuracies and incredible lies".

The complaint lodged with the Commissioner of the Metropolitan Police alleges that constables Stephen Farrer, Francis Mullar and Hugh Evans each gave false evidence to Wells Street Magistrates' Court, which convicted Mr Hart-Leverson last month, and to the Court of Appeal. It is expected to be referred to the Police Complaints Authority.

Mr Hart-Leverson, aged 49, of Deacons Close, Elstree, Hertfordshire, said after his appeal was upheld that he would be pursuing his legal career. He was not available for further comment yesterday.

A spokesman for the Lord Chancellor's Office said Mr Hart-Leverson's last three-year term as a recorder expired last December 31, and no decision on renewing it could be taken at the time because of the case pending against him.

Coach driver sent for trial

A coach driver involved in a motorway crash, in which 13 people died, was committed for trial by magistrates at Preston yesterday, accused of causing their deaths by reckless driving.

John Bonneyman, aged 63, of Miller Place, Edinburgh, who was remanded on bail, is alleged to have caused the deaths by driving a single-deck coach recklessly on the M6 at Forton, Lancashire, on October 21, last.

Addict 'must return son'

A countryside search has been ordered for a boy aged two who has been missing with his mother, Rossella Fossati, a heroin addict known to have links with Hell's Angels groups, for three months. Lambeth council in south London has legal care and control of the boy, called David, and Mr Justice Lacey in the High Court has ordered the mother to return him immediately or face arrest.

Chandler in chess lead

By Harry Golombek, Chess Correspondent

At the end of the sixth round in the GLC Chess Challenge Grand Master Tournament at the Great Eastern Hotel, London, the British Grand Master, Murray Chandler, was still leading with 4½ points out of 6, in spite of losing a lively game to the Hungarian Grand Master, Portisch.

Chandler, under great time pressure, could have gone for a draw, but he tried too hard

Bones keep their secret in Lebanon's hill of Sharabil

From Robert Fisk, Sides

Only Lebanon could have produced such a scene. Colonel Mahmoud el-Haj - chief of the Sides police, no less - his grey-uniformed deputy, a forensic scientist and the bespectacled commander of the Sides Muslim "popular police" all stood at the mouth of the cave.

So did a clutch of Lebanese soldiers and militiamen holding Kalashnikov rifles and a number of young men with heavy, metallic bulges under their pullovers.

Lebanese television camera

crews jostled on the small hill above the pathetic pile of bones and broken skulls. Had there not been, after all, a mass grave here?

It was one of those blameless spring mornings with the breeze nudging the wild flowers on the little hill of Sharabil, and it might have been a picnic spot save for the group of armed men and the important-looking policemen.

Everyone had a theory; the Palestinians had murdered Christian families and hidden them in the cave; the Israeli Christian allies had tortured Muslims in a neighbouring

cave and thrown the corpses in the tunnel next door, a crypt carved into the prehistoric rock way back in antiquity.

The facts, such as they were, were not difficult to come by. Everyone agreed that a Lebanese soldier had accidentally discovered the remains early on Tuesday morning on the tumulus above the Awwal river.

Everyone agreed that the Palestinians had maintained positions on the hill until the Israelis invaded and set up a base there in 1982.

No one could dispute the No one could dispute the litter of human bones and skulls scattered around the dust at the cave's mouth. Some

were of children, and there were also the broken remains of wooden boxes that just might have been primitive coffins. Up to 30 bodies were probably in three adjoining caves, Colonel el-Haj announced, although only seven skulls were visible.

Certainly in one rock-hewn vault there was fresh earth and human finger bones and the glistening remains of what might have been blood. In the dark interior there were also sandstone tombs carved from the solid stone, 1,500 years ago, the old tourist books even mention them.

So who were the dead? The

government police officers gently vouchsafed the belief that, since the bones must be at least seven years old, the dead were victims of Palestinian guerrillas.

The young men with bulges underneath their pullovers, warriors of the so-called "People's Liberation Army", preferred the theory that Israel's allies had butchered Muslims on the hill, then shored up the corpses in the ancient tombs, albeit that the Israelis arrived only in 1982 and left last year and the bones appeared much older.

Indeed, if they were the

victims of a massacre, why did they appear to have been buried in disintegrating coffins? And why were there no clothes - not even belt buckles, rings or spectacles - lying amid the rocks? The Lebanese refugees living across the narrow wadi to the south said they had seen no signs of secret burials on the hill over the past five years.

The Sides coroner is supposed to rule on the cause of death. Given the condition of the bodies, he is unlikely to come to any firm conclusions. The hill of Sharabil is thus likely to maintain its prehistoric secrets.



An Israeli woman army recruit getting her first lesson in how to use a submachine-gun from a woman instructor at a firing range near Tel Aviv.

Soviet media round on Thatcher

Moscow delays on UK visit by Shevardnadze

From Christopher Walker, Moscow

As Mrs Margaret Thatcher's Government became the target of an escalating campaign of officially-inspired hostility in the Soviet media, British sources here said yesterday that no date had yet been agreed for the expected visit to London of Mr Eduard Shevardnadze, the Soviet Foreign Minister.

There is disappointment in London over the Soviet reluctance to make concrete plans for the visit, which had initially been expected to follow soon after the Communist Party Congress that ended on March 6. Some British Government advisers had seen it as a possible precursor of a visit to Moscow by Mrs Thatcher before the next general election.

The angry tone of the Soviet attacks has been prompted by Mrs Thatcher's rejection of sweeping Kremlin plans for nuclear disarmament, first unveiled on January 15, and by the Prime Minister's recent well-publicized meeting with a Mujahedin leader fighting against Soviet troops in Afghanistan.

Yesterday, *Pravda* carried a bitter condemnation of Britain under the sarcastic headline "Hanging on to Uncle Sam's Coat-tails." It claimed that the Thatcher Government had abandoned any independent policy on nuclear disarmament and now slavishly followed Washington's lead.

This lack of independence, the article went on, had been confirmed this week in a speech by Sir Geoffrey Howe, the Foreign Secretary.

"Differences of opinion are only possible between those who have an independent view on one question or another," *Pravda* declared. "But that independence, judging by Howe's speech, is not to be seen today in London's nuclear policy."

In his speech to foreign journalists based in Britain, Sir Geoffrey accused Moscow of trying to pressure Britain into giving up any credible nuclear deterrent and seeking unilateral advantage in its proposals.

Yesterday, the Soviet Communist youth paper, *Moskovsky Komsomolets*, joined in the anti-British campaign, claiming that by its refusal to give a "positive reply" to the Soviet peace proposals "the Government of Great Britain once again demonstrated its obedience to Washington's will and its readiness to block any steps on the way to saving mankind from the nuclear threat."

Earlier, *Izvestia*, the Government newspaper, ridiculed Conservative claims that Britain needed an independent nuclear deterrent. "Here is another example of the famous British hypocrisy," the paper claimed. "It is particularly clearly seen in the word 'independence'. The nuclear

weapons race launched by Britain makes it even more dependent on the US."

At a press conference on Tuesday, Mr Vladimir Lomeiko, the chief Foreign Ministry spokesman, accused Mrs Thatcher of "distortion, to put it mildly" in her reply to the Soviet leader, Mr Mikhail Gorbachev, delivered here by Sir Bryan Cartledge, the British Ambassador, last week.

He claimed that the British Prime Minister had "artificially" introduced questions of the military balance in Asia into the question of eliminating Soviet and American medium-range missiles from Europe.

In addition to the central question of nuclear disarmament, a second factor which has angered the Kremlin and now threatens the recent marked improvement in Anglo-Soviet relations was the meeting which Mrs Thatcher held last week with Mr Abdul Haq, who requested her help in securing the withdrawal of Soviet troops from Afghanistan.

Dismissing Mr Haq as "counter-revolutionary scum", Tass claimed that the London meeting was another example of the British Government "teaming up" with the Reagan Administration which, the agency claimed, was "waging an undeclared war against Afghanistan with the use of mercenary gangs".

Moscow praises Polish leadership

From Roger Boyes, Warsaw

Warsaw Pact foreign ministers arrived in Poland yesterday for a top-level Soviet bloc consultation in the wake of Moscow's praise for the Polish administration of General Wojciech Jaruzelski.

Rarely has the praise of the Polish party leadership been so strong as in recent weeks. Mr Eduard Shevardnadze, the Soviet Foreign Minister who arrived here two days ahead of other ministers, declared that the rise of Solidarity and the imposition of martial law were "a difficult

period" - had brought Poland and the Soviet Union closer and strengthened the "alliance of hearts".

The Soviet warmth for the Jaruzelski leadership was particularly apparent during the Soviet Party Congress in Moscow when General Jaruzelski, fluent in Russian, seemed to receive special treatment from Mr Gorbachev.

Some Western diplomats are now describing the general as "first among equals", an evident "number two" in the Soviet alliance. But such num-

ber two ranking has little foreign policy significance since the focus is on super-power conciliation rather than dialogue between East and West.

Moscow's approval, however, is significant in internal politics. It makes it almost impossible for Polish Marxist hardliners to dislodge the general and his government which no longer need fear Soviet disapproval if it tries to negotiate with the Catholic Church on a number of issues.

Curfew after two die in Malaysia riots

Kota Kinabalu, Malaysia (Reuters) - A 12-hour curfew was imposed on Kota Kinabalu yesterday after two people were killed in rioting by Muslims opposed to Sabah's mainly Christian government.

Four bombs exploded, but caused no injuries.

The Sabah police chief said that a Filipino died in the riot and a boy of 14 was killed by a car during the ensuing chaos. About 10 people were injured.

Shops closed and parents whisked children home from school as 2,000 rioters burnt 30 shop-houses and 29 vehicles.

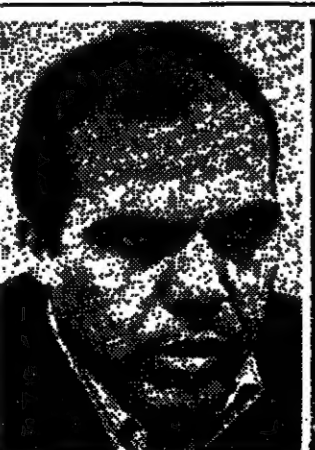
The police chief said 20 people had been detained and police were moving in to arrest between 400 and 500 militant Muslims holding out in the state mosque.

Anti-austerity violence in Panama City

Panama City (AP) - Thousands of striking workers rioted here yesterday during protests against austerity measures imposed by Panama's Government in an attempt to revive the economy.

A peaceful march in the early evening degenerated into violence near the congress building. Rioters shouting slogans against the International Monetary Fund stoned vehicles and set some on fire, then ransacked offices and shops in the area.

Several people were injured and a number of rioters arrested. A strike was called nine days ago by the National Council of Organized Workers, one of the country's biggest labour organizations, to protest at austerity measures taken on the IMF's recommendation.



The 1978 wrongly identified photograph of Mr Yassine (left) and this week's picture, taken in London.

Abu Nidal photograph was of someone else

By Nicholas Ashford, Diplomatic Correspondent

A photograph claimed to be that of Abu Nidal, head of one of the most notorious Palestinian terrorist organizations, which has been published in newspapers around the world, has turned out to be of a Palestinian author who supports the rival Fatah organization.

Mr Abdel-Qader Yassine, a 40-year-old Palestinian travelling on a Jordanian passport, says he had been barred from entering several European countries after a picture of him (above left) had been distributed by Associated Press in January saying that it was of Abu Nidal. *The Times* was among several British newspapers to publish it.

It was taken in Sweden in 1978 when Mr Yassine was attending an academic conference there. It originally appeared in a Swedish news-

paper under Mr Yassine's name.

This week Mr Yassine, who lives in Sweden, visited AP's bureau in London to clear his name. He explained that, although he is balding now (above right) than in 1978, the picture distributed by AP definitely was of him. He said that Abu Nidal, whom he met in 1976, was very slim and much shorter than he is.

After checking his passport and other personal documents, AP said it accepted that the picture was of him and not of Abu Nidal. The agency said it had bought the photograph in good faith, on the understanding that it showed Abu Nidal, and that as soon as doubts had been raised about the identity an advisory message had been sent out asking AP subscribers not to make further use of it.

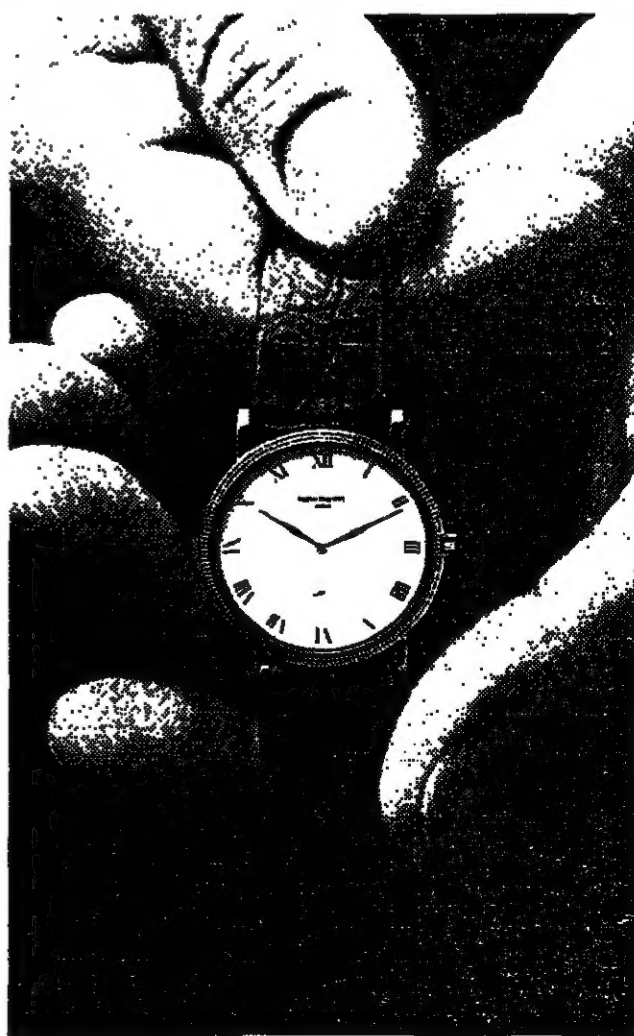
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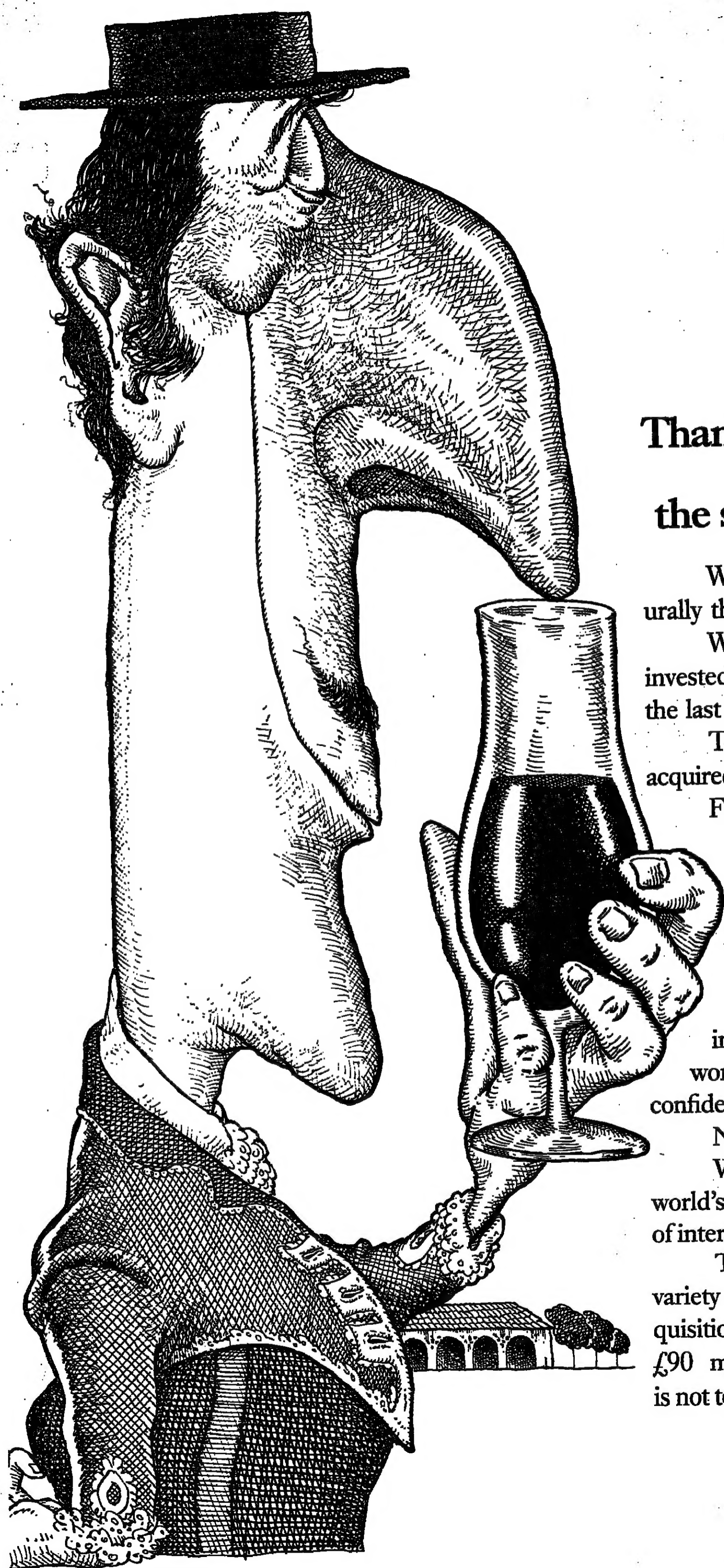
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GOING ON GROWING

Basque lawyers strike to demand more courts and magistrates

From Richard Wigg, Bilbao

More than 2,500 lawyers and a three-day strike tonight in Spain's Basque country intended to draw attention to the "acute deterioration of justice" in the region.

The strike made Bilbao's courts of justice idle, with no lawyers to plead before the judges. Lawyers visiting their clients in jail were the only exception.

It was a strike with a difference. The lawyers, many of whom already earn fat fees in this big industrial city, had no thought of increasing their incomes. They wanted to put pressure on the Madrid Government to create enough courts and appoint new magistrates so that their clients do not despair of ever getting justice.

The Basque country is facing in the most acute form a problem successive democratic governments have left unresolved. There are fewer than 1,000 judges and magistrates serving the country's 3.8 million inhabitants. Roughly half of Spain's prison population of around 20,000 is awaiting trial.

There is a backlog of 54,000 cases left from last year in the Basque country, and it is growing at the rate of 5,000 cases a year.

The worst case, an inheritance dispute in Guernica, has dragged on for 17 years without settlement. Two lawyers

have already died during the case.

Lawyers in the Basque country have been the first to take drastic steps on behalf of their clients to try to force Señor Fernando Ledesma, the Justice Minister in Madrid, to act.

In Catalonia last month, 1,000 lawyers started a public campaign against the "inefficiency" of justice in their region.

"If we joined the European Community, I suppose it is not just to pay VAT, we must have European levels of justice," Señor Juan Vidarte, dean of Bilbao's College of Barristers, observed.

The problem is more acute in the Basque country because of the workload and the consequent high turnover of magistrates.

Señor Juan Guevara, Councilor of Justice in the Basque autonomous government, said that there was one magistrate for 24,000 inhabitants in the Basque region, compared with one for 18,000 in the rest of Spain, and one for 4,500 in West Germany.

Magistrates do not like serving in the Basque country for a variety of reasons, including ETA, the Basque terrorist organization, and the "free-wheeling methods" of the Spanish police combating terrorism.

"People in the Basque coun-

try are now going to court far more than in the past, exercising their rights," Señor Guevara told *The Times*.

This often means trouble for the investigating magistrates. In San Sebastián, where there should be three magistrates, there has been only one for several months.

Spain's magistrates earn about £1,000 a month wherever they serve, be it a peaceful country town or Bilbao.

But when the Basque Parliament debated the problem last week it emerged that justice was also impeded because the central government and the Basque authorities are locked in a dispute — now before Spain's Constitutional Court — over who finances the courts and who decides priorities in justice.

Meanwhile, the Bilbao Provincial Court ordered the intelligence chief of the Directorate of State Security, Señor Francisco Alvarez Sanchez, to stand trial for allegedly hiding evidence of maltreatment of a prisoner by police, according to reports published here yesterday.

The prosecution claims he ordered that the file be closed in a case in which there was medical evidence to back up claims that a suspected thief was beaten by police at the time of his arrest.

A sixth inquiry into dingo baby case

From Stephen Taylor, Sydney

A federal court judge was yesterday invested with wide-ranging powers to hold a new inquiry into the death of the baby Azaria Chamberlain and the conviction for murder of her mother, Mrs. Lindy Chamberlain.

It will be the sixth inquiry into one of the most celebrated cases in Australian legal history — the "dingo baby case".

Supporters of Mrs. Chamberlain, who for more than five years has maintained that a dingo (wild dog) was responsible for the baby's death, welcomed the nature and scope of the inquiry announced in the Northern Territory Legislative Assembly in Darwin.

Senator Colin Mason, a federal parliamentarian and member of the Chamberlain Innocence Committee, said: "It would appear that the inquiry will be of a kind that has been seeking and I am confident that it will establish Mrs. Chamberlain's innocence."

Mrs. Chamberlain, serving a life sentence for the murder of her daughter, was released from prison on February 7 after the discovery near Ayers Rock of a baby's jacket which she identified as the one worn by Azaria on the night of her disappearance.

The jacket will be among new evidence to be assessed by Mr. Justice Trevor Morling, a respected federal court judge. Mrs. Chamberlain was convicted of cutting the baby's throat.

She and her husband Michael, a former Seventh Day Adventist pastor found guilty of being an accessory, have already sat through two inquiries, a trial and two appeals.

The Northern Territory administration, conscious of allegations that Mrs. Chamberlain was a victim of prejudice in Darwin, has been at pains to ensure that there can be no comebacks from what must surely be the last inquiry.

Whatever the outcome, Mrs. Chamberlain will not be returned to Darwin's Berrimah Jail. The remainder of her life sentence has been remitted.

The hearing is expected to start in about six weeks.

Hotel tycoon opposed inherited wealth



Conrad Hilton (above left) gave the bulk of his millions to charities run by Catholic nuns. Francesca Hilton (centre), daughter of his second wife, Zsa Zsa Gabor (right), forfeited her \$100,000 inheritance when she contested the will.

Charity gifts contested in battle for Hilton fortune

From Ivor Davis, Los Angeles

Multi-millionaire hotel tycoon Conrad Hilton strongly opposed inherited wealth. When he died in January 1979, aged 91, he left 99 per cent of his vast fortune running to hundreds of millions of dollars to charity.

Each of his grandchildren inherited only \$15,000 (about £10,000). Two of his sisters were given \$50,000 and a third nothing. Francesca Hilton, the daughter of his second wife, the actress Zsa Zsa Gabor, received \$100,000, but when she contested the amount in court and lost, she forfeited the bequest.

He left Barron Hilton, one of his three sons, \$750,000 and half that amount to his other two sons, Eric and Conrad, Jr.

Today Barron Hilton, aged 57, chairman and chief executive of the \$3 billion hotel empire, accompanied by an array of lawyers, is due in court here to try to wrest control of his father's stockholdings in the company from the charitable foundation, which by edict of the will, now owns them.

It is a complex and bitter case and the outcome could eventually be worth as much as \$905 million to Catholic orders of nuns around the world.

Conrad Hilton, a devout Catholic, left a 15-page will instructing the beneficiaries to "promote world peace and shelter little children under the umbrella of your charity". It also said that they were to

hand over the largest portion of the bequest to assist the work of Catholic nuns among the poor.

Barron Hilton's long-fought suit raises the ironic spectacle of Catholic sisters, who have taken a vow of poverty, embroiled in a struggle for control of millions of dollars.

At the heart of the matter is Barron Hilton's contention that a 1969 tax law allows only 20 per cent of a corporation to be owned by a foundation and other heirs together, and that the only way to eliminate this problem is for Barron Hilton himself to buy the entire 27.4 per cent (6.8 million shares) of his father's holdings and pass the cash on to the foundation.

However, he wants to buy the stock at \$24 a unit, the price it was on the New York Stock Exchange when his father died. Today the stock is worth three times that amount — \$641 million more than Barron Hilton says he should pay.

It now appears that there may be another way round the problem created by law. Some or all of the stock of Conrad Hilton could be placed in a "public support organization", an endowment similar to a foundation but not subject to the 20 per cent limit. Its contributions, however, could go only to a specified list of charities.

This would effectively exclude Barron

Hilton from acquiring any more of his father's stock, and the Hilton executive contends that his father did not want a public charity to receive his stock.

The California Attorney General's office has, however, declared its support for the public organization, saying it would benefit everyone except Barron Hilton.

The matter is further complicated by the fact that Donald Hubbs, president of the Hilton Foundation, served as personal attorney to Barron Hilton for 30 years and only resigned from that position three years ago after protests that his relationship with Barron Hilton posed a conflict of interests.

Mr. Hubbs has repeatedly advised the foundation to settle with Barron Hilton at below market price to allow the foundation to get on with its charitable work.

Meanwhile James Bates, the estate executor, and Myron Harpole, his lawyer, maintain that Conrad Hilton repeatedly told them of his concern not to leave too much money to his son Barron and that in fact, during his lifetime, he wrote 35 wills, each one reducing the amount left to his offspring.

Mr. Bates, a close friend and personal attorney of Conrad Hilton, told the court that his friend's intent was clearly to give his money to charity.

Gibraltar 'only colony in Europe'

From Martha de la Cal, Lisbon

In his first visit here since Spain and Portugal joined the EEC in January, the Spanish Foreign Minister, Señor Francisco Ordóñez, held two days of talks with Portuguese leaders on how the two countries can work together in the Community and Nato and resolve common problems, such as trade, drug trafficking and the 50,000 Portuguese working illegally in Spain.

At a meeting with foreign journalists yesterday, Señor Ordóñez talked about broader international questions. He believed the problem of Gibraltar would be easier to solve "now that Spain and Great Britain are friends with

in the EEC and Nato and will be sitting at the same table discussing together."

Gibraltar remained "the only colony in Europe", a situation, he classified as "anachronistic" and "morally intolerable".

He expected that the future of American military bases in Spain would be settled by the summer. "We believe the American presence would be reduced gradually through negotiation in a friendly manner, rather than by the expulsion of the bases."

He had been in consultation with Mr. George Shultz, the US Secretary of State, Spain's

vote last week to remain in Nato would make a settlement easier. "The United States can see that Spain is now an ally in Nato." He repeated that it would not permit nuclear arms on its soil.

Spain's membership of Nato would not affect Portugal's position in the alliance. "Spain does not want to enter the Nato command system," he said.

On its policy in Africa and Latin America, Señor Ordóñez said: Spain was "against direct or indirect military intervention" by the US in Angola in support of Unita rebels, or in Nicaragua in support of the Contras.



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Media criticized as police release the main Palme suspect

From Christopher Mosey, Stockholm

Police hunting the assassin of Mr Olof Palme were last night forced to free their main suspect because of lack of evidence.

Mr Hans Holmer, Stockholm police chief, said there was no longer sufficient evidence on which to hold Mr Victor Gunnarsson, aged 32, who was to have appeared in court today charged with Mr Palme's murder.

A grim-faced Mr Holmer yesterday inferred that a photograph of the suspect printed on Tuesday in the Malmö Socialist newspaper *Arbetet*, contrary to Swedish press regulations on the non-identification of accused persons, destroyed the credibility of identification of the suspect by one witness.

He said a second man, an acquaintance of Mr Gunnarsson arrested on Monday for suspected illegal possession of firearms, would now also be freed.

The police chief had earlier read a prepared statement criticizing the media and the

lawyers of Mr Gunnarsson, a former watchman and supporter of a right-wing political party which had conducted a political vendetta against the former Swedish Prime Minister.

The statement said: "It is vital that an open democracy such as ours shows itself able to handle the particular difficulties facing us in our endeavours to trace the assassin."

"And what happens?"

"Well, the defence counsel of a suspect loses its head and makes statements in the mass media in a manner that makes the Swedish Bar Association react and a respected newspaper starts a witch hunt by publishing the name and picture of an arrested person and claiming that this is no ordinary case."

"There is reason for one and all who participate in the hunt for the murderer of Olof Palme to act with consideration and restraint. The manner in which we deal with the case of the man now in

custody will be a test of how this society of ours functions when under pressure."

Referring to the release of the suspect, Mr Holmer said: "A candle has gone out." Earlier in the week he had compared the progress of police investigations to the lighting of candles.

He said no one else was now being held and 200 police had started a new hunt in Stockholm. "We are looking for technical evidence and witnesses. We are talking to people who might be able to help," he said.

"We are working on a broad front."

Mr Gunnarsson had been a member of the European Workers' Party, and in 1976 was photographed holding placards depicting Mr Palme as the Devil.

Mr K.G. Svensson, Stockholm chief prosecutor, said Mr Gunnarsson had said in a telephone conversation shortly before Mr Palme was shot dead on February 28: "Palme is on the death list."

NRA on brink of Uganda victory

Kampala (Reuters)

Uganda's victorious National Resistance Army (NRA) was poised yesterday to take control of the whole country after capturing Kitgum, the last important town in the north near the border with Sudan.

Western diplomats said it was only a matter of time before NRA forces occupied Arua, where several thousand demoralized soldiers of the former Kampala government had fled.

The diplomats said hundreds of troops in the West Nile region, of which Arua is capital, and in the north around Kitgum had abandoned their weapons and either disappeared into the bush or fled across the frontier to Sudan and Zaire.

The NRA, which ousted the Kampala government in late January, took Kitgum without a fight. Kampala radio announced yesterday. Kitgum, 30 miles from the Sudanese border, was largely deserted as an NRA mobile column moved in, it said.

In Khartoum, the Sudanese Government said it was disarming Ugandans who had crossed the frontier as part of its promise to help Uganda's new President, Mr Yoweri Museveni, the NRA leader, to unite the country and end the civil war.

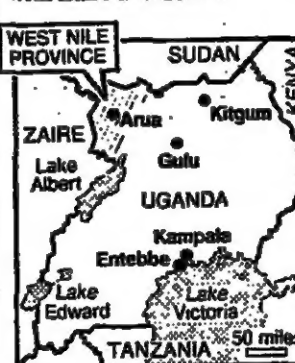
The leaders of six countries neighbouring Uganda are to meet in Kampala today for a one-day summit which Mr Museveni said was being held to consolidate their unity.

They first met in Goma, east Zaire, on January 30, one day after Mr Museveni was sworn in as President of Uganda.

Today's meeting appears designed to give the new Government the assurances it wants that its neighbours will not help the defeated regime and its armed followers, diplomats said.

The priority of the new Government is security, "one Western envoy said."

The NRA has made a steady advance north from Kampala over the past two months, capturing key towns without having to fight a big battle as it pushed towards the frontiers with Zaire and Sudan.



Uniform TV laws sought

Brussels - Britain and its EEC partners should be prepared to accept satellite television broadcasts with up to 15 per cent advertising content - more than is allowed by any government at present - according to proposals published by the European Commission yesterday (A Correspondent writes).

The new proposals, put forward by Lord Cockfield, the Commissioner in charge of opening up free trade within the Community, would force the Twelve to adopt identical advertising standards to ensure that viewers are not offended by foreign material.

They are not designed to force the BBC to take advertising, but EEC governments would not be allowed to keep out commercial broadcasts from other countries.

The Commission argues that there should be no restriction on imports of non-EEC programmes like *Dallas*, but European programmes must take up at least 30 per cent of programming time. Lord Cockfield said the minimum would rise to 60 per cent over several years.

EEC warns US on UN budget cuts

From Mohsin Ali, Washington

The European Community has warned the United States that cuts in its share of the United Nations budget might violate its treaty obligations.

Three EEC ambassadors also expressed regret that they had been unable to see Mr George Shultz, the Secretary of State, to discuss the issue in the past three weeks. The State Department explained that he had had a very busy schedule, including the funeral of Mr Olof Palme in Stockholm.

Mr Shultz had asked his deputy, Mr John Whitehead, to meet the ambassador of The Netherlands, which is current president of the Council of Ministers, and those of Luxembourg and Britain.

In a letter to Mr Shultz, the ambassadors expressed concern that recent budget-cutting legislation and a Senate amendment was significantly affecting US ability to comply with the treaty obligations.

The legislation would cut its UN contribution by \$70 million (\$47 million) this year. The US share is now about

\$210 million, or 25 per cent of the budget.

The ambassadors made it clear that EEC countries, which pay about 20 per cent of the budget, would not increase their shares to compensate for the expected American cuts.

The State Department spokesman said: "We recognize that not paying our full assessed share of the United Nations budget raises substantial questions in terms of our obligations under the UN charter."

Brussels: New EEC procedures obliging member states to accept the will of the majority are already having an impact on Community decision-making, though the reform package has yet to be ratified by Westminster and other Parliaments (Richard Owen writes).

This has emerged from Council of Ministers meetings on an issue of symbolic significance for future European union: the creation of an internal market by 1992.

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Libyan planes aid Sudan

From Gill Lusk, Khartoum

Military aircraft supplied by Libya are being used by Sudan's Air Force in the war against southern rebels, according to military sources in Khartoum.

The planes, understood to be Tu-22s, are being used in a campaign to recapture the garrison town of Rumbek - strategic capital of the Lakes province evacuated by the Army nearly two weeks ago after being besieged by the Sudanese People's Liberation Army.

Though the ruling Transitional Military Council has consistently reiterated its determination to recapture the town, details of the actual

offensive are shrouded in a secrecy unprecedented in Sudanese politics.

A military source, who could not be named, said bombing raids had been going on for several days and the planes were being flown by Sudanese pilots currently serving in the Libyan Air Force. But he did not say what exactly was being bombed.

Rumours persist in Khartoum that Rumbek itself is the target. Another military source, however, said this would not occur until infantry support from Juba and Wau arrived.

If this is so, current offensives could have mainly

Vital piece of shuttle recovered

Washington - Ocean recovery crews have hauled up wreckage of a booster rocket of the shuttle Challenger which could provide valuable clues to the cause of the disaster in January (Mohsin Ali writes).

A 500lb piece of debris measuring 5ft by 4ft recovered from 650ft of water may be from the right rocket booster. Failure of the O-ring seal in the lower joint of the booster is widely believed to have caused the explosion.

Mr James Thompson, vice-chairman of NASA's Challenger task force, told reporters that the cause of the destruction of the Shuttle would be found even if search crews were unable to salvage crucial parts of the suspect right booster rocket.

He said that his group would present a full report on its findings on April 18.

Women's democracy day in Chile

From Lake Segaria, Santiago

A women's coalition supported by all Chile's main opposition parties, professional associations, unions and student groups has declared today a "day for democracy".

The women have called on all Chileans to protest against the 13-year-old military regime by exercising their democratic rights: by boycotting classes and shops; by filling the streets of central Santiago

with marches for freedom, democracy and justice, and by banging pots and pans to symbolize freedom of speech.

In spite of differences, members of both the main opposition coalitions worked together to make this demonstration a success.

They are the Democratic Alliance, made up of conservative, moderate and mildly left-wing political parties, and

the Popular Democratic Movement, formed by the Communists, the Movement of the Revolutionary Left (MIR) and the Alianza socialista of the divided Socialist Party.

Both coalitions represent important sectors of Chilean society and have won significant electoral victories in the past year, but they have been unable to form a united body.

Black gold miner murdered

From Michael Hornsby, Johannesburg

Another black miner has died in violence at the Vaal Reef gold mine, near Orkney on the West Rand, bringing to 21 the death toll there since the middle of last month.

A spokesman for the mine management said that the killing occurred during fighting on Tuesday night among residents of the No.4 shaft hostel.

The disturbance was said to be a continuation of the tribal "faction fighting" which claimed six lives on Monday, eight last weekend, and two on Tuesday of last week. In addition, four senior black miners were murdered on February 18.

Vaal Reef, which accounts for about 12 per cent of South Africa's gold output, employs a total of 40,000 blacks, of whom some 1,750 are said to have resigned "voluntarily" as a result of the recent unrest.

Meanwhile, at least three people were killed, and two houses and four cars were set alight, during Tuesday and the early hours of yesterday in pitched battles between some 3,000 school children and a criminal gang in Diepkloof.

The fighting seems to have been related to the political unrest in the country. Two of those who died were burnt alive after the pupils raided a house.

The incident reflects an increasing tendency by young blacks, calling themselves "comrades", to take the law into their own hands.

WHITE EXODUS: Emigration from South Africa went up from 8,550 in 1984 to 11,401 in 1985, an increase of 33.3 per cent, while the number of immigrants fell from 28,793 to 17,284, a decline of 40 per cent, according to figures released by the Central Statistical Services.

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(Grace's story is true but the name has been changed to protect her privacy.)

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Congress examines documents brought from Manila

Marcos 'gave cash' to campaigns of Carter and Reagan

From Michael Biason, Washington

Documents brought to the United States by Mr Ferdinand Marcos show that the former Philippines president may have contributed \$50,000 (£30,300) to both President Carter and his challenger, Mr Ronald Reagan, in the 1980 election campaign, according to congressional sources.

Mr Marcos also appears to have given a \$10,000 campaign contribution to Senator Alan Cranston of California, and sums from \$500 to \$50,000 to between 10 and 20 American candidates in state and local elections, mainly on the west coast. Senator Cranston said he knew of no Philippines contributions to his campaign.

The one-page record of contributions is among 2,300 pages, copies of which were released on Tuesday to the House sub-committee investigating the Marcos holdings in the US. The record has now been referred to the Justice Department's criminal division for further investigation.

Under American election law, federal campaign contributions by foreigners, including companies, are illegal. Individual Americans are also prohibited from donating more than \$1,000 to a presidential candidate.

It is not clear how or whether the Marcos payments were made. Reagan campaign officials denied on Tuesday that he had ever received any such contributions.

Manila (Reuters) — Singapore has rejected a request from the ousted Philippines leader, Mr Ferdinand Marcos, to allow him in for a visit, its embassy said yesterday.

Mr Marcos wanted to spend two to three weeks there but his successor, President Aquino, felt the visit would not be helpful to her administration.

A White House spokesman also said a 1982 document was untrue, and that the campaign and the Federal Election Commission had elaborate safeguards which would have brought this to light.

But members of the House sub-committee suggested the money may have been given to the Reagan and Carter campaigns by dividing it among 50 donors. Although more difficult to detect, this is also illegal.

The documents, also released to Mr Jovito Salonga, head of the Philippines commission set up to recover illegally acquired Marcos wealth, showed that the former president kept most of his money in Swiss bank accounts. There was a pattern of companies and kickbacks paid by US, Japanese and other companies to close Marcos associates, according to investigators who have seen the documents.

Japanese companies paid the most in kickbacks, including

ing sums totalling \$400,000. These payments involved ship repair contracts in the Philippines and work on water pumping stations.

"The documents confirm what we have suspected all along," Mr Salonga said. They showed a "raid of the Philippines public treasury", including military intelligence funds for the private use of Mr and Mrs Marcos. There was an "illicit relationship" between the Marcoses and banks, financial institutions and many corporations in the Philippines and abroad.

Meanwhile, General Fabian Ver, the former military chief, appeared with a Philippines businessman in Alexandria, Virginia, on Tuesday before a federal grand jury investigating alleged fraud in US military contracts to the Philippines.

The two men, who fled to Hawaii with Mr Marcos, were subpoenaed last week. It is investigating contracts totalling more than \$100 million which were partly financed by the Pentagon's foreign military sales and credits programme. The investigations began in 1984.

General Ver would not comment as he left the courthouse. His appearance may be one of many in US courts by Marcos associates as investigations get under way into alleged corruption during the Marcos administration.

Elections call by Aquino Cabinet

From Keith Dalton, Manila

President Aquino was yesterday urged to rewrite the constitution of the Philippines and call legislative and local government elections for November.

After a three-hour Cabinet meeting — the second since taking power three weeks ago — the postponed until next week, making a final decision on whether to proclaim a revolutionary government.

Mr Antonio Cosco, Minister for Political Affairs, said a five-man commission recommended that Mrs Aquino obtain emergency powers from the National Assembly for six months while a new constitution is drawn up.

The recommendation overruled an earlier proposal that a revolutionary government would be the quickest and easiest way to overhaul the last vestiges of the 20-year-old administration of former President Marcos, embodied in the 1973 martial law constitution.

Because Mrs Aquino took power on February 25 after a civilian-backed military revolt, the validity of her administration is in question and its constitution has to be clarified.

More than 100 people have died in clashes between communist rebels and government troops since then.

Meanwhile, the newly created Commission on Human Rights has said its first priority is to investigate the disappearance of more than 300 people abducted by soldiers or armed men during the Marcos regime. The commission, headed by Mr Jose Diokno, a former senator and human rights lawyer, will also investigate thousands of summary executions, massacres and cases of torture and arbitrary arrest.

It has the power to subpoena witnesses and officials and grant immunity from prosecution. It has been allowed unlimited access to classified documents.

Mr Diokno said it was likely another investigation would be made into the 1983 assassination of the President's husband, Mr Benigno Aquino. In December 26 men, including General Fabian Ver, the former military chief, were acquitted of involvement in his murder.

Meanwhile, employees yesterday seized control of Manila's *Daily Express*, owned by Mr Roberto Benedicto, a close associate of Mr Marcos, and sacked key officials before printing the first "special liberation issue" of the newspaper.

Kabul pledge encourages UN mediator

Islamabad — Señor Diego Cordovez, the UN Secretary-General's personal envoy for Afghanistan, said here yesterday that he had obtained from Kabul a draft timetable for the withdrawal of Soviet troops (Hassan Akhtar writes). He was hopeful that it would help break the deadlock over resumption of Geneva talks on Afghanistan.

But Mr Cordovez made it clear that he still awaited a final decision by Pakistan and Afghanistan on the crucial issue of whether direct cross-table talks should replace, as Kabul demands, the four-year-old indirect talks format. The UN official said he was quite confident the format problem would be overcome and the Geneva process resumed.

Negotiators fall out

Paris — A slanging match between the two semi-official French negotiators in the Lebanon hostages crisis, one of Lebanese origin and one of Syrian, has broken out (Susan MacDonald writes).

Dr Reza Raad, whose family comes from the Bekaa Valley, has said he is giving up his attempts after accusations by M Omrane Adham that his negotiating tactics led to a January breakdown in talks. M Adham, of Syrian extraction, says he is President Mitterrand's personal envoy to President Assad, whom he

saw in Damascus last week. But the Ministry of Foreign Affairs recognizes only the government emissaries who went last week to Beirut, Baghdad and Damascus.

"They wanted to smear my name in the election campaign," Dr Raad said. He stood in last Sunday's elections as a right-wing candidate in L'Orne, but was beaten.

Responsibility for the explosion on the Paris-Lyon TGV express on Monday has been claimed by the Committee of Solidarity with Arab Political Prisoners.



Mrs Aquino, escorted by a military aide, arrives at the palace for the Cabinet meeting.

Acid rain admission by Britain

By Hugh Clayton, Environment Correspondent

Britain yesterday accepted that sulphur emissions from its power stations had caused acid rain pollution in Norway. The admission was made by Mr William Waldegrave, Minister of State at the Department of the Environment responsible for pollution control, at the end of a visit to Britain by Mrs Rakei Surlin, the Norwegian Minister of the Environment.

"We have no division as to the scientific perception of the problem," Mr Waldegrave said in London. "Two or three years ago there was some scepticism in the scientific establishment." But while there was now substantial agreement between Britain and Norway about the impact of acid rain on lakes and waterways, the two governments had not agreed about ways to reduce it.

Mrs Surlin said that Norway wanted Britain to join the "30 per cent club" of more than 20 countries which have agreed that in 1993 their acid rain emissions should be 30 per cent lower than in 1980.

Mr Waldegrave said: "We were not able to move nearly as fast as they would like in using additional investment to bring emissions down faster than they would come anyway." He rejected Mrs Surlin's statement that the two governments had agreed that Britain must review its attitude to acid rain, which she called "the most touchy issue between our two nations."

"I would have put it a little more tentatively than that," Mr Waldegrave said. But they agreed that there were still gaps in research about the impact of acid rain, especially on trees.

Canada agrees to extend US air defence pact

From Michael Biason, Washington

At one of the most successful US-Canadian summit meetings for years, President Reagan and Mr Brian Mulroney, the Canadian Prime Minister, agreed to extend a mutual air defence agreement for five years.

The two men also proposed early talks on free trade arrangements. And in a significant change of heart, President Reagan accepted the importance of reducing acid rain, broadly endorsing a report drawn up by US and Canadian envoys which calls for a large-scale pilot project to reduce US sulphur emissions.

The two-day summit here did much to restore the traditionally close relations, which have been strained by Canadian resentment recently at what they saw as US indifference on acid rain and worries that Canada was being drawn unwillingly into President Reagan's Strategic Defence Initiative (SDI).

The two leaders signed the extension to the North American Air Defence Agreement yesterday. The pact, which had integrated Canadian and US air defence systems since 1958, was due to expire in May. Last month a parliamentary commission in Ottawa recommended its renewal.

But many Canadians wanted the reinstatement of a

clause, dropped in the last extension, forbidding any steps that violated the 1972 Soviet-American anti-ballistic missile treaty.

Canada has strongly opposed any broader interpretation of this treaty, and announced in September that it would not take part in the SDI research programme.

On acid rain, Mr Reagan has been made forcefully aware of the depth of Canadian feeling and damage being done to Canadian lakes and forests by wind-borne pollution from the coal-fired power plants and factories of the American Middle West. The Administration has temporized until now, insisting more research was needed to find the cause of acid rain. But the last summit in Quebec last year commissioned the special envoys' report which called for a \$5 million US test project on new technologies to reduce acid rain.

Mr Reagan also reaffirmed the US desire to scrap all barriers to free trade between the two countries, saying such an agreement could put an end to many of the irritants that had bedevilled them. Mr Mulroney announced that Canada would accept the US invitation to help develop an American manned space station.

Ivan the Terrible 'was killed in 1943'

Jerusalem — Evidence which shows that Mr John Demjanjuk cannot be "Ivan the Terrible", who ran the ovens at Treblinka extermination camp, has been produced by an institute in Jerusalem which studies the Nazi Holocaust (Ian Murray writes).

According to evidence 20 years ago by one of Treblinka's few survivors, the feared Ukrainian guard was killed during a rebellion by prisoners in 1943. The survivor has since died, but copies of his evidence have been forwarded to the court.

Plan for ferry link to Spain

Madrid (AFP) — A ferry link between Gijón in northern Spain and Britain is to be established by Sea Link and could be operating by spring, 1987, the *Cinco Dias* newspaper said.

Sea Link has two routes in mind, using either Portsmouth or Fishguard.

Fiat jobs deal

Turin (AP) — Fiat has agreed with trade unions to re-employ 5,500 workers laid off in 1980. Seven hundred will be back by July, and others will be hired again, after retraining, by the end of 1987.

Children die

Ormandali, Turkey (AP) — Seven children were killed here yesterday when a mortar shell with which they were playing exploded.

Mir back-up

Moscow (Reuters) — The Soviet Union has launched an unmanned spaceship carrying supplies for two cosmonauts on the Mir space station.

Angola return

Kinshasa (AP) — The 197 foreigners freed on Zaire's border by Angola's Unita rebels will be flown to Kinshasa under the care of the International Red Cross and returned to Angola this week.

Chad attack

Njamena (AP) — Chad has claimed government forces inflicted heavy casualties in a surprise attack on a rebel outpost at Chicha, near Faya-Largua, killing 235 soldiers, including "18 white Libyans".

Drug sentence

Perrigian (AP) — Raymond Keller, aged 60, of Dunstable, has been jailed for five years, with two years suspended, for trying to smuggle cannabis across the Spanish-French frontier.

Wine seized

Milan (AP) — Police investigating the death by poisoning of three people have seized 14,000 bottles of wine from supermarkets in north Italy.

Golden egg

Rio de Janeiro (AP) — A Brazilian gold prospector on his way home stumbled on an egg-shaped stone which was a 165.5 carat diamond worth \$1 million (£684,000).

Cyprus tops Howe's agenda in Athens

By Nicholas Ashford, Diplomatic Correspondent

Sir Geoffrey Howe, the Foreign Secretary, begins a visit to Athens today as a fresh attempt to solve the dispute over Cyprus between Greece and Turkey is about to be launched.

Within the next month, Señor Perez de Cuellar, the United Nations Secretary-General, is expected to complete work on a revised plan for solving the Cyprus problem — the third since he began his initiative to reunite the divided island in 1984.

The Greek Government is concerned that the new UN plan will skirt around issues which Athens — and the Greek Cypriots — regard as being of permanent importance, notably a timetable for the withdrawal of Greek troops from northern Cyprus.

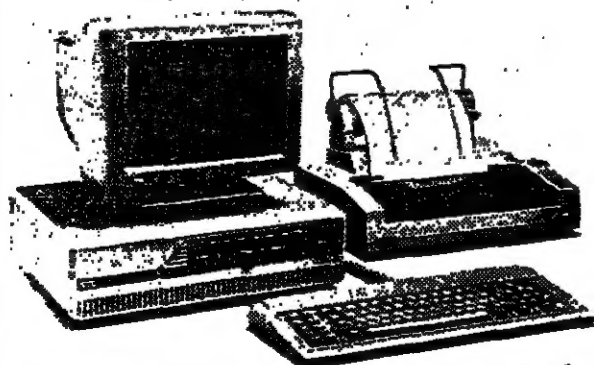
Greece fears that Sir Geoffrey and Mr George Shultz, the US Secretary of State, who is due in Athens immediately after his British colleague, will try to persuade Greece that the UN plan offers the best hope of resolving the Cyprus problem. There is also concern that they will try to pressure

Mr Andreas Papandreu, the Greek Prime Minister, into accepting what he recently described as being "only a semi-agreement".

British officials deny that Sir Geoffrey, who will also visit Yugoslavia during his four-day Balkan tour, intends to do any arm-twisting while in Athens.

Nevertheless, Cyprus will be high on the agenda of the talks Sir Geoffrey will have with Mr Papandreu, particularly as the subject was discussed in some detail with Mr Turgut Ozal, the Turkish Prime Minister, when he was in London last month. Britain still has residual responsibilities towards Cyprus as a guarantor power.

Sir Geoffrey's visit, the first to Athens by a Foreign Secretary since Sir Anthony Eden was there in 1944, comes at a time when relations between the two countries are better than they have been for years despite ideological differences. Apart from Cyprus he will also talk about the European Community, Nato and international terrorism.



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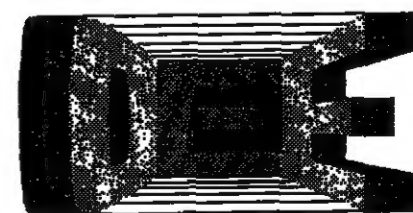
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PROFILE

PRINCE ANDREW

Prince Andrew, visiting the Maritime Provinces of Canada last year at the end of his final tour of duty in the Falklands, found himself in the company of a party of local journalists covering his presence, and struck up a conversation with an attractive young woman reporter. Instead of dissolving under his charms she adopted an argumentative, feminist and somewhat republican stance towards a member of British - and indeed Canadian - royalty. The Prince passed on.

"That woman," observed one of the seasoned Fleet Street royal hounds watching from the wings, "has just missed the opportunity of her life."

At the other extreme, the Queen's second son has occasionally found that his reputation as a ladies' man has left him prey to naked opportunism. Victoria Macdonald, a 21-year old starlet who had become co-owner of a West End night club, fuelled the rumour that she had been dated by the Prince and, when approached by the popular newspapers, played her cards perfectly. She nodded, blushed, and murmured: "I don't want to say any more."

But in the end Victoria had to admit it was all a hoax, a cheap stunt to win publicity for her club. Prince Andrew was furious, and made sure that her invitation to a film premiere which he was attending shortly afterwards was quietly withdrawn.

He has complained more than once, and often with justification, that the press have labelled girls as his steady dates when he has barely shaken hands with them; it is the price he has had to pay for his reputation. Only once, however, has his family felt a serious need to blow the whistle on his romantic attachments. Immediately after the Falklands campaign he took the actress Koo Stark on holiday to his aunt's Caribbean hideaway island of Mustique, and was summoned home because the lady concerned, who had appeared in films which did not require her to wear heavy period costume, was not felt to be enhancing the monarchy's good name.

For Prince Andrew, it was a hard and sobering decision, for what does a young man fresh from war need but a severe bout of rest and relaxation?

Romantic rumour has pursued the Prince ever since his schooldays at Gordonstoun, that stern academy of leadership on the windy coast of Morayshire which in recent years has slightly softened its cold-bath and hairy-chest regimen and now even admits girls to its sixth form.

When Kurt Hahn, a brilliant German Jewish educationalist, was thrown out of his native land by Hitler and re-established his elite school for future leaders in Scotland, Prince Philip was among his first pupils. Prince Andrew, unlike his more sensitive

brother Charles, took to the Gordonstoun life almost as much as his father had done. But, although sometimes portrayed as something of a dunderheaded hooray Henry, Andrew achieved highly respectable academic results, with A levels in English, history and economics, and six O-levels.

He is nothing if not his father's son - he is named after his paternal grandfather Prince Andrew of Greece - and to follow his father to the Royal Naval College at Dartmouth was more or less inevitable, considering that he showed no interest in any other career. Helicopter pilots are prone to take a self-deprecating view of their job; they will tell you that it takes little intellectual brainpower, only the intelligence to absorb a few simple rules, the discipline to stick to them, and the ability to stay awake at the wheel. There is, perhaps, a little more to it than that.

The Prince's skill was put to the test in February last year when, flying a sortie in the Falklands many miles from his mother ship, a hydraulic pump on his Lynx failed and he chose to make what in the understatement of military parlance is known as a precautionary landing in a boggy East Falkland field rather than risk trying to return to HMS Brazen. By all accounts, he handled the situation with calm and skill.

"He is one hell of a helicopter pilot," said the Ministry of Defence spokesman. "But this is only what we would expect from someone of his experience and seniority."

His fellow officers on Brazen, who referred to him simply as "H", rated his skill as a pilot rather higher than his ability as an organizer, when he was given the additional duty of ship's entertainment officer, laying on films and bingo sessions for the crew, and even occasionally taking the microphone as ship's disc jockey.

The Falkland Islanders, anxious for any contact or recognition from the mother country, took to him warmly, except those who did not recognize him. There are habitations in the islands for which remote is too mild a word.

On a fishing trip to an isolated corner of West Falkland, he was approached by Claude Molkenburgh, a shepherd, and inquired kindly after his dogs. Claude in return asked if the off-duty serviceman had dogs at home. "Yes, said the serviceman, "Useless for sheep work", said Claude, who indicated a trailer full of peat and suggested that some help in unloading it might produce a cup of tea.

The talk turned to how Claude's house had been damaged by the Argentinians. "Do you have a house?" Claude asked his anonymous visitor. "Er, yes, two



Sharp shooter: The Prince at work behind one of his five Nikons

actually," said the visitor. "One in London and one in Scotland." Claude was more than a little surprised. "My God," he exclaimed, "You must have bloody rich parents."

Naval careers suit royalty, if only because a ship provides long periods of privacy away from the endless public gaze. Prince Andrew fits easily into the rather hermetic camaraderie of the wardroom, with its breezy masculine air, ceaseless shop talk and technical doubletalk. Service life is curiously self-contained and in many ways remote from the real world. Military flying men love the minutiae of their work, and when on leave can take days to wind down and return to speaking comprehensible English. The

same attitude spills over into Prince Andrew's current passion for photography, an interest he developed while flying a newspaper cameraman around his squadron on an assignment.

He quickly acquired five cameras, including his mother's magnificent Hasselblad, presented to her at the factory on a state visit to Sweden. And when this correspondent interviewed him at Buckingham Palace last year on his recently-published book of photographs, he was a very whirlwind of enthusiasm, of the kind that grips the newly converted, and boasted with some pride that, while reading the instruction book for a new Nikon camera, he had

found a technical error in the small print. His art, however, was not well received by the photographic professionals of the press, who wondered what, if anything, he was trying to convey.

The photographer himself was easy, charming and quite self-effacing, making no great claims for his own abilities. He freely conceded that, earlier that day he had been on his hands and knees cleaning his darkroom - converted from a palace bathroom - with Harpic. When we moved to a window to examine a set of negatives, he cautioned: "Better not do that, or they'll all start waving", and dissolved into a giggle. There was the distinct impression that making faces from the window, or leaving a

BIOGRAPHY

Name: His Royal Highness The Prince Andrew Albert Christian Edward
 Born: February 19, 1960, at Buckingham Palace, third child and second son of The Queen and The Duke of Edinburgh
 Education: Initially by private tutors; Hestonwood Preparatory School, Ascot; Gordonstoun School, Elgin; Royal Naval College, Dartmouth
 Qualifications: A-levels in English, history, economics; 6 O-levels
 Career: Royal Naval College, Dartmouth. Sailed as lieutenant and second pilot of Sea King helicopter on board HMS Intrepid as part of Falklands task force, 1982. Saw active service during Falklands campaign. Converted to Lynx helicopter course, and

posted to frigate HMS Brazen, 1985. Shore posting to attend lieutenant's course, Royal Naval College, Greenwich, 1986.

Major public appearances: (with the Queen): Montreal Olympics, 1976; Commonwealth Games, Edmonton, 1978; royal tour of East Africa, 1979. Supporter at wedding of Prince and Princess of Wales, St Paul's, 1981. Anniversary of colonization of St Helena, 1984. Opening of Mount Pleasant airport, Falklands, 1985. Tour of Maritime Provinces of Canada, 1985.

Civil List allowance: £20,000 a year
 Appointed Counsellor of State, 1981.



Babe and boy in the public eye: Prince Andrew aged one month (photograph by Cecil Beaton); and aged eight

cardboard cutout of himself peeping from behind the curtains, was exactly what he would like to have done. He then threw open his drinks cupboard, but announced that he never touched the stuff himself.

Outside photography, which may now take a back seat, his interests are only those one would expect in a young man of his position. He shoots, and has inherited a fine pair of Purdey shotguns from Charles who has given up killing defenceless birds for pleasure. He is no great lover of competitive sport, and has not inherited his father's passion for polo. He would prefer to participate in an expedition to some remote corner of the globe, or perhaps a tour of the Arctic, or the Antarctic, or the South Pacific, or the music of Elton John on the disco floor than sweating on the playing field; more of a pranker than a competitor.

His official public life remains greatly restricted by the fact that the Navy is a full-time career, and his major engagements remain few. He has undertaken only two major functions abroad, the 150th anniversary celebrations of St Helena, and the opening of the new Falklands airport, the last public exhibition of his brief naval career.

By continuing his naval career - he is signed up until at least 1992 - he is emulating his father, who

remained at sea after his marriage to Princess Elizabeth in 1947 until the declining health of King George VI forced him, much against his will, to shoulder a full-time public career in support of his wife. For the remainder of his naval career the Prince can expect further postings at sea, and the new Princess Andrew will experience the occasionally lonely shore life of a naval officer's wife.

Beyond the British Schools Exploring Society and the SS Great Britain appeal, the Prince's portfolio of patronages has, at the time being, remained slim. His mother has shown no great anxiety to promote him into the first division of formal engagements.

In time, he will have to be found a niche in public life. The Duke of Kent, who had no training beyond the Army, carved himself a worthwhile career as vice-chairman of the British Overseas Trade Board. Prince Michael of Kent has taken on four City directorships, although Prince Andrew is unlikely ever to face the Michael's substantial shortage of cash.

No such considerations need trouble Prince Andrew for the time being. Compared with the pressures faced by his elder brother, the relatively simple life of a married naval officer is something to be enjoyed to the full while it lasts.

Alan Hamilton

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Plastic for the plumber

It may just be the ultimate accolade to the ubiquitous credit card that there is now a town where even a humble pint of beer or fish and chips can be paid for with plastic.

Not only that, but you can also have your eyes tested, teeth fixed and hair cut without parting with real money. And should you then arrive home to find the kitchen flooded or a window shattered by a stray football, even the local plumber will accept the latest addition to the family of credit.

The town with its very own credit card is well-heeled Wiltshire in Cheshire and for more than 100 traders and some 6,000 of their customers the green and gold Wiltshire Card now does nicely, thank you.

It was an idea dreamt up

more than two years ago by Paul Robinson and David Longworth, president and vice-president of the local Chamber of Trade, as a means of combating the attractions of the shopping centres.

It has proved so successful that now other towns throughout the country are anxious to follow in Wiltshire's pioneering tracks. A similar scheme is about to go into operation in Cambridge Wells. The cards are already going to traders and will be available to the public in June with an expected response in the first year of 25,000.

The credit company operating the scheme is Credit and Data Marketing Services in Liverpool - the financial arm of the Littlewoods stores, mail order and pools group. It has had nearly 40 approaches from towns and communities

wanting to launch their own cards.

Customers pay 28.3 per cent interest which, the company says, puts the card at the top end of the larger card company range but at the lower end of the major store charge cards.

David Longworth, general manager of Funnings Store in Wiltshire, said the card enabled customers to use just one piece of plastic instead of juggling with assorted cards at various shops.

"And after all if you have to call the plumber out on a Sunday you don't always have the cash in your pocket to pay him."

The main problem in launching the scheme, he says, was in getting financial backing. "I am afraid the major banks and credit companies didn't see the possibility of other towns joining in".

The scheme went into operation last September and it was expected that 5,000 cards would be issued in the first year. However, nearly 6,000 cards have already been sent out with an average credit limit of £1,000. Mr Longworth and his colleagues say much of that spending is new money, not simply transactions transferred from other cards.

There are other benefits. The credit company receives a 3 per cent fee on each transaction on the card but it retains a portion of that figure to the Chamber of Trade bank account to be used in promoting the card and the general benefit of the town. Last Christmas it provided for the purchase of an £8,000 light display which next year is expected to be augmented by a laser light system.

Peter Davenport

CONCISE CROSSWORD NO 904

1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31	32	33	34	35

ACROSS
 8 Sweets (13)
 9 Collide with (3)
 10 Formless (9)
 11 Explain (5)
 12 Written mistake (7)
 16 Rattle (7)
 19 Power (3)
 22 Sworn statement (9)
 24 Old French coin (3)
 24 Politically cunning (13)

DOWN
 1 Oak fruits (6)
 2 Nail polish (6)
 3 Declining company (8)
 4 Brush lightly (6)
 5 Poultry cage (4)
 6 Rebellion (6)
 7 Paster of Paris (6)
 12 Lubricate (3)
 14 Distantly (8)
 15 Disgust cry (3)
 16 Moist (6)
 17 Influence (6)
 18 Resuscitate (6)
 20 Horse lower thigh (6)
 21 Unofficial absence (6)
 23 Low platform (4)

SOLUTION TO NO 903
 ACROSS: 1 Hammer, 4 Verity, 7 Ride, 8 Nebulous, 9 Purchase, 13 Set, 16 Comprehension, 17 Tar, 19 Earnings, 24 Pavement, 25 Die, 26 Despot, 27 Riddle
 DOWN: 1 Hour, 2 McDonnager, 3 Ranch, 4 Vibes, 5 Rule, 6 Flake, 10 Curse, 11 Abhor, 12 Ennui, 13 Swinging, 14 Tint, 15 Scot, 18 Abuse, 20 Agent, 21 Notch, 22 Leap, 23 Fate

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BOOKS

Revised the same in Spain

Raymond Carr

THE SPANISH CIVIL WAR
By Hugh Thomas
Hamish Hamilton, £20

This "new edition" adds nothing to the enlarged and revised 1976 edition of Lord Thomas's 1961 classic — a work the late Dick Crossman once told me he regarded as that of a modern Thucydides. The new edition does not, as the blurb implies, take into account "new information which has come to hand" since 1976.

This is a pity. The revolution in Spanish historiography has taken place mainly since 1976. No account of the Second Republic can neglect new work on the proletarian and bourgeois parties, on employers' organizations. On the war itself there are new studies which describe in some detail the local impact of the creations of the "spontaneous revolution" that swept over Republican Spain in the summer of 1936. A revised bibliography including these new studies might have helped to fill the gap.

The new edition does, however, include a challenging short preface. Yet not all Spaniards would agree with Hugh Thomas that it was "good fortune" that converted Imperial Spain into a *cour secondaire* after 1815; poverty, which kept Spain out of the great European game, can scarcely be called good fortune.

Hugh Thomas's new edition remains what *The Spanish Civil War* always was: incomparably the best narrative history of that tragic episode in any language. Though none of us may relish the awful task of overhauling a major work, Lord Thomas should be encouraged to undertake a revised edition; it might reveal the shifts in his own political position over the years.

THE TIMES
JONATHAN CAPE

Young Writers' COMPETITION

There are ten days left for entries to the 1986 Times/Jonathan Cape Young Writers' Competition. Five of last year's winners are set for publication. This year's competition puts the emphasis on non-fiction. Entries by unpublished writers under 30 to Jonathan Cape by 31st March.

TERESA WAUGH
WATERLOO
WATERLOO'Some gloriously funny moments'
Jeanette Winterson, *Sunday Times*'Teresa Waugh knows about the cruelty of petty human wickedness and she made me cry.'
Jane Gardam, *Books and Bookmen*'A beautifully observed tragi-comedy'
Peter Grosvenor, *Daily Express*

hamish hamilton £9.95

Begins a journey in his head

James Fenton reviews an imaginative, teasing introduction to the philosophy of The Bard

James Fenton

SHAKESPEARE
By Germaine Greer
Oxford, £9.95, paperback £2.95

think that we still believe in the quality called Satanic. What was the original audience supposed to think, in the last moments of *Othello*? The Moor, realizing what has happened, says of Iago, "I look down towards his feet, but that's a fable." Meaning, I look to see whether he has

This is a banal conclusion to the study of *Othello*, and it is uncharacteristic of Dr Greer to make a play "serviceable" in so narrow a cause. Do we really no longer feel the ubiquity of Satan? The success of many modern films depends upon our ability to feel precisely that. We might feel it but not, intellectually, believe in it; though I should

have been ransacked time and again for evidence of his adherence to Catholicism, Puritanism, the Essex faction, Platonism, feminism, anti-feminism, and so forth, on the basis of different and incompatible assumptions of where he was at different times and on different occasions, and whom he knew. No such assumptions will be made in this slim volume... Given the fact that Shakespeare seldom if ever spoke in his own person, a scrupulous discussion of his thoughts must take his invisibility into account as an aspect of his intellect.

So we are not to assume that any speech from the plays represents Shakespeare's opinion on a given subject. Shakespeare stands back from the dialectic of his drama in which "ideas" are pitted against ideas, and from their friction a deeper understanding of the issues emerges. This understanding is not something exhibited in the transmitted text. It is achieved by the

An uncivil servant sounds off
Woodrow WyattWHITEHALL
Tragedy & Farce
By Clive Ponting
Hamish Hamilton, £9.95

beyond the next election; in this dereliction of duty they are encouraged by the electorate. Universal suffrage militates against good government, but it remains preferable to dictatorship. Almost worse than the venality of politicians is the complacency of the Civil Service. Its senior members are chosen because they have the education and outlook of nineteenth-century gentlemen. They despise commerce and manufacturing — until they retire and get highly paid jobs because of their knowledge of the workings of Whitehall, which is valuable to firms with government contracts. Civil Servants have no conception of business efficiency, and are indifferent to the husbanding of public money. They would have been capable of being District Commissioners and Governors in India before the war, but are useless at cutting out waste in the complexities of modern government. Nor do they want to cut it out, hiding behind thickets of bureaucratic resistance to change.

Lord Rayner made a few reforms, most of which have been successfully neutralized. The classic Whitehall response follows a fairly predictable sequence. The department will generally welcome a report, argue that a

detailed study is required, and then set up a committee to report on possible implementation of the proposed changes. Those responsible for the existing, criticized system will be well represented on this committee and psychologically opposed to major changes. After a few months a report is produced saying that some, but not all, of the proposed changes should be workable but need further study. In the end the result is about zero.

All Civil Service reformers go the way of Leslie Chapman, author of *Your Disobedient Servant*, who unearths ways in which almost countless millions could be saved by adopting methods common in business. But the powerful brains of the Civil Service, good on paper but useless in practice, smother all attempts at modernization, and the most energetic of Prime Ministers batters for it in vain. There are simply not enough hours in the week to cut through the thickets.

We shall continue to be served badly by our Civil Service until the system of recruitment and training is radically altered. Arts degrees should disqualify. There should be an administrative and business staff college at which prospective entrants should study for at least three years. We are not an empire any more, but a country that must live on its commercial and industrial wits to survive.

In the fashion of the day, and by inclination, Mr Ponting believes in the curative properties of a Freedom of Information Act. Alas, those Civil Servants, aided by the politicians, would soon stultify that. What is needed is not more information, of which there is a depressing quantity, but an entirely different approach.

From the author of *The Bass Saxophone*

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PICADOR

cloven hooves, but I know that is just a story. The crucial proof comes in the next line: "If that thou be'st a devil, I cannot kill thee." Othello stabs Iago, who then says: "I bleed sir, but not kill'd."

Meaning, Yes, you see, I am a devil. Othello believes him.

But as to what the audience believed, or what Shakespeare intended them to believe, we can really only guess. We know that Shakespeare deliberately introduced the Satanic element into the story he adapted, and that this element is easily missed in a modern performance. The ethical notion, says Dr Greer, "of evil as defective, absurd and inconsistent" is Aristotelian, but the embodiment of these characteristics in an agent, which makes possible the dynamic presentation of evil as an active force, is Christian. But is *Othello* intended to show the struggle of good and evil, as Dr Greer says, or the unfolding of Satan's designs in the world?

To a certain degree, Dr Greer seems to want to enlist Shakespeare as our contemporary, and to forget what divides him



Miniaturist with a broad canvas

FICTION

John Nicholson

THE NEWS FROM IRELAND

By William Trevor
The Bodley Head, £9.95

INTENSIVE CARE

By Peter Dumas
Andre Deutsch, £8.95

THE PERSONALITY SURGEON

By Colin Wilson
New English Library, £10.95

A middle-aged Englishman, writing a guide to Florence, is lured into conversation with a fellow guest at his pensione. Nothing wrong with that, you say. Probably a welcome diversion, he being alone and tentative yet disposed to flatter. His diffidence is no match for her unexplained and to him inexplicable desire for his company; so the relationship graduates from impromptu drink in the hotel bar to dinner, after which he reluctantly accepts her suggestion of a meeting: cocktails at Doney's bar the next evening.

He turns up, she does not. When he comes back a day later, thinking he may have misunderstood the arrangement, there is still no sign of her. He reports the matter to the hotel, who are mainly interested in seeing her bill paid. Then he tells the local police, whose uncomplicated view of human nature leads them to attribute her disappearance first to sex and then, with equal conviction, to violence.

The reader of "Cocktails at Doney's", one of the 12 short stories that comprise *The News from Ireland*, has no such confidence in the woman's fate. Indeed the story concludes with the observation just quoted. William Trevor is said to regard his latest collection as relatively unimportant. Perhaps they are, but the writer's admirers will recognize the force of the qualifier. It isn't easy to pin down Mr Trevor's genius. To call him a miniaturist is to give a misleading impression of the breadth of his canvas. For example, although most of these stories are set in his native Ireland, the message of the whole collection is that he is just as comfortable in a Tuscan setting — or even in the suburbs of London. Similarly, although he is clearly fascinated by genteel poverty and has a weakness for commercial travellers, his class base is actually quite broad for a writer of his type. He is a dandy as well as a knowing writer, and the care that goes into the construction of his stories is matched by a prose style as easy as it is economical. It would be difficult to think of better qualifications for a writer of short stories.

"Peter Dumas" is a pseudonym that hides the identity of a new (ish) duo of political thriller writers. Osmond and Hurd they may not be, but they do have a nice line in the

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THRILLERS

Tim Heald

A PERFECT SPY
By John le Carré
Hodder & Stoughton, £10.95

used to be. His first novel, originally published as *Call the Dead*, and later filmed as *The Deadly Affair*, is a mere 156 pages in paperback. It was not an outstanding success ("One of the most promising of newcomers. Another Daily Newspaper, and it was not until *The Spy* Who Came in from the Cold" his third book, that the superlatives really started to flow. Graham Greene said that it was "the best spy story I have ever read." *The Spy* was an enormously long book either.

One forgets also that *Call the Dead* began and ended with Smiley. "Short, fat, an of a quiet disposition, I appeared to spend a lot of money on really bad clothes which hung about his square frame like a skin on a shrunken toad." He played a small part in *The Spy*, but it was almost 15 years before le Carré gave him his own trilogy and second wind for both of them. Just before doing that le Carré wrote *The New and the Old*, which was widely regarded as a disastrous attempt to shift genre and write something "serious". The paradox was that the Smiley trilogy, despite being dismissively pigeon-holed into this "thriller" slot, ended up getting more "serious" attention and even "acclaim" (that's the modish word) than *The Spy*.

The success became, of course, a bit of a trap. le Carré must have longed to put Smiley into a barrel and ro him over the Reichsbach. He had created a character far better known than himself and a style of book that people came to expect. My hunch is that the somewhat lukewarm reception for *The Little Drummer Girl* had more to do with the fact that it was not another Smiley, than with any failure in the book itself. Readers and reviewers are far more conservative than the natural inclination of most writers. They like their writers to get in a groove and stay there. What they want is Smiley Gets You Gun, Our Man Smiley, Smiley in Manila, and so on, ad infinitum.

le Carré is plainly much too restless, inventive, and ambitious to do that. But his earlier attempts to break away from the past had not been successful. It is a problem — a problem created by success but still a problem for all that. More than anyone now writing le Carré transcends the idea of genre. This book meets many of the criteria you will find on Booker shortlists.

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Pan Books

THE TIMES DIARY

A different proposition

John Hart-Leverson, the judge who successfully appealed against conviction for kerb-crawling, was not always so critical of the police. He told Knightsbridge Crown Court this week that police had lied about his so-called proposition of three girls in a hire car in Baywater and his counsel asked if it was credible that a judge would have made confessions even his experience in criminal matters. He was awarded costs of £40,000. Four years ago, addressing a Police Federation seminar at Wadham College, Oxford, he said: "The acquittal in the crown court can be 60, 70, and in some cases 75 per cent. Do the police really arrest 75 per cent of the wrong people? ... Unfortunately, there is a tendency these days for juries no longer to convict on the uncorroborated evidence of police officers. That is a bad thing. Two police officers get an admission out of the defendant. It goes into their notebook, but over and over again today juries will not accept it. That's a fact of life." He said even judges sometimes have cause to change their minds.

Stepping out

The Princess of Wales had another family engagement to celebrate yesterday besides that of Prince Andrew and "Fergie", pop impresario Patrick Anderson rang in a state of great excitement to say he had just become engaged to "Princess Di's" step-cousin, Sally McKelvie-Paine. Certainly her fiancé seems a more, shall we say, colourful, character than Prince Andrew. "I am a soldier of fortune and a self-made man. I have been disinherited and reinherited." His claims to fame include organizing the Rolling Stones' tour of Latin America and being involved in the abortive kidnapping in Brazil of great rain robber Ronald Biggs.

Paper tiger?

If a *Sunday Times* or a *Times* journalist figures in this year's British Press Awards in May (and some may say dream on), the accolade could meet with a deafening silence: presenting the gongs to the television beanos will be the man who is still trying to impose his ludicrous ban on the Labour Party talking to anyone on Rupert Murdoch's titles: Neil Kinnock.

Cautionary

Cleveland's police magazine reports the tribulations of one eager young constable giving evidence for the first time in a magistrates' court. Stepping into the witness box he took the Bible in his right hand and exclaimed: "You are not obliged to say anything if you do not wish to do so, but whatever you do say will be taken down in writing and may be used in evidence." The chairman of the bench responded: "Now you have cautioned the entire court, would you like to take the oath?"

Vanessa veto

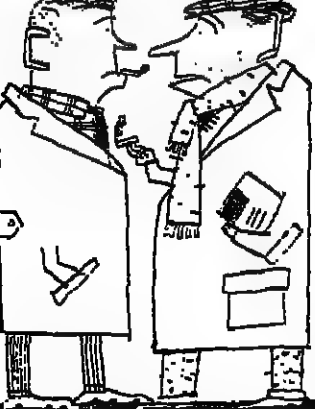
Vanessa Redgrave's call for an actors' boycott of Israel (Diary, yesterday) will not now be debated at Equity's annual meeting. Members have just voted in a referendum against getting involved in matters political. Marius Goring told me too much time had been wasted in the past getting bogged down in political issues. "She can submit her motion, but nobody will discuss it or vote on it," he said. Perhaps Miss R will now get bogged down in some acting.

Wrong party

Charles Irving, wet Tory MP for Cheltenham, has just found himself starring in an advert in the local free press for the Alliance advice centre. Instead of a picture of Richard Holme, the local Liberal candidate and former party president, Irving's mug appeared.

BARRY FANTONI

BETTING SHOP



"Terrible. I bet against a royal announcement and for a higher tax on spirits"

Prophet taking

Small wonder David Steel did a double take during the Chancellor's speech. Denouncing the level of pay in relation to productivity and the rigidity of the pay system, Nigel Lawson suggested: "One way out of this might be to move to a system in which a significant proportion of an employee's remuneration depends directly on the company's profitability per person employed. Couldn't have put it better myself, old boy, thought Steel. In his book, *Partners in One Nation*, published earlier this year, Steel wrote: "A substantial part of the average person's take home pay should be expressed not as a regular wage but as a share of profit earned or value added in the company to which he or she has contributed." PHS

As Britain celebrates Prince Andrew's engagement, J. Enoch Powell reflects on the responsibilities of the monarch's family

Constitution and the royal consort

advice is tendered. This cannot mean, however, that the sovereign's consort, for example, can wisely speak or act exactly like a private individual. I think sufficient time has elapsed for me to record without impropriety that in 1952 I remonstrated with Winston Churchill, the prime minister, against the consort attending a debate in the House of Commons, upon the principle established a century earlier that there ought not to be even the appearance of the sentiment of her Commons being conveyed to the Queen through any channel other than her ministers. Despite a sharp exchange with the chief whip, the remonstrance was accepted.

It is a matter of the most delicate judgement. How far might the constitutional integrity of the monarch's position appear to be diminished by words and acts, political or personal, of

members of the monarch's family through all the degrees of propriety from spouse and heir apparent to other children and yet other relations further removed?

Of ministerial advice and responsibility there can be no question. Neither through the sovereign nor directly can responsible advice be tendered. The attempt to do so would be rightly and indignantly repudiated, though not all communications take place in circumstances which raise the possibility of their being misunderstood as an illicit extension of the constitutional right and duty to advise the sovereign.

Beyond that exceedingly delicate and difficult exception, the nation has to depend upon the good sense and trained instinct of the persons concerned, both individually and collectively.

I add the words "and collectively" because in all families influence is exerted by the

members upon one another, for good or ill, and in this respect the sovereign's family cannot be different. From what is visible to an outside observer those influences would appear to have operated, more beneficially during the present reign than history records under former monarchs whose services to the nation in other respects were pre-eminent.

Our monarchy and its unique constitutional position are the counterpart of certain equally unique qualities and characteristics of the people. There is a reciprocity between the two. To a much higher degree than for a political leader (whose function is always to some extent to be a faction fighter), the business of a British sovereign, and by extension the business of the British Royal Family, is to understand the British.

They are a people, as you may observe any day in their most characteristic institution, the House of Commons, capable of combining — you could say, needing to combine — robust egalitarianism with devotion to established modes and manners. It is a combination which Bagehot attempted to pinpoint by his famous and much misunderstood word "deference", and deference depends on difference.

To appraise this baffling double character of their people with tact and accuracy is the only rule upon which the sovereign and her family can ultimately rely for living with the paradox that lies at the heart of a constitutional hereditary monarchy.

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Diana Geddes profiles France's new prime minister and looks at his prospects of living harmoniously with Mitterrand

Will Chirac this time stay the course?



the grandson of a primary school teacher from the Corrèze. His childhood was divided between top high schools in the capital (Carnot and Louis le Grand) and carefree holidays at his grandparents' home in the heart of rural France, with which he has never lost his close connections. He still feels at home in the farms of the Corrèze, chatting with the peasant companions of his youth.

At school he was not considered particularly brilliant, preferring to pass his time playing with his fellow Scouts or flirting with girls in the Parc Monceau. He even secretly signed up for cordons bleu cookery classes outside school at the age of 15, learning to cook some of the dishes that still remain his favourite — tarte de veau, trape au safran, pigeon aux petits pois.

His school reports of the time were not complimentary: "Sympathique, but much too inattentive"; "Could do better with a little reflection"; "Too talkative, too distracted, too excitable to succeed". He nevertheless managed to get sufficiently good marks in his baccalauréat to get into the élite "Science-PO" to read political science and economics.

But before settling down to serious study he went in search of adventure, signing up for the summer holidays of 1950 as a crew member on a cargo ship visiting the ports of North Africa. His fellow sailors were quick to introduce him to the pleasures of the Casbah.

On his return to Paris he soon got engaged again, this time to a fellow Science-PO student, Bernadette De Courcel, a member of an old French aristocratic family. They married two years later and have two daughters, Laurence, 28, a doctor, and Claude, 23, who is studying economics. Both have been kept well out of the political spotlight.

Chirac graduated third in his class from Science-PO. He was automatically considered a likely candidate for ENA, the leading post-graduate institute in France and the sine qua non for any aspiring civil servant. But before that he had to do his military service. After a year at the officers' training school at Saumur he was apparently told he could not be made a major, although he had high enough marks. At the age of 17 he had signed a peace manifesto against nuclear arms which, unknown to him, had been organized by the communists.

So he set off as a humble sub-lieutenant in 1950 to fight in the Algerian civil war. He enjoyed it. "For me, Algeria was the most fascinating period of my life," he wrote later. He was tempted by the idea of a career in the army, but finally returned to Paris, albeit

somewhat reluctantly to start his studies at ENA.

On graduation in 1959 he returned for nine months to Algeria, then still in French hands, to work as the directeur du cabinet of the agriculture minister for Algeria. Back in France he worked without enthusiasm for a time on the nation's accounts at the Cour des Comptes before getting the break in 1961 that was to change his life — he was appointed chargé de mission in the Cabinet of the new Gaullist prime minister, Georges Pompidou, where began the one totally devoted and loyal political relationship of his life. To this day Pompidou remains his only political "hero".

He is vividly remembered by colleagues in Pompidou's cabinet for his good looks, non-conformism, his indefatigable capacity for hard work and his formidable memory. He seemed larger than life, slamming doors, shaking hands, kissing secretaries. "He was like a firework. He took off from all sides — his arms, his legs, his ideas," one former colleague said.

'He will go far' said Giscard

By the age of 34 Chirac had been elected Gaullist deputy in the Socialist stronghold in the Corrèze and had been given his first government post as junior minister for employment. The following year, 1968, he was moved to finance, where he became junior minister to another rapidly rising young politician, Giscard d'Estaing. Chirac was and still is fascinated by Giscard's intellectual powers. Giscard was impressed by Chirac's dynamism and sense of discipline. "He's a minister who will go far; he'll replace me one day," he said with more prescience than he knew.

On President Pompidou's death six years later, Chirac backed Giscard for the presidency against his former prime minister, Jacques Chaban-Delmas. He was rewarded by being made, at the age of 41, Giscard's first prime minister. But it was to be a short-lived idyll. The two men soon started manoeuvring against each other, distrust and bitterness grew up, and by the summer of 1976 Chirac quit. He soon set about creating his own power base, remodelling the Gaullist UDR party into his own Rassemblement Pour la République and getting himself elected mayor of Paris.

In the 1981 presidential elections Chirac ran against Giscard and was publicly denounced by his former boss for "premeditated betrayal". However, that has all been conveniently forgotten now, in the interests of forming an alliance against Raymond Barre in the two years to the presidential election. For Chirac, the prime minister's office, which he insists he did not really want, is simply a stepping-stone to that ultimate goal.

Chirac's early life is interesting because all his present characteristics were already there — seductive charm, dynamism, infectious zest for life, quick intelligence. He is often likened to a dashing cavalry officer — impulsive, colourful but perhaps a bit of a lightweight, lacking in substance and sober reflection. His critics accuse him of being without conviction or ideals and of changing tack with every shift in the political wind. He has nevertheless proved a first-class administrator of Paris over the past nine years.

After being in front of the other right-wing politicians in the opinion polls during the first three years of the Socialist government, Chirac's popularity suddenly began to slump and in mid-1984 he was overtaken by Barre. A new team of image makers were hurriedly brought in to try to bring out the "real" Chirac: the caring, warm-hearted boss; the cultured lover of Chinese poetry and modern art; the moderate and responsible statesman. The severe, black-rimmed spectacles were changed for softer tortoiseshells; the three-piece suits were banished; Chirac was told to slow down, to relax, to smile more frequently on television, to be less aggressive and demagogic.

It has been a partial success, but the other Chirac is still there.

Ronald Butt

Capitalism with a humane face

Nigel Lawson is right to believe that capitalism can be popular and to act on that assumption in a Budget which has the hallmark of a politician who has total conviction in what he is doing. The kind of quasi-socialism under which the economy has for so long been managed and socialist state welfare administered has failed to deliver a stable and acceptable society, and can now, provided the change has public support, be replaced by something better.

The outstanding characteristic of the Budget is its combination of honesty and confidence. Its honesty is symbolized by the decision to accept that the loss of oil revenue makes the intended tax cuts impracticable and to lead to a public sector borrowing requirement of only £7 billion, marginally tighter than last year's figure.

The Budget is quite properly built on the understanding (to which the history of recent decades is a testimony) that the plight from which the nation is now being extricated, and above all the present level of unemployment, is the direct consequence of inflation. It follows that it would be no service to the unemployed for the government to bid for popularity with tax cuts which undermined confidence in the anti-inflation policy and therefore put industrial recovery at risk.

It is on confidence in the anti-inflation policy that sustaining the fall in interest rates, which is so badly needed by industry and which began yesterday, will depend. This is of greater importance to job prospects than Lawson's direct assistance to employment through the improvements in the job-creation programme and the assistance to the growth of small businesses provided through the abolition of the lifetime capital transfer tax.

The sustained anti-inflation policy and a lasting recovery in employment are, indeed, the pre-conditions for the success of "popular capitalism." The idea that capitalism can be popular is enough to set the Labour Party jeering, but there is evidence enough of its potential popularity from Labour's own policy-wrangling, for instance, over workers' ownership of denationalized shares, and council house sales.

What the public is beginning to understand that it can have, and is therefore beginning to want, is a proper share of ownership in the rapidly advancing prosperity of a new technology-based democracy; a partnership of shared interests between management and workers; and the satisfaction of greater individual responsibility in place of subjugation to a so-called collective will which is actually exercised either by bureaucrats or caucuses of over-mighty union officials.

Lawson's plan for discussions on a scheme for profit-sharing related to remuneration could make a radical contribution to this change if it can be brought to fruition. If a significant proportion of remuneration depended on a

company's profitability it would diminish the rigidity of wage costs which now often militates against jobs. It would mean that when business was slack, companies would be under less pressure to lay off employees. Equally, knowing they had this safeguard, they would be keener to take people on when prospects were better.

But above all such a negotiated scheme would make employees much more conscious of the importance of their work for the prosperity of their company in which all would automatically share. Meanwhile, the personal equity plan, enabling small savers to invest, free of income and capital gains tax, is a valuable incentive to ownership.

The promotion of a society of responsible individuals is also helped by the important tax incentives for donations by companies and individuals to charities. The dangers of dependency on the vagaries of state funding and the chilliness of bureaucratic provision become increasingly apparent.

But one major dilemma remains after the Budget. Reducing the tax burden to produce a responsible society of popular capitalism must be right. But the heavy hand of state monopoly in many areas cannot be quickly lifted. Millions will remain dependent on services financed by a Treasury which has other than their interests to consider.

There is great and growing discontent with the quality of many of these services, notably the hospitals and education. In programme after programme on television, these shortcomings are being rammed home in a manner plainly intended to leave no doubt of the government's culpability, with little if any reference to the needs of the economy. In his next Budget, Lawson has his sights set on cutting the standard rate of income tax to 25 per cent. But the concept of popular capitalism could be endangered if the growing outcry over the state of these services goes unheeded and all preference goes to tax reduction.

There is no problem in principle about winning the public to popular and responsible capitalism. The question is simply how to get there from where we now are without disregarding the general sense of responsibility for the quality of the services.

In the long run, the answer must be to reshape social spending so as to concentrate resources on the essential, and cutting out the inessential, which the government has so far failed to do. But that takes time, and a year is not long for the Chancellor and his colleagues to confront the problem. They must understand that the public may welcome the removal of functions from the state, but that the deterioration of vital functions in services of which the state cannot divest itself will not easily be tolerated. To be popular, capitalism has to be at least as humane as our dilapidated statism, and preferable more so.

moreover... Miles Kingston

Have group, will press

"And next on Radio Roundup we have Matt Forelock, who is the representative of New Zealand Actors for Pressure Groups. I must say at the outset, Matt, that this is not a group I have ever heard of before."

"No, it was only formed last week."

"And it's not very clear from the title what it actually does. Can you tell us something about the work of New Zealand Actors for Pressure Groups?"

"Certainly. There are quite a few of us New Zealand actors over here in the UK, but unfortunately there aren't many New Zealand parts in plays. What this means is that we don't work all the time."

"I'm with you so far."

"On the other hand, we've noticed that an enormous amount of air time is taken up by spokesmen for pressure groups, and frankly they don't impress us very much as spokesmen for their cause. We think we could do it far better — and it would be good acting work for us."

"Could you give us an example?"

"Certainly. On Saturday I appeared on TV as spokesman for Hands Off Oxfordshire, an anti-motorway group. I spoke passionately against the threat of the motor car. On Sunday I appeared as spokesman for the road lobby and spoke eloquently in favour of criss-crossing Oxfordshire with roads. Both sides agreed their case had never been better put."

"Don't you feel there is some conflict of interest here?"

"Not at all. Both sides have a good case. Why shouldn't I be put by the same person?"

"Couldn't it be better put by an expert, someone who has worked for the pressure group for some time and knows the subject?"

"Not really. You often find that experts are over-informed and get bogged down in detail. They make unimpressive spokesmen, whereas a New Zealand actor, starving but intelligent, will get the three essential points and repeat them over and over again. For instance, I have made three points: that we are New Zealand actors; that we are out of work, and that we should be employed as spokesmen. I have

now made these three points three times, and I'll make them again if you don't stop me."

"Well, thank you Matt Forelock. And from exotic blooms, because it is said that if plans for the Channel Tunnel go ahead, construction work will destroy the last colony of cucumber orchids in Europe. To tell us more about this rare flower, we have in the studio a representative of Kent Flower Heritage, and your name is..."

"Matt Forelock."

"Good heavens, it's you again. What do you know about cucumber orchids, Matt?"

"Three things. They are extremely rare and valuable. Building the Channel Tunnel would kill them. It would be easier to move the tunnel than move the flowers."

"Hold on, are you saying that the entire plans for the tunnel should be changed just for a bunch of flowers?"

"I certainly am. If you don't ask for more than you expect you'll never get anything. But these orchids are absolutely priceless. The Channel Tunnel is every expensive, but it's not priceless. We have to retain some sense of priorities. There, I've made my three points again."

"Do you honestly believe what you're saying?"

"Look, I'm an out-of-work New Zealand actor who has been hired by a Kent flower lobby to come on this programme and repeat something about orchids. The answer is, therefore — Yes, I passionately believe in what I am saying."

"You managed to drag in the New Zealand bit again."

"I wondered if you'd noticed."

"You're quite an impressive spokesman, Mr Forelock. Will I be meeting you again on this programme this morning?"

"Yes. Five times, representing five other pressure groups."

"Good. One last question. You don't seem to have a New Zealand accent."

"No. None of us in the group is actually New Zealand but we felt that adopting a white minority label would make us more intriguing and get us on more programmes. And it has."



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A ROYAL ENGAGEMENT

Public pleasure at the engagement of Prince Andrew and Miss Sarah Ferguson has been widespread and unaffected.

Royal engagements naturally arouse warm emotions in the British public. But the rejoicing on this occasion is largely free of constitutional considerations. The Prince is fourth in line to the throne and it would not be surprising if he were further demoted by future royal births.

It is almost wholly prompted by sentiment, not least the enduring affection of the British people for the whole Royal Family. It is a paradoxical affection in certain respects since we admire them both for performing their duties so well and for presenting an image of normality to the world. A young Englishwoman, who works in a London office yet who can trace her ancestry both to the 4th Duke of Devonshire and to Mrs Fitzherbert, fits into this pattern of elevated normalcy

rather more comfortably than would the most presentable foreign princess.

The fact that constitutional necessity played little or no part in the match further assures that public that it is truly a love match. Our interest in this may be impertinent, but it is inescapable. Dynastic marriages, however useful in settling the conflicts of fourteenth century England and eighteenth century Europe, have rarely enjoyed popular esteem, while it is a truth universally acknowledged that all the world loves a lover. The evident happiness of Miss Ferguson under the public attention proves the point.

Prince Andrew has not always been so fortunate in the publicity he has attracted. Nor would many young lives, subjected to such intrusive scrutiny, escape embarrassment. But the public has seen in him — in his courage as a naval pilot during the Falklands War and in his work for charity — a

young man of charm, bravery and not a little dash.

If, like most young men, he would benefit from the love and complementary virtues of a sensible young woman, he seems to have found an ideal partner in Miss Ferguson. She is a level-headed and attractive young woman. In the face of sudden fame and the camera, she has shown a sturdy good temper that would be praiseworthy in someone educated from birth to undertake a public role.

Upon their marriage, the young couple will be called upon to perform the secondary duties of royalty. Those duties can be exacting and always require qualities of endurance, patience, kindness and good humour. Strengthened by the partnership of a loving marriage, the Prince and his prospective bride are well-equipped to embark upon that royal treadmill.

We wish them every happiness.

FOR THE SAKE OF THE SIGNALS

Less visible than military hardware, less dramatic than nuclear weapons, the safeguarding of the intelligence gathered at the communications headquarters at Cheltenham has to be no less the Government's imperative. On Cheltenham's "sig-int" turns Britain's defence, and aspects of the defence of the West.

Today the Government has a problem in presenting a coherent position towards GCHQ. But the importance of securing the data that flows through it outranks administrative tidiness, even logic. It certainly is worth a mountain of political embarrassment. If, to maximize the effectiveness of GCHQ, ministers have to show themselves guilty of further maladroitness, hesitation or hypocrisy, it may be a price that has to be paid.

Evidence of most of those failings abounds. As recently as last Friday — two full years after the first deadline — dismissal was to be the official fate of staff who failed to give up their union membership. Now the sack is not considered appropriate. A haughty disregard of civil service union general secretaries has given way to (if Mr Alastair Graham is right) warm discussions.

The fact of union membership at GCHQ, the one thing the Government intended to end, remains. The installation's staff now divide into bewildering categories: people who refused to relinquish their membership and never accepted the proffered £1,000; those who did and have since recanted, but have kept the money; those who did, have recanted, and have repaid the money. Then there is the majority who, with evident unhappiness, abjured the Civil and Public Services Association and the First Division Association (a union whose members in the Cabinet

Office regularly and without challenge handle the results of GCHQ's data-gathering).

It is not a recipe for good management, nor for that *esprit de corps* which has in the past given British cryptographic operations a certain quality (and a protection against enemy penetration). The Government has, in short, made a mess and virtually anything that Sir Geoffrey Howe can now do to cleanse it, however inconsistent, is welcome.

The GCHQ affair has been a sequence of half-measures. The initial identification of problems appeared to confuse security in the wake of the Geoffrey Prime case with continuity in the flow of data, which was jeopardized in 1981 by civil service union action. Both had harmed GCHQ. They remained completely separate problems. For better or worse British cryptography had grown up under a different umbrella from the Armed Forces or the Security Services. The centre was civilian and unionized.

Yet after 1981 guarantees against disruption were vital. The soundest guarantee was the militarization of the installation (which given the diverse skills of GCHQ language experts cryptographers may never have been practical). Another option was offered among others by Mr Len Murray of the TUC: a promise by the civil service unions to exempt GCHQ from strikes.

The Government chose neither. It banned unions without altering the centre's civilian status. It is said that decision was taken against the advice of the centre's own managers and through them the head of the civil service, Sir Robert Armstrong. If so, the civil servants were right. It is now clear that a considerable price has been

paid for the method the government chose.

Another half measure: having stated its intention of removing unions, the Government has not followed through. Harsh though it was, the only remedy for recalcitrants was dismissal or transfer. Ditto the re-joiners.

There are inevitably great gaps in outsiders' understanding of the calculations made in this matter. We can only guess at the reasons. It might be the threat voiced by Mr Eric Hammond that members of the EPTU would take industrial action as part of a national day of action. This of course would be illegal secondary action. To bow to such a threat the Government would be suspending every promise made on the labour front over the past seven years.

Perhaps the government has been forced to listen this time to Sir Peter Marychurch, director of GCHQ. It could be that the centre's managers have spelled out an uncomfortable equation between the efficiency of their operations and the fate of the recalcitrant unionists. Perhaps Sir Peter has said that, contrary to ministerial expectations, the issue of union membership riddles still after two years.

Sir Geoffrey's best hope is that the attention of the wider trade union movement will be distracted by the removal of the dismissal threat, and that GCHQ becomes a more parochial issue. Evidently Mr Graham and the civil service union suit in the European Court will not go away. The law might even come to the Government's rescue. Concessions are justified up to the point of and for the sake of restoring to Cheltenham conditions of peace and high staff morale in which the quiet and permanent task of intelligence-gathering will again prosper.

THE WAY TO MORE JOBS

If there was any disposition among his own supporters to criticize the Chancellor of the Exchequer after his Budget speech it was on the grounds that he should have done more to act directly against unemployment. What precisely his critics wanted was less than clear. Some, defying experience with hope, still have vaguely in mind more government spending for more public sector work. Others, with greater relevance to the real problem, have felt that the government should act more positively on programmes to fit people for work, to encourage the creation of new private sector jobs by incentives of one sort or another, and to improve facilities for matching people with vacancies. The second is, of course, the right approach and if the government has had a poor press on unemployment it largely has itself to blame.

Too often it has presented its schemes in a half-hearted manner. Mr Lawson in his otherwise finely constructed Budget statement certainly did so, perhaps because the Budget is not actually the logical place for them.

Yesterday Lord Young, the Employment Secretary, went some way to restore confidence in the government's approach. By far the most promising part of the new employment package is the new so-called Restart programme which will radically

change the way in which Jobcentres deal with the long-term unemployed. Hitherto, the Jobcentres have simply been concerned with referring would-be employees to notified job vacancies. Their operation was run on the assumption that the most successful Jobcentre was the one which placed people in jobs most cheaply. There was virtually no counselling.

Last January, however, a pilot scheme was started in nine highly varied areas throughout the country. Its essence was counselling the long-term unemployed, and as the results so far have been distinctly promising, it is being applied to the country as a whole. It can be claimed that, on the basis of this experiment, had the scheme been operable nationwide in January the national long-term unemployment figure would have fallen by 1.1 per cent instead of rising by 1.1 per cent.

Some of the fall may, of course, be attributed to the departure from the register of those not seriously looking for work who might not relish such an interview.

The essential feature of the programme (for which 2,000 new Jobcentre recruits will be needed) will be letters to all long-term unemployed offering a specific appointment at a stated time to discuss what sort of work the person is looking for, their interests, their suitability for different

occupations and offers of training if appropriate.

This revolution in the role of Jobcentres has real potential and the principal wonder is why we have had to wait so long for it. Other particularly useful parts of the new jobs package, are the Jobstart allowance of £20 a week for six months to top up the income of those starting at less than £80 a week; the expansion of the present Enterprise Allowance Scheme, which provides £40 weekly payments to help the unemployed set up their own businesses, and especially the New Workers Scheme, which gives a £15 weekly allowance (for a year) to employers of 18 to 19 year olds earning up to £55 a week, or 20-year olds earning up to £65. This could help those who start work under the Youth Training Scheme to carry on permanent employment.

This new phase in the government's approach shows more positive thinking and it would be sensible for the government to present its new drive more coherently than hitherto. Unemployment now worries the nation more than any other current problem, and those who are worried are not simply those whom Mrs Thatcher regards as professional grumblers. Lord Young expects the long term unemployed and (reading between the lines) the unemployed as a whole to be fewer next year. That too is the nation's hope.

LETTERS TO THE EDITOR

Compensating victims of crime

From Mr John Knight

Sir, Your article (March 5), "Help victims — and beat crime" by John Spencer, as well as drawing long overdue attention to the plight of victims of crime, has come just in time to alert those who care about justice to the worsening of the victim's position under the new Crown Prosecution Service. When this comes into force, the victim will become even more remote from those responsible for prosecutions.

At present, the victims can, if they are not suffering too severely from shock, contact their local police, and in some cases, gain access to the prosecuting solicitor. Under the new system, "it is not envisaged that the new service will have direct or personal contact with witnesses, and it will be under no duty to make contact with victims."

The Campaign Against Drinking and Driving is now in touch with 250 victim families each of whom has suffered a death at the hands of a drunken driver, and the overwhelming message received from these families is of absolute dissatisfaction with the processes of the law, and the manner in which the charges have been formulated and dealt with by those responsible.

In cases coming before magistrates they have been pre-judged, in secret, by the prosecuting solicitor, and the criminal has escaped justice for a crime very akin to manslaughter. Where cases have gone to the crown court, a charge of manslaughter is often well justified, but is reduced to one of causing death by reckless driving, and is nearly always disposed of by a trivial sentence, in spite of Lord Lane's guidelines of two years' custody as a minimum in serious cases.

If victims are going to continue to be abused in this way by the legal system, it will inevitably become preferable for them to take the law into their own hands, and become criminals themselves. In this way, they will be eligible for all the privileges now being given to the criminal, and they will have the satisfaction of knowing that rough justice has been done if civilised justice is denied them.

JOHN KNIGHT, Meadside, Shady Camps, Cambridge, March 11.

Queries for Reagan

From Mr Graham Greene, OM, CH

Sir, Isn't it about time that a very big question mark was aimed at President Reagan?

"Why do you persist in calling the Nicaraguan Government a communist government? Wouldn't it be equally true, or equally false, to call it a Roman Catholic government? I can understand and even sympathise with the objections you might have to a Catholic government, but, of course, the support you give the terrorists would be less excusable in the eyes of your countrymen."

How can the Nicaraguan Government be classified simply as communist? The key positions of foreign affairs, health and education and culture are all held by Catholic priests. The official in charge of economic research is a priest. An English priest is organising rural libraries in the countryside.

It is true that the Archbishop is opposed to the present Government but the Church does not belong to the Archbishop, it belongs to the Catholic people, and I watched last December how the population celebrated with a faith and a fervour which I wish I could have fully shared the Feast of the Immaculate Conception.

There are Marxists in the Government, yes, but Marxism is an economic theory not a heresy. President Ortega has visited Moscow, yes, and Mrs Thatcher, we are told, also hopes to visit Moscow. Yours truly, GRAHAM GREENE, Ardes, France, March 11.

Bilingual education

From Mrs J. M. Goldsmith

Sir, With reference to the report from your Education Correspondent in today's paper (March 11) resistance to bilingual education in this country is not, as Professor Biko Parekh asserts, "grounded in linguistic parochialism".

Job applications in this country are written in English; children are tested and obtain qualifications in English; internationally the language of science, mathematics, insurance, banking and commerce, is English.

Primary education in this country enables a child to acquire the vocabulary necessary for the study of textbooks, and the preparation for exams, in secondary education. By advocating that children be taught "in their mother tongues for the first two years" Professor Parekh is in fact denying children from ethnic minorities the opportunity to study on equal terms with their peers in secondary school whose mother tongue is English.

Of far more practical help to them, in the long term, would be to offer them more English lessons, not fewer, with English as a second language predominating. Yours faithfully, JOAN M. GOLDSMITH, 24 Windmill Close, Kenilworth, Warwickshire.

'Chaotic' introduction of GCSE

From the President of the Secondary Heads Association

Sir, This week a delegation of officers of the Secondary Heads Association, representing the majority of the nation's secondary schools' management, went to the Department of Education and Science to urge the Minister, Mr Chris Patten, to postpone the introduction of GCSE for one year.

We went with no political axe to grind; our concern is the total unpreparedness of the education service for what should be the most invigorating and important change in approach, syllabus content and manner of assessment in secondary schools this century.

The Minister gave the rebuttal that he reiterated in his speech at Chester on March 11. When a Minister goes against the considered advice of the heads of schools, the very people on whom he is relying to implement the desired changes, the nation should be made aware of this astonishing situation.

GCSE will go ahead as planned, runs your report (March 12). If the chaotic shambles that we see building up for this autumn is planned, then heaven preserve us from the unplanned syllabuses unavailable until too late, option choices for third-year pupils undecided, the consequent inability of schools to make timetables or

order the necessary books and teaching materials, training courses 50 per cent unattended — the picture is alarming.

The crumb of comfort has been the news that more finance will be available to resource the change. So far enough finance to supply each pupil with a couple of modestly priced books has been provided. £100 million is the need, or £30,000 per average school — the cost of one A-level radar plane. If this can be provided, something may yet be pulled from the wreckage.

Yours faithfully, ROWLAND P. BROWN, President, Secondary Heads Association, 107 St Paul's Road, NI, March 19.

Guessing game

From Dr Julian Verbov

Sir, Mr Pettifor (March 13) is mistaken. Multiple choice examination is not new-fangled but a proven and well-recognised test of knowledge. A candidate who relies on guesswork will fail a well set and intelligently marked paper.

The only pin I know mightier than the pen is a cask of 4½ gallons. Yours faithfully, JULIAN VERBOV, 38 Montclair Drive, Liverpool.

Moves to Rome

From the Reverend Paul McPartlan

Sir, One of the signs of our ecumenical times, a remarkable and momentous sign, is the convergence towards recognising the Eucharist as the "heart" of the Church. The following is a statement of no less representative a body than the Faith and Order Commission of the World Council of Churches in its Lima Report of 1982:

As the Eucharist celebrates the resurrection of Christ, it is appropriate that it should take place at least every Sunday. As it is the new sacramental meal of the people of God, every Christian should be encouraged to receive communion frequently (Eucharist, n.30).

In particular, there are now prominent Roman Catholic, Orthodox and Anglican theologians who agree that a central part of our shared heritage is the belief that the Eucharist is not just "one of the things the Church does" but rather is the celebration *par excellence* of our Christian identity, of our life in Christ.

Those who teach and exercise authority in the Christian community, primarily the bishops, do so essentially to gather people in truth for this celebration and to ensure that its effect on the participants and its witness to the world are not marred by division. For this celebration is unique, because Christ is unique. He is the incarnate Word of God, through whom everything was made and in whom alone all humanity and indeed all creation is reconciled and all worldly divisions transcended. Every Eucharist celebrates and proclaims this fact and

further the unity of all in Christ, the very unity for which we were made.

That is why, in the early Church there was only one Eucharist, presided over by the bishop, in a given town on a given feast. Can we permit ourselves to envisage a reunited Church in which, on Sundays, Christians would gather according to their former labels to celebrate the Eucharist?

Do not the profound reasons why, as Father Edward Yarnold notes (article, March 8), "some ecumenists wish 'one church in one place' deserve more consideration? He prefers to envisage a 'unity of sister churches', 'united but not absorbed'". Ought we not all to pray and work for absorption into a Church in which the true sisters will be the local churches which gather for the Eucharist around brother bishops (or their presbyterial representatives), one in each place.

Yours faithfully, PAUL MCPARTLAN, Ampion Hall, Oxford.

Tea at the vicarage

From Mr Jeffrey Archer

Sir, Tea parties at the rectory of the Archdeacon of the Isle of Wight (March 14) may sadly be an occasion for violence but, Sir, the sly shades of our spectral curates, vicars and rural deans still dance down our lawn, nor was our house "pulled down many years ago". I am, Sir, your obedient servant, JEFFREY ARCHER, The Old Vicarage, Grantham, Cambridge, March 17.

Paying for gas

From Mr J. Chahid

Sir, Like Mr Jones (March 6) I would like to know how the gas board justifies charging us — and presumably millions of other consumers — at least £50 more on our quarterly account than we have ever been charged in the winter months, based on its new practice of only reading meters every six months. This represents an interest-free loan of enviable magnitude.

Yours faithfully, J. CHAHID, 22 Lonsdale Road, Oxford.

Sellafield safety

From the Reverend Stephen Trott

Sir, The select committee has articulated the growing public concern about Sellafield, as the scale of its pollution of the Irish Sea has become known, and the

Dutch courage

From Mr Anthony R. Fuell

Sir, In today's edition (March 5) I was pleased to note an advertisement placed by the Dutch Government inviting citizens of The Netherlands resident in Britain who wish to vote in their country's forthcoming elections to register with their embassy.

How long will it be before the British Government places similar advertisements in the Belgian Press? I find it completely inexplicable that Britons resident abroad — even in member states of

necessity for its operations called into question.

British Nuclear Fuels has made claims for the plant's safety which it now seems cannot be regarded as reliable in the absence of hard evidence as to the long-term effects of radioactive pollution of the environment.

For the sake of those who live in the area affected by Sellafield/Windscale, already dismayed at the apparent link with increased leukaemia statistics, the reprocessing must be stopped. Until there is satisfactory scientific evidence about the potential dangers, there can be no moral justification for continuing the risks.

Yours faithfully, STEPHEN TROTT, 14 Southgate, Hestle, Hull, Humberside.

the EEC — should be denied the opportunity to participate in the political process of their home country; and having been effectively disenfranchised for the last four years, I hope that the Government will make good its promise to rectify this situation in time for the thousands of British expatriates to vote in the next general election.

Yours faithfully, ANTHONY R. FUELL, Rue d'Angouart 18, B-1301 Bierges, Belgium, March 5.

Satanic drills

From Mr P. A. Faulkner and others

Sir, Few would doubt that Corfe Castle, the village and surrounding landscape, form a unique part of our national heritage. Some 200,000 visitors per year are attracted to the castle alone and approximately 500,000 to the village. This small living village, with a population of under 2,000, is already in danger of becoming strangled as it lies in the centre of an area increasingly dominated by oil interests.

Currently the building of a bypass (for which the local authority has received little or no financial encouragement) and the replanning of the environs of the castle are both being considered. Both issues pose a threat to the very entity they seek to preserve.

This is a key issue, both locally and nationally, and one that, we think, calls for the care and imagination that produced reports

on Bath and York and the Roman Wall. These reports studied all aspects of conservation and were in themselves a landmark.

May we suggest that the National Trust pauses in its redevelopment of Corfe village while a similar independent study is commissioned by an appropriate body with a remit to reconcile the rival claims of traffic management, visitor management and environmental conservation, at the same time preserving a living community within the context of a site of, perhaps, more than local or even national significance.

Yours faithfully, PATRICK A. FAULKNER, BERNARD FELDEN, MICHAEL MIDDLETON, J. M. RICHARDS, Farrier's, Kingston, Corfe Castle, Dorset, March 13.

ON THIS DAY

MARCH 20 1912

In February, 1911 an Air Battalion of the Royal Engineers was formed. Later that year the Committee of the Defence led by Lord Haldane, Secretary for War, (succeeded in June 1912 by J.B. Selye, later Lord Mottistone), recommended that the country should have a unified Flying Service. In fact two services came into operation in 1912 — the Royal Flying Corps and the Royal Naval Air Service, the former based at Farnborough and Netheravon and the latter at Eastchurch. Our Aeronautical Correspondent was Hubert Waller.

BRITISH AVIATION. THE NEW FLYING CORPS. (BY OUR AERONAUTICAL CORRESPONDENT)

The announcements made in Parliament by Colonel Seely and Mr. Churchill on the subject of the new flying organization which is to take the place of the existing Air Battalion deserve far more attention than they are likely to receive from a public whose mind is overshadowed by the coal strike.

A NATIONAL AIR SERVICE.

Its chief and most obvious merit is that it treats flying as a thing in itself, and not a mere function of any existing arm. Flying is flying, whether it is done by a soldier, a sailor, or a mere civilian, and the concentration under one administration of the training of all persons who are qualified and prepared to serve the country in time of war in any part of the world should ensure the attainment of the highest standard alike of theoretical professional knowledge and of practical performance in the air. Details of pay and pensions appear to be not yet fixed, but it is to be assumed that they will be on a special scale and sufficient to induce an adequate supply of officers to volunteer for the corps. With the abolition of the Air Battalion, a transitional makeshift of the unimaginative British type, the way is clear for the formation of a National Air Service to belong to which a man may well be proud. However, no one must have been the personnel of the Air Battalion, part of the Government are to be congratulated on their recognition that an organization of that kind is altogether inadequate to the aerial requirements of the country.

THE CENTRAL SCHOOL.

Colonel Seely cleared up the meaning of a loose expression in Lord Haldane's Memorandum, which was published on February 22. The latter stated that at the present joint Army and Navy School of Aviation officers of both services "shall be taught to fly before proceeding to the separate Army and Navy establishments at which they will be exercised in the more specialized requirements of their respective services." But Colonel Seely in his speech made it quite clear that it is not proposed to use the central school for teaching officers to fly. "They would learn the elements of flying at the central school and go to the flying school for the more advanced course." He explained later that it had been settled that officers should learn to fly at private flying schools; first, because it was desirable to encourage private effort, and, secondly, because it was thought that there was less risk of accident in the initial stages if this method was adopted. It appears, then, that all officers and civilians who have themselves been trained at the school for their four months' course will already be certificated aviators.

The training of non-commissioned officers and men as well as officers is contemplated—and enlightened and very important innovation—and it seems probable that these may actually be taught to fly at the school. But otherwise the art of flying, pure and simple, will not be taught at the central school any more than the elementary drill is taught at the Staff College. What will be taught at the central school will be the things which make the difference between the mere airman and the military aviator. Much more than the ability to fly is needed before a man can be counted as a useful asset to a military or naval commander. It is the scientific, as opposed to the acrobatic, side of the business which will be taught—developed—"progressive" flying, observation and photography from the air, meteorology, flying by compass, signalling, and the like, as well as mechanics and the principles of construction—and in this the school will supply a training which will be invaluable when, after the course, the aviator joins the military or naval wing of the Service at Nether-avon or Eastchurch.

REASONS FOR SLOW DEVELOPMENT.

It is not clear from the published figures how much money is to be spent this year on actual aeroplanes. Colonel Seely stated that the purchase of 71 had been sanctioned out of the £121 required to complete the scheme. Whether as many as 71 suitable machines will be procurable this year seems doubtful. The obstacle is not expense. Both Colonel Seely and Mr. Churchill declared that the Government were determined that money should not stand in the way of any necessary steps. It is the far greater difficulty of getting delivery of machines in which men can have confidence and which are really suitable for military purposes.

Top chunks

From Dr M. P. Stewardson

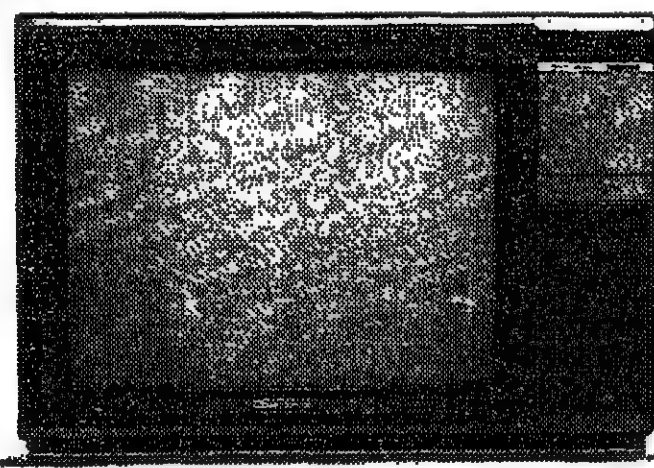
Sir, Perhaps Mrs Keenan (front page, March 13) could re-label her marmalade "Redbrick"? Although that might not go down too well in Harrods and Fortnum and Mason.

Yours sincerely, MICHAEL STEWARDSON, Oddy's Piece, 2 Chapel Road, Pawlett, Bridgwater, Somerset.

Trust a Ferguson to get a good reception in the Palace.

The FST television you see here boasts a 32 channel memory capability, remote control, and bass and tweeter speaker units for improved sound quality.

It also comes with something no other set can match: the bride's name on the front.



GENERAL APPOINTMENTS

OVERSEAS PRESS SERVICES TRANSLATOR - (SPANISH)

London

The Foreign Languages Section translates, and commissions from freelance translators, the translation of the COI's overseas press material in a range of foreign languages, particularly French, Spanish and Arabic. You would translate a variety of technical or specialist texts from English into Spanish for information or publicity purposes and would revise the work of other translators. You must be of Spanish mother-tongue or equivalent standard; have competence in English equal to or approaching that of an educated native speaker; and have experience as a professional translator, preferably of technical material. Knowledge or experience of industry, international institutions, and the information media would be an advantage. You must be a British or Commonwealth citizen.

Salary: (under review) as Information Officer £10,260-£12,630. Starting salary according to qualifications and experience. Promotion prospects.

For further details and an application form (to be returned by 23 April 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 488561 (answering service operates outside office hours). Please quote ref: G(3A)634.

The Civil Service is an equal opportunity employer



THE PHARMACEUTICAL SOCIETY OF GREAT BRITAIN HEAD, EDUCATION DIVISION

The Pharmaceutical Society of Great Britain is the registration authority and professional body for 35,000 pharmacists, and is located in a modern London building on the South Bank next to Lambeth Palace.

Applications are invited from graduates for the position of Head of the Education Division within a major Department of the Pharmaceutical Society concerned with professional development. The Department also includes divisions dealing with pharmacy practice and the organisation of the Society's activities. The Education division is concerned with the Society's approval of U.K. pharmacy degrees, liaison with pharmacy schools and students, careers activities, pre-registration practice experience, all aspects of continuing education and the Society's support of postgraduate research. Significant development of the pre-registration experience and continuing education activities is intended. The Society is currently funding a project investigating continuing education activities is intended. The Society is currently funding a project investigating continuing professional education by distance learning methods.

A pharmacy graduate will be preferred but, more importantly, applicants should have had considerable educational experience, preferably involving current techniques and technology. A related qualification would be advantageous. It is expected that the successful applicant will be under 45 years of age, with the ability to communicate effectively and manage efficiently.

The salary to be offered will be between £16,311 and £20,124 per annum (including London Weighting Allowance) depending upon experience. The opportunity also exists for earnings to eventually increase to £23,934, if performance is significantly above average. Benefits include free life assurance and a contributory pension scheme.

Application forms and a job description are available from the Deputy Secretary, The Pharmaceutical Society of Great Britain, 1 Lambeth High Street, London SE1 7JN. The last date for receipt of applications will be April 18th 1986.

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Assistant Private Secretary to the Lord Mayor of London c.£18,000 pa.

This is a senior position within the Lord Mayor's Household with principal responsibility for assisting the Private Secretary in a number of distinct and important duties, and deputising for him in his absence.

In line with this, specific tasks will involve dealing with Mayoral correspondence, committee work; the smooth and efficient running of the Secretariat and overall administration; the control and development of some 50 staff; all preparation of annual estimates and long-term costs; the control of all Mansion House accounts; liaison with Corporation Departments on the maintenance, repair and refurbishment of the Mansion House.

The successful applicant will have the competence to fulfil these and other duties to a high standard and the capability to act for the Private Secretary when necessary. A good standard of education must be complemented by proven success in both administrative and personnel fields, with experience of ceremonial.

Some extended hours, working occasionally at weekends, can be anticipated. Preferred age range: 45-55.

The post carries a salary of around £18,000 pa, together with the usual range of benefits.

Applications, including a full curriculum vitae, should be made in writing, by Monday 7th April 1986, to The Private Secretary to the Rt. Hon. The Lord Mayor, Mansion House, London EC4N 8BH.

Plastics Industry

Perstorp Ferguson is a subsidiary of a major Swedish plastics and chemical group.

Business Manager - Resins Division

From £18,000 + car County Durham
This key position, vacant due to internal promotion, offers profit responsibility for a complete business area within the company. Currently manufacturing thermoset phenolic and melamine resins for captive use and external sale, the requirement is to develop both the production resources and commercial aspects of the business. Applicants, aged 30-45, with appropriate industry experience and proven commercial acumen, should contact the company for further details. It is envisaged that the successful candidate will have degree qualifications in a relevant science.

Sales Engineer - Electronics Division

Attractive salary + car Home Counties/South
The division, a leading supplier of copper-clad and unclad industrial laminates to the electronics and pcb industries, wishes to recruit a Sales Engineer to take responsibility for the sale of our complete product range. Applicants over 25, with appropriate further educational qualifications, preferably with experience of the pcb or related industries, and interested in communicating or developing a sales career in a dynamic fast-moving environment. Apply with full cv to: Mr T R Battersby, Company Secretary, Perstorp Ferguson Limited, Aycliffe Industrial Estate, Newton Aycliffe, Co Durham DL5 6EF.

Perstorp Ferguson

Joinery Industry

BJ Joinery Ltd, part of Serek Wood AB, a consortium of major Swedish sawmills, is a leading UK joinery manufacturer. Continual sales growth and reorganisation has created the following opportunities:

Production Managers (2 posts)

Castle Hedingham
One post is for our Special Window Division and the other for our Kitchen Unit Division. Must have proven management and technical ability in batch or flowline environment. Background in joinery or furniture industry an advantage.

Sales Representatives (4 posts)

Areas - various
Three posts for joinery sales team. Area 1) Manchester, Cheshire, Gwynedd, Cwyd; Area 2) Beds, Bucks and NW London; Area 3) Derbys, Notts, Lincs, Leics, Warks, Souths and Coventry. Experience in selling to large developers, builders merchants and local authorities. Joinery background preferred. The fourth post will cover the region of North England. Technical credibility required. Will sell to architects, specifiers, local authorities and large developers. Attractive salaries and benefits. Sales posts include car + commission. Write enclosing cv to: Mike Reed, Personnel Manager, BJ Joinery Ltd, Castle Hedingham, Essex CO9 3EP.

Sales Engineer

Aerospace & Defence

Very competitive salary + car
Moog Controls Ltd, the autonomous UK division of Moog Incorporated, the world's leading designer and producer of electro-hydraulic control equipment for the aerospace and other high technology industries. We are design innovators in the field of servo valves, servo actuators and electronic control systems, and business is very good. We wish to recruit a high calibre individual to provide impetus to the drive for increased sales in this competitive sector throughout the UK and abroad. You will need to be a qualified engineer, aged 24-33. Reasonable aerospace experience with specific knowledge of servo systems would be very desirable. Some previous sales experience whilst helpful is not essential. Of prime importance is the ability to identify new business opportunities, to interpret customers' needs and to have confidence that you can sell given the opportunity. The salary is very competitive and there are excellent fringe benefits. Comprehensive relocation assistance will be given where appropriate. Please write or telephone to discuss salary requirements and for an application form to: Mr M McLean, or Mrs C Harrison, Moog Controls Ltd, Ashchurch, Tewkesbury, Gloucestershire. Tel: (0664) 296608.

MOOG

Electronic Design Engineer

JSB Electrical Limited have a vacancy for a Design Engineer with experience in inverter design, battery charging, fire detection or related fields. Qualified to degree, HND or equivalent. Candidates must be self-motivated and capable of working on their own with a minimum of supervision. Our policy is for engineers to follow a project through to completion. JSB are a rapidly expanding company situated in rural Cheshire with a modern factory. A comprehensive remuneration package including life assurance, permanent sickness benefits and pension scheme, together with relocation expenses (where appropriate) is available. Please apply in writing to: D J Smith, Managing Director, JSB Electrical Limited, Manor Works, Manor Lane, Holmes Chapel, Crewe, Cheshire CW4 8AB.

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Assistant General Manager

£12,000-£15,000 + car North Cambs

Huntingdon based adhesive tape company, are looking to strengthen their management team with creation of this new position. Initial responsibility will include finance, product management and office systems development. However it is anticipated that the post will quickly develop into a key management role. Candidates aged 25-32, educated to at least 'A' level standard, should have financial and sales and marketing experience in a commercial environment. Essential qualities sought include drive, determination, and a strong desire for success. Excellent career prospects. Please write with full cv to: Mr K Mellor, Linpet Tapes Limited, Bond House, 9A George Street, Huntingdon, Cambs PE18 6BD.

Systems Analyst/Programmer

£10,500-£13,000 + benefits Suffolk

Recently transferred to private ownership we are a respected and successful company in shipbuilding and engineering. Applicants ideally degree or HNC with experience in mechanical engineering and knowledge of analysis/programming using TME and Range COBOL on ICL ME9 equipment. TPE an advantage. Supervising staff and giving technical advice and guidance to management is essential. Send cv to: Anne Daniels, Personnel Assistant, Brooke Marine Limited, Heath Road, Lowestoft, Suffolk NR33 9LZ.



Graduate

£12,500 Corby

Avon Cosmetics, one of the world's leading cosmetics companies, are looking for a highly motivated graduate with accounting experience to be responsible for the day to day control of their credit administration and marketing co-ordination department. Responsibilities of the department are diverse with considerable involvement in the operational aspects of our business. Consequently, at least three years' experience within a fast moving, highly computerised environment is essential, together with excellent communication and interpersonal skills. You will be expected to achieve demanding, yet realistic goals within an agreed budget and contribute effectively to the future of our business. The salary will depend on the level of experience and will not be an obstacle to the candidate who matches our requirements. A comprehensive benefits package including non-contributory pension scheme, health insurance, and free life assurance is offered. Relocation assistance will be available. If this is the career move you are looking for, please send a comprehensive cv to: Mr C Young, Personnel Officer, Avon Cosmetics Ltd, Earlstrees Road, Corby, Northants NN17 2AT.

Sales Representative

Corrugated Packaging

South East

Our company is part of a large international packaging group which continues to expand successfully despite the recession. We are now seeking an experienced Sales Representative for a territory in Greater London and adjoining counties North of the Thames. Applicants should be able to demonstrate the ability to succeed in a highly competitive market, preferably in the packaging or allied industries, and be seeking opportunity for advancement on merit with a profitable group which sees commitment and determination as key factors in achieving high performance. Salary will reflect both the importance of the position and the calibre of the individual, other benefits include a company car and pension scheme. Send cv to: Mr P Wilkinson, Lin Pac Corrugated Cases, Richmond Road, Eritch, Kent DA8 2HN.



Technical Manager

To recruit and lead a small team of professionals providing technical support to our microcomputer franchised stores. The position also involves product evaluation and assessment of market trends. The successful candidate will be fully conversant with the integration of micro/super micro systems and office communications and have a detailed knowledge of LAN/Mini User technology. Send full cv to: Pauline Morgan, PER, 62-64 High Street, Southampton SO9 2EG.

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For a free job hunting information pack and weekly details on the recruitment market at places including over 450 new jobs phone 0115 300 0200 or write to PER (EP) Vacancies House, 2-4 Firs-Bell Lane, Sheffield S1 4HL. For all positions in this category applicants are on an equal basis and women are encouraged to apply.

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Sika Ltd are proud of their excellent reputation as formulators and manufacturers of a wide range of products for the construction industry. To maintain our position, and increase our market share we wish to appoint the following candidates who should be self-motivated, professional sales persons with a proven track record.

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Neg salary + car Oxon/Bucks/Beds/Herts
The successful applicant for this position will cover the above area, and a knowledge of sealants, epoxy products, polymer mortars or concrete admixtures is desirable. Please write to Ken Lea, Sales Manager, at the address below.

Technical Sales Representative

Joint Sealant Division

Competitive salary + car Home Counties

For the development of sales of polyurethane and joint sealants we wish to appoint a professional sales person to cover Surrey, Kent, Hampshire and Berkshire. A knowledge of joint sealants desirable. Please write with cv to Ted Crossdale, Sales Manager (Joint Sealants Division) at the address below.

Candidates applying for the above positions should have at least three years' sales experience in the construction industry, coupled with the ability to communicate with specifiers, contractors, on-site buyers and engineers. Successful applicants, aged 25-35, will receive an attractive salary, company car and other company benefits. Sika Limited, Watlington, Welwyn Garden City, Hertfordshire AL7 1BQ.



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£12,000+ comm + car England & Wales

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A successful specialist company established in 1970, we are actively involved in monitoring and computer-integrated manufacturing. As systems integrators, our activities include sensing, communications, applications/integration software and total CIM turnkey systems. With worldwide systems installation bases and a wholly owned US subsidiary, we are currently capitalised and positioned for further expansion in Europe and the UK. Several experienced sales professionals are now required, who can demonstrate a proven track record in sales and marketing in manufacturing automation, electronics or information technology. With opportunities nationwide, these positions offer real long term career prospects and a very attractive salary package, together with good additional earnings potential, pension scheme and other fringe benefits. Please reply in confidence to: The Chief Executive, Mr R M Van Gestel, Dextralog Limited, Hixlode, Whitebark Industrial Estate, Blackburn BB1 5SN.



Manager - Sales Department

Applicants aged 28+ must have had several years' successful sales administration experience ideally in a consumer goods industry involved in world-wide exports. A knowledge of computerised systems is highly desirable and fluency in a European language would be an advantage. The main duties will include the management of the department which acts as the liaison point for the sales team in the UK and overseas. It covers the monitoring of all orders through from selling, production, warehousing, to despatch, the handling of all enquiries from established and potential customers and the control and production of accurate documentation and statistics within a strict time schedule. A good salary and benefits will be negotiated. Write (in confidence) giving details of experience and current salary to: The Personnel Director, Aquascutum Ltd, 100 Regent Street, London W1A 2AQ.



Software Engineers

Birmingham

RETIS Realtime Software UK, located at the Aston Science Park, wishes to recruit further software personnel, for projects in the UK and Switzerland. Software Engineers are required at all levels for the management and implementation of industrial software projects, including control, management information, warehouse and communication systems. Using Pascal, C, or Modula II, you will be managing, designing and implementing software for VAX, PDP 11, Intel and Motorola hardware. You should be qualified to degree or HNC level and possess initiative and the ability to work well in teams. Based in the UK, frequent short visits to Switzerland may be necessary. A willingness to learn some German would be an advantage. Interested? Send full cv to: Doreen Woodward, PER, 150 Corporation Street, Birmingham B4 6TB.

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The Function:

The manager shall be responsible for all aspects of finance (reporting, credit control, cash and stock management), administrative and staff procedures (including fully integrated computer system). This responsibility requires an ambitious and career orientated person capable of achieving the position of assistant to the General Manager.

The candidate:

Practical experience (minimum of 3 years) in administration, financial control and data-processing within a commercial environment is essential. The candidate must be able to offer considerable drive and enthusiasm to achieve the objectives of the function.

To apply for this position, please write with full C.V. to RADIALL MICROWAVE COMPONENTS Ltd, Invercable Road - FARNBOROUGH (Hants)

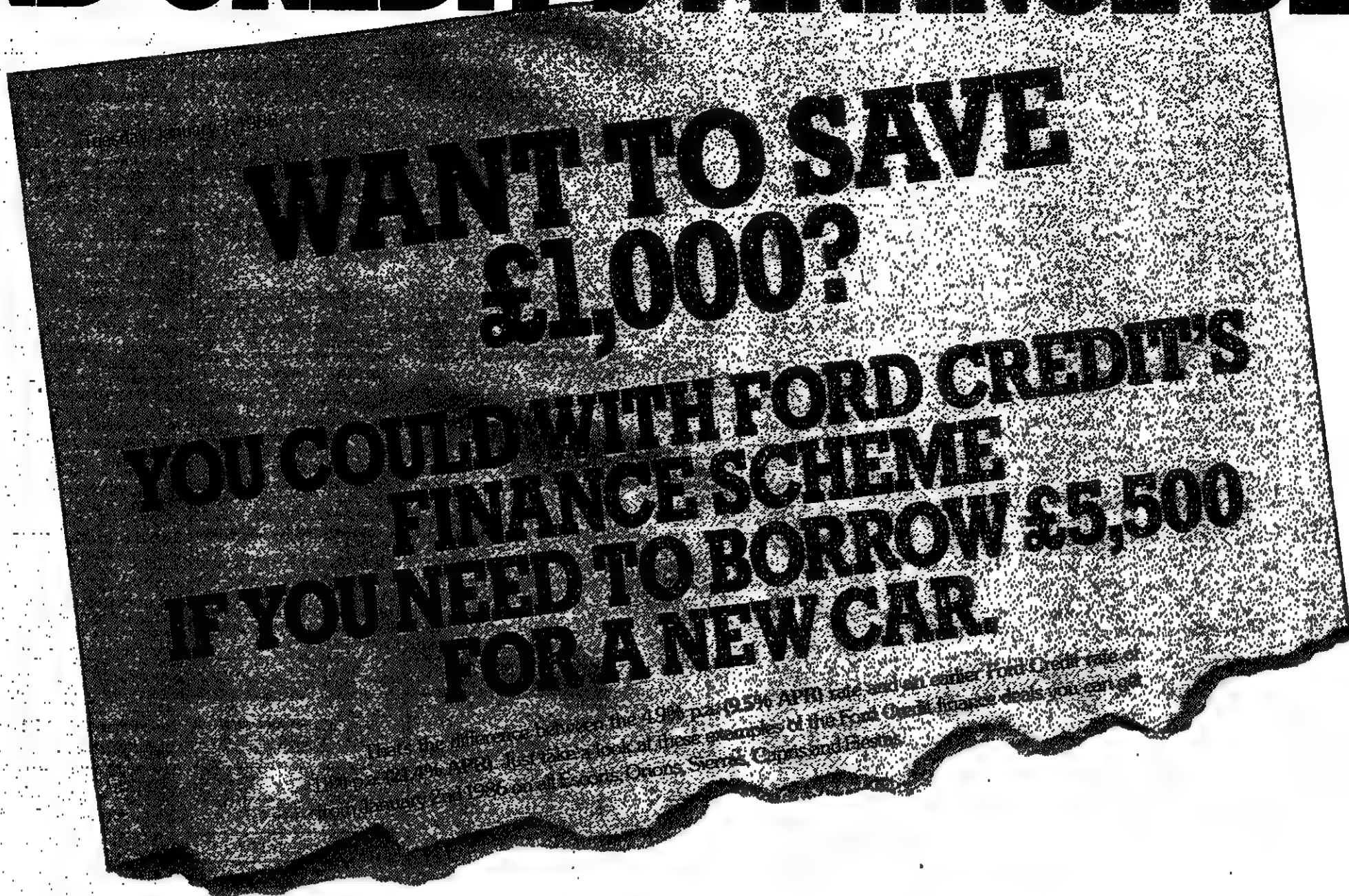
OFFICE MANAGER

£14,000

Well-established West End property developers require an experienced office manager (30-45). The successful applicant must be self-motivated and possess an eye for detail. There will be the opportunity to become fully involved in the organisation, including setting up projects and the management of staff. Apply to Gary Neville on 01-406 6717 Allied Marks Recruitment Consultants.

ADVERTISING CONTINUED ON PAGE 28.

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In February rising interest rates meant that we had to revise this scheme. However, the new rate of finance was a low 5.9% p.a. (11.4% APR) over three years, or 4.9% p.a. (9.5% APR) over two years. It proved extremely popular.

So much so that we're now extending it to cover any Capri or Sierra registered between March 1st and March 31st, 1986.

Don't forget that the examples we give in the table are based on the *maximum* retail price of the car.

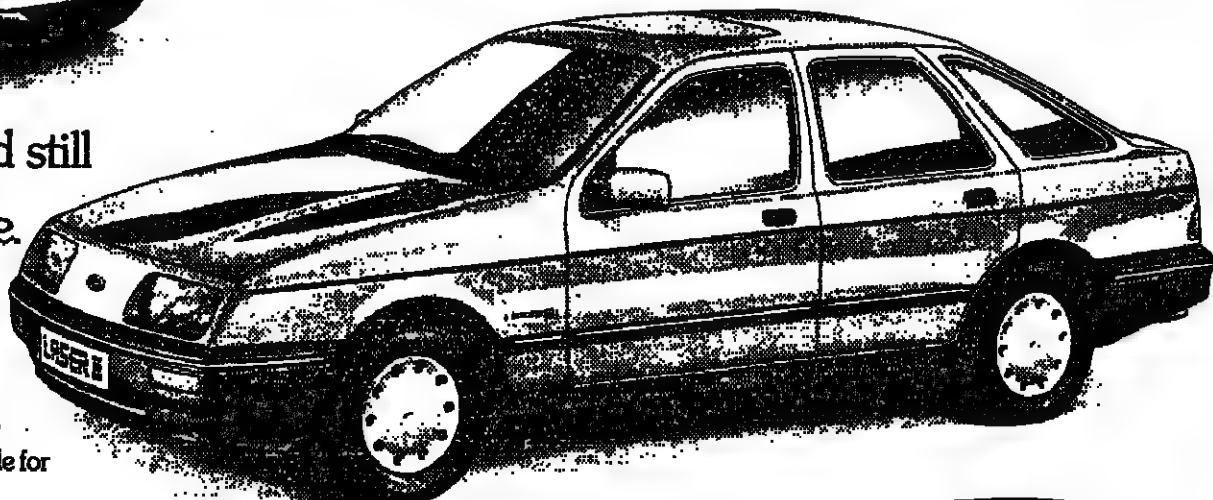


If you talk to your Ford dealer you could get an even better deal and still use the attractive interest rates quoted above.

The above finance plan is subject to credit approval and applies to Sierra and Capri vehicles registered between March 1st and March 31st in England, Scotland and Wales and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Ltd, Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy. Please note: various factory fitted options are available for eligible vehicles at extra cost. Figures are correct at time of going to press.

Just take a look at these typical examples of Ford Credit Finance deals.		
MODEL	SIERRA 1.6 LASER	CAPRI 2.0 LASER
APR	11.4%	11.4%
Cash Price*	7253.38	7328.44
Initial Payment (minimum 20%)	1450.68	1465.69
Amount of Credit	5802.70	5862.75
36 Monthly Instalments of	189.72	191.68
Charge for Credit	1027.22	1037.73
Total Credit Price	8280.60	8366.17

*Maximum retail price as at March 1st 1986 excluding delivery, number plates and road fund licence.



Mitterrand in joking mood as France waits

From Diana Geddes, Paris

In contrast to the constant comings and goings around the Hotel de Ville, where M Chirac has his offices as Mayor of Paris, all was quiet at the Elysée Palace yesterday.

At lunch-time, a relaxed and smiling President Mitterrand made an unexpected sally to chat with journalists camped out in the "Cour d'Honneur" of the palace.

"Lucky I've come, otherwise nothing would be going on," he quipped. "It's long to wait. You've got a rotten job - me too. So, you're going to stay here all afternoon? I've come to see that you aren't too cold, that you're not getting too wet."

of the centre-right UDF, which has formed an alliance to govern with the RPR.

M Jean Lecanuet, president of the UDF, said that M Chirac had asked him "to be part of his government", but declined to say what ministry he was offered. M Jean-Claude Gaudin, leader of the UDF group in Parliament, said that the discussions on the formation of the new government were "going well", and that he thought a fair balance was being struck between the two parties.

Chirac choice, but Mitterrand veto

M Mitterrand apparently told M Chirac that he would not be appointed until after M Mitterrand had seen M Chirac's proposed list of government ministers.

Le Monde reported that M Mitterrand told M Chirac that he would refuse to appoint anyone whom he considered had insulted his person or function.

Under the constitution, it is the Prime Minister who proposes the ministers, but the President who appoints them and who therefore has the power of veto.

No real problems at long meeting

M Jacques Chirac, the Gaullist RPR leader and mayor of Paris, was expected to accept President Mitterrand's offer of the Prime Minister's office by lunchtime today at the latest after spending yesterday drawing up his government.

Certainty that M Chirac would accept the offer grew after he told journalists that, contrary to what some commentators thought, no real problems had arisen between himself and the President during their lengthy conversation on Monday evening.

"I will give my response to the Head of State this evening or tomorrow morning at the latest," he said.

After having met the leading figures and new deputies of his own party on Monday, M Chirac yesterday called in for consultation all the leaders

of the centre-right UDF, which has formed an alliance to govern with the RPR.

M Jean Lecanuet, president of the UDF, said that M Chirac had asked him "to be part of his government", but declined to say what ministry he was offered. M Jean-Claude Gaudin, leader of the UDF group in Parliament, said that the discussions on the formation of the new government were "going well", and that he thought a fair balance was being struck between the two parties.

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Le Monde reported that M Mitterrand told M Chirac that he would refuse to appoint anyone whom he considered had insulted his person or function.

Under the constitution, it is the Prime Minister who proposes the ministers, but the President who appoints them and who therefore has the power of veto.

Shortly before the elections last Sunday, M Chirac announced that the Right already had some 30 bills and ordinances drawn up ready for presentation to Parliament.

Priority is to be given to measures to help youth unemployment, the repeal of the Socialist law on proportional representation; the lifting of the last price controls; the abolition of the need to obtain prior government approval before laying off redundant workers; an amendment of the 1986 Budget; and enabling legislation for a large privatization programme.

The Bourse, the French stock exchange, leapt to a record high yesterday in anticipation of the nomination of a new right-wing Prime Minister and a relatively peaceful cohabitation at least in the short term.



All smiles: M Chirac, left, delighted at his success, and President Mitterrand joking yesterday with the press.

Nightmare haunts dissident

From Ian Murray, Jerusalem

Mr Anatoly Shcharansky is still having nightmares about being in a Soviet punishment cell and is having difficulty in sleeping, his wife, Avital, said yesterday.

He had cancelled a dinner being held in his honour this week by the Group of 35, which worked for Soviet Jewry, because he was feeling unwell. Mr Shcharansky said: "It is very difficult for him to face many, many people after being shut away on his own for nine years - but it is going away."

Valley Parade to be rebuilt

By Peter Davenport

The Valley Parade football ground in Bradford, where a fire in the main stand killed 56 spectators and injured more than 200 others last year, is to be completely rebuilt.

A "farewell" grant of £1.46 million from the West Yorkshire Metropolitan County Council, which is to be abolished at the end of this month, will let a new stadium be developed.

The cost will be more than £2.36 million. Officials of the club, which is in the second division of the league, hope it will be possible to begin playing football at the ground again by the start of the next season.

The council leader, Mr John Gannell, said yesterday:

"The fire was the greatest spectator disaster in 100 years of league football. Rebuilding this stadium was a national responsibility but the Government has only given permission to spend, not the actual money."

The cheque from the council was handed over by Mr Gannell to Mr Stafford Heginbotham, the chairman of Bradford, at a ceremony in the club's boardroom.

Negotiations to raise the finance have been going on since the disaster in May. The club had secured £200,000 towards the cost, made up from insurance money and funds from the Football Grounds Improvement Trust. Then the Government agreed

to give Bradford City Council permission to borrow the extra £1.46 million required.

The permission was transferred to the county council which took a unanimous decision to borrow the money and give it to the club as a gift. The loan and interest charges will have to be repaid eventually by the rate payers in the district council in the area.

The new stadium is intended to be not only a memorial to those who died but also a mark of thanksgiving for those that survived.

It will be the first stadium to be purpose built since the disaster and will incorporate the latest safety recommendations produced by Mr Justice Popplewell's inquiry.

Letter from Managua

Where terrorists go out to grass

Benny Hill is a big hit on Sandinista television. Wham! on Sandinista radio and Inspector Clouseau and James Bond pack them in at the barrio cinemas.

Cadbury's "Fruit and Nut" does a roaring trade at the Dollar Store. Managua's air-conditioned garden of duty-free delights where hypnotized Soviet wives, American diplomats and hard-nosed Interior Ministry officials suspend ideology and self-consciously mingle.

Britain is just one of many Western countries stamping its image on the Nicaraguan revolutionary culture. And despite the insults traded between the Sandinistas and the White House and a 10-month-old US trade embargo, Stievie Wonder still rules the airwaves and the big yellow "M" of McDonald's welcomes Sandinista troops home from expeditions to the mountains to fight the rebel Contras.

This is not to say Sandinista Nicaragua has become a Latin American Disneyland. After watching Benny Hill, chances are viewers will have to sit through an excruciatingly solemn Soviet documentary.

On the radio, in between Michael Jackson and Wham!

as likely as not, there will be an Interior Ministry broadcast haranguing "Yankee imperialism". The troops arriving from the front will be scoffing cheese quarter-pounds but riding on East German lorries.

Yet there is, certainly, enough of the flavour of capitalist consumerism in Nicaragua, six years after the revolution, for the first-time visitor to wonder seriously if President Reagan is being entirely accurate when he says the country is a "Communist totalitarian dungeon" - a favourite phrase used in the current White House push for increased aid to the Contras.

Curiously, the American Embassy in Managua is the least protected in Central America and American diplomats the most relaxed. The US ambassador has only one bodyguard and is free to travel anywhere in the country -

which he does, and regularly. In El Salvador, the favourite Central American ally of the US, the embassy is fortified like a Norman castle. The ambassador has six bodyguards and diplomats may leave the capital only to go to the airport.

That most common and sinister sight in El Salvador, the car with black-tinted windows bullet-proofed against the death squad, would be as out of place in Nicaragua as in Bogor. Regis Still Washington insists Nicaragua is a breeding ground for international terrorism.

Far from it. Managua is where retired "terrorists" come home to grass. At a recent party, for example, in one of Managua's many marble-floored mansions, Italian Red brigadists sipped unmenacingly on their rum and coles, their waists gently spreading, their talk more of women than of revolution, their days of fighting done.

These "terrorists" can be found any night of the week rubbing shoulders at Managua's fanciest restaurant with their journalist friends, Sandinista officials and members of the wary, wealthy bourgeoisie.

Those among the upper classes who decided not to flee to Miami have been allowed, for the most part, to keep their vast mansions, their cooks and their gardeners. But, as one diplomat described them, they are a frightened, bewildered lot, defensive and stuffy, pitifully out of place in the rough, muscular world of the Sandinistas - idealists hell-bent on dying if duty demands it for their notion of patriotism and freedom.

But while there is a frenzy in Sandinista convictions, revolutionary Managua is a law-abiding city - a language, law-abiding city where people drive carefully, where lights are rarely jumped, and the police - usually America and American diplomats the most relaxed - are probably the least corrupt and most courteous in all of Latin America.

John Carlin

Today's events

Royal engagements

The Queen opens the new head office of the Standard Chartered Group, Bishopsgate, EC2, 2.45; and then, accompanied by the Duke of Edinburgh, attends the royal film performance of *White Nights*, Odeon Theatre, Leicester Square.

The Duke of Edinburgh chairs a meeting of the Royal Mini Advisory Committee, Buckingham Palace, 10; and then, as President, the World Wildlife Fund-International, launches the 25th anniversary campaign of World Wildlife Fund-United Kingdom, Institution of Civil Engineers, Great George St, SW1, 11.30.

Queen Elizabeth The Queen Mother opens the Princess Alice Hospice, Essex, 6.30.

Princess Anne, President, Save the Children Fund, visits the Hammersmith Gypsy

Project, Latimer Rd, W10, 10.10; and then visits the South-east Regional Office/African Family Advisory Service, Goldhawk Road, W12, 11.20; later, as Patron, the Riding for the Disabled Association, she attends a lunch, The Saddlers Hall, EC2, 1; and then attends the London Hospital Medical College's bicentenary dinner, Guildhall, London, 7.10.

Princess Margaret, as President, the Girl Guides Association, attends a supper given by the World Committee, Olive Centre, Hampton, 7.30.

The Duke of Gloucester opens the Rothwell Community Centre, Wellingborough, 11.45; and later opens the Texas Home Care warehouse and offices in Wellingborough, 2.15.

The Duchess of Kent, as Patron, the National Society for Cancer Relief, opens the Magnetic Resonance Scanner Centre, Mount Vernon Hospital, Northwood, 11.30; and later

visits Michael Sobell House, Northwood, 2.25.

Prince Michael of Kent attends a Livery dinner, Leathersellers' Hall, 6.30.

New exhibitions Paintings by David Nevins; Diorama Art Gallery, 14 Peto Place, NW1; Mon to Sat 12 to 6 (ends April 25).

Works by Garry Gilchrist; Charmichael Fine Art, 156 High Rd, SW10; Mon to Sat 10 to 6 (ends March 29).

Modern British paintings; Michael Parkin Gallery, 11 Motcomb St, SW1; Mon to Sat 10 to 6 (ends April 18).

Twenty-twenty-five paintings; Frank Coleclough and James Orr; MacLaurin Art Gallery, Rozelle Park, Ayr; Mon to Sat 11 to 5, Sun 2 to 5 (ends April 9).

Music Recital by James Dover (flute), Christopher O'Neill (oboe) and John Lenehan (piano), 1.15; Bach's *St John Passion* by the Holst Singers and City of London Sinfonia; St John's, Smith Sq, SW1, 7.30.

Recital by Mark Underwood (flute) and Carol Wells (piano); Lauderdale House, Waterloov Park, Highgate, NW5; 8pm.

Recital by the BBC Choir; St James's, Sussex Gardens, W2, 7.30.

Recital by the Bartok String Quartet; County First School, Mablethorpe, 8.

Organ recital by William Whitehead; Taunton School, 8. Concert by the Bournemouth Symphony Orchestra; Colston Hall, Bristol, 7.30.

Concert by York Concert Orchestra; St Sampson's, Church St, York, 7.30.

Concert by the Northern Sinfonia Ensemble; Hatton Gallery, Newcastle University, 1.

Recital by Michael Collins (clarinet) and Kathryn Stott (piano); The Royal Exchange Theatre, Manchester, 1.

Piano recital by Leslie Howard; St George's, Brandon Hill, Bristol, 1.

Recital by Christine Bunning (soprano) and David Mason (piano); Pump Room, Bath, 7.30.

Concert by the Manchester Camera; Lancaster University, 7.30.

Talks, lectures Myths and Legends: Bacchus, by Colin Higgins; The National Gallery, Trafalgar Sq, WC2, 1.

Birds' nests and eggs, by Joyce Pope; Natural History Museum, Cromwell Rd, SW7, 3.

Kant on the Self, by Sir Peter Strawson; Queen's Building, Exeter University, 4.30.

Domesday Book in History, by Dr Elizabeth Hallam; Sixth Form Centre, King's School, Rochester, 8.

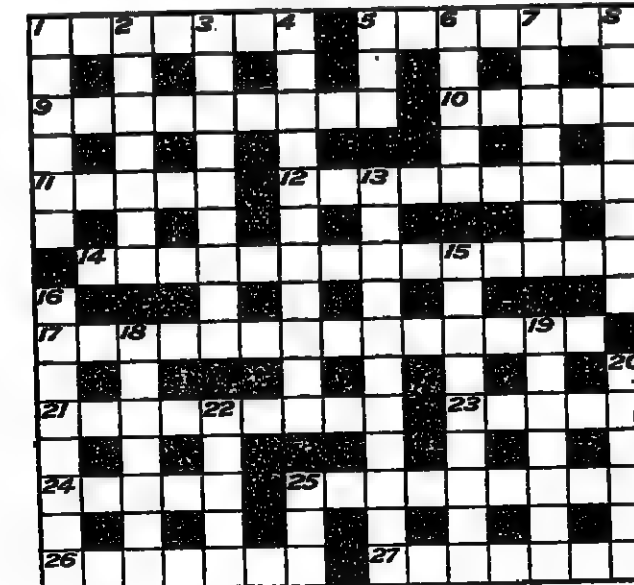
General Auction of Printed Books; Bloomsbury Book Auctions, Hardwick St, WC1, 10.30 and 2.30.

1986 Camden Festival; for details telephone: 01-388 1394.

Facets of glass: royal glass-makers and glass - three films on the history and techniques of glass; The Whitworth Art Gallery, Manchester University, Whitworth Park, 7.

Daily Mail Ideal Home Exhibition; Earls Court Exhibition Centre, Warwick Rd, SW5, Mon to Sun 10 to 8 (until March 31).

The Times Crossword Puzzle No 16,998



- ACROSS
- Social climber at university has advantage, initially (7).
 - Kitty's white bowl and mug (7).
 - Resolution to order captive before monarch (4-5).
 - Unfinished home for rabbit or donkey (5).
 - More bashful and quiet: That's right (5).
 - Holding back court action after let (9).
 - Perhaps changing to rare church music... (9,5).
 - ... or divine verses rewritten (7,7).
 - Collecting activity for chap in cathedral city (9).
 - Reach with blow in early round (5).
 - Successfully influence electoral change (5).
 - Italian cheese for start of large publication (9).
 - Mass sitting higher in the water (7).
 - Capital part for sweetheart as nurse (4,3).
- DOWN
- Imprudent as Rostum's child Sohrab, proverbially (6).
 - One serving as defender of colony, perhaps (7).
 - Source of tips in restaurant (9).
 - Dominate game between London banks (5,6).
 - Lack of harmony in vessel (3).
 - Be in vehicle Scot tries to overturn (5).
 - Pirated version of part of Shakespearean play (7).
 - Shake to replace one in this mental activity (8).
 - A seat in the House after August (7,4).
 - Green vegetables, say, not for consumption (4,3).
 - It offers support and love to girl (8).
 - One learner inside given terrible hiding (7).
 - Beaten, exhausted and finished (7).
 - In disorder, is held to provide protection (6).
 - Gangsters contributing to anxiety? On the contrary (5).
 - Learner driver's unlikely to achieve this standard (3).

Solution to puzzle No 16,997

ACROSS

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Concise Crossword page 10

THE TIMES INFORMATION SERVICE

Books - paperback

The Literary Editor's selection of interesting books published this week:

FICTION
Small, by Richard Miller (Abacus, £3.95)
The Big Dipper, by Rachel Ballington (Black Swan, £2.95)
The Engineer of Human Souls, by Josef Skvorecky (Picador, £2.95)
The Lady of the Camellias, by Alexandre Dumas, translated by Edmund Spenser (Penguin, £2.95)

NON-FICTION
Collected Poems, by Louis MacNeice (Faber, £8.95)
Education of the Senses, The Bourgeois Experience: Victoria to Freud, by Peter Gay (Oxford, £2.50)
Lebanon: My Studies in the History of Labour, by E.J. Hobsbawm (Weidenfeld & Nicolson, £8.95)
Linguistic Criticism, by Roger Fowler (Oxford, £4.95)
The History of Ancient Israel, by Michael Grant (Weidenfeld & Nicolson, £8.95)
The Romantic Rebellion, Romantic Versus Classic Art, by Kenneth Clark (John Murray, £12.50)

The pound

	Bank	Bank
Amsterdams	2.95	2.95
Antwerp	2.95	2.95
Batavia	2.95	2.95
Bombay	2.95	2.95
Buenos Aires	2.95	2.95
Calcutta	2.95	2.95
Canton	2.95	2.95
Cebu	2.95	2.95
Hankow	2.95	2.95
Harbin	2.95	2.95
Hong Kong	2.95	2.95
Kobe	2.95	2.95
Lyons	2.95	2.95
Manila	2.95	2.95
Panama	2.95	2.95
Peking	2.95	2.95
Rangoon	2.95	2.95
San Francisco	2.95	2.95
Shanghai	2.95	2.95
Singapore	2.95	2.95
Sourabaya	2.95	2.95
Tientsin	2.95	2.95
Yokohama	2.95	2.95

Retail Price Index 373.7.

London: The FT Index closed up 14.8 at 1389.5.

Roads

London and South-east: A205: Delays to northbound traffic on Forty Avenue at the junction with The Paddocks. At Long term roadworks at Hatfield will delay southbound traffic. A258: Roadworks on Sandgate Expressway: four sets of temporary traffic lights.

The Midlands: M5: Contrailwork removed between junction 2 (Quelley) and 3 (Polesworth); all lane closures in both directions. M6: Contrailwork between junctions 16 (Kilgobbin) and 17 (Skegby) at 08.00. Lay one carriageway 5 of Darnley, A6: Bridge repairs at Swanton along Charnley Rd, diversion.

Scotland: Roadworks at Kilcren: delays between 12.30 and 2.00. M74: Roadworks between Hamilton and Bowdrie: two way traffic southbound.

Information supplied by AA

Anniversaries

Births: Ovid (Salmans, Italy), 43 BC; Jean-Antoine Houdon, sculptor, Versailles, 1741; Henrik Ibsen, Skien, Norway, 1828.
Deaths: Henry IV, reigned 1399-1413, London, 1413; George Nathaniel Curzon, 1st Marquess Curzon of Kedleston, Viceroy of India, 1898-1905, London, 1925; Ferdinand Foch, Marshall of France, Paris, 1929; Ethel Florence Richardson (Henry Handel Richardson) novelist, Fairlight, Sussex, 1946; Brenda Behan, writer, Dublin, 1964.

Artists in industry

Scotland's first Artist in Industry Fellowship scheme is being launched by the Scottish Arts Council as part of Industry Year 1986. Any company interested in taking part in the scheme should contact the Art Department, The Scottish Arts Council, 19 Charlotte Square, Edinburgh, EH2 4DF. Tel: 031-226 6051.

Parliament today

Commons (2.30): Budget debate.
Lords (3.00): Appropriation (Northern Ireland) Order. Human Rights and Fundamental Freedoms Bill and Museums and Galleries (Prohibition of Admission Charges) Bill, committee stages; Industrial Training Bill, second reading.

Snow Reports

	Depth (cm)		Conditions Off Piste	Runs to resort	Weather (5pm)	
	L	U	Piste		sun	
ANDORRA	100	200	good	varied	good	sun
New snow on firm base						
AUSTRIA						
Kitzbühel	40	90	fair	crust	poor	cloud
Good skiing upper slopes						
FRANCE						
Flaine	95	285	good	varied	fair	snow
New snow on hard base						
Les Arcs	120	180	good	varied	fair	snow
Slush on lower slopes						
Val Thorens	100	150	good	varied	fair	snow
New snow on hard base						
SWITZERLAND						
C Montana	110	180	good	heavy	fair	sun
Good spring skiing						
Grindelwald	15	80	good	heavy	poor	cloud
Good skiing upper slopes						
Gstaad	10	90	good	heavy	good	rain
Slush on lower slopes						
Verbier	40	210	good	varied	good	snow
Worn patches on lower slopes						
Wengen	30	100	worn	heavy	poor	rain
Worn patches on all slopes						
Zermatt	80	185	good	varied	fair	snow
Light snow falling						
In the above report, supplies by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.						

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

Weather

A vigorous depression will move NE across Scotland. Associated frontal troughs swinging across all parts.

6 am to midnight

London, SE England, East Angles: Rain from W, clearing after; wind S.W. fresh; max temp 10°C (49°F).

Central & N. England, NE England, Wales, NW England: Rain from W, clearing after; wind S.W. fresh; max temp 10°C (49°F).

Channel Islands: Rain from W, clearing after; wind S.W. fresh; max temp 10°C (49°F).

North Wales, NW Wales: Rain from W, clearing after; wind S.W

FINANCE AND INDUSTRY

STOCK MARKET

FT 30 Share
1389.5 (+14.9)
FT-SE 100
1699.8 (+15.4)
USM (Datastream)
119.42 (+1.37)

THE POUND

US dollar
1.4782 (+0.0010)
W German mark
3.3442 (+0.0171)
Trade-weighted
74.8 (+0.5)

Beecham in sales

Beecham, the pharmaceuticals and consumer products group which underwent a boardroom upheaval last autumn, is selling off two of its businesses as part of a strategic group review.

Reheis Chemical Company is being sold in a management buyout for \$23.5 million, and the retail milk business of Horlicks Farms and Dairies is going to Unigate for \$5.8 million. The sale does not affect the Horlicks range of malted and chocolate products.

Beecham said it had initiated a number of strategic reviews in the past three months to improve efficiency, profitability, and the utilization of the group's manufacturing resources and was now reviewing the future with particular attention to its pharmaceuticals and over-the-counter medicines.

Broker ahead

Willis Faber, the Lloyd's insurance broker, increased pretax profits to £60.7 million in 1985, a rise of 29 per cent. The dividend was increased to 8.75p, a 35 per cent rise.

Temps, page 23

DRG soars

DRG, the stationary, packaging, office supplies and engineering company, made taxable profits in 1985 of £31.2 million, a rise of 20 per cent. The total dividend was raised 10 per cent to 8.25p.

Temps, page 23

Cost of bid

Sea Containers has written off £10 million, partly as a result of the expense of its unsuccessful Channel Expressway bid. The write-off also covered losses arising from defaults of two lessees.

UCAT sold

The Park Place offer for United Computer and Technology has been declared unconditional. Acceptances have been received for 33.4 per cent of shares, giving Park Place 56.2 per cent of UCAT.

Spong buy

Spong Holdings has exchanged conditional contracts for the acquisition of 80 per cent of the share capital of Hutchinson Design Consultants through the issue of 666,666 Spong shares, valuing Hutchinson at £120,000.

Aberdeen £7m

The City of Aberdeen has placed £7 million 10.80 per cent redeemable stock 2011 with institutions. The stock is being issued at £100 per cent and the first interest payment of £4,763,844 per cent will be made on September 1. Dealings are expected to start tomorrow.

Tonks success

Newman Tonks, the Birmingham hardware and plastics company fighting a £67 million bid from McKee Brothers, yesterday forecast a 25 per cent improvement in profits to at least £8.15 million for the year to October 31. The company also said the dividend would be increased by more than 30 per cent in the current year to 7.2p.

MARKET SUMMARY

STOCK MARKETS	
New York	1791.43 (+1.58)
Dow Jones	14478.54 (-182.78)
Nikkei Dow	1559.94 (-1.78)
Hong Kong	263.7 (+2.7)
Amsterdam Gen	1123.3 (-1.4)
Sydney AO	2095.3 (+22.0)
Frankfurt	417.09 (+34.38)
Comex CAC	325.8 (same)
SKA General	509.40 (same)

GOLD

London Fixing:
AM \$349.25 pm \$346.75
close \$347.50-348.00 (\$235.25)
255.76
New York:
Comex \$348.60-349.10

MAIN PRICE CHANGES

RISERS	
Turner	472p +20p
Bass	783p +28p
Sale Tinsley	285p +25p
Macallan Glenlivet	345p +25p
Dixons	365p +10p
Beecham	785p +10p
Shell	634p +34p
Lloyds	735p +50p
Union Discount	745p +50p
Schroders	850p +70p
Ni and S Group	815p +25p
St Ives	445p +25p

Lawson expects lower pay settlements after tax cut

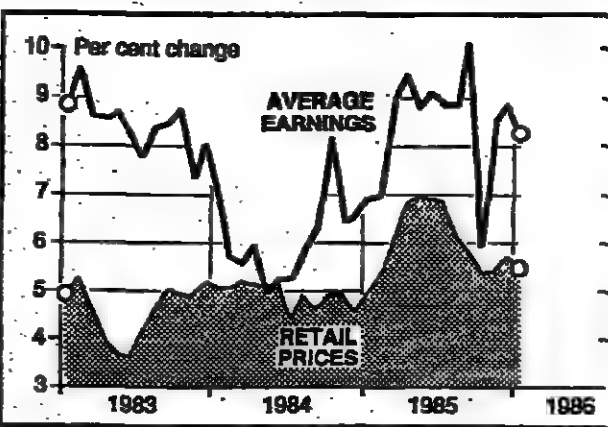
By David Smith
Economics Correspondent

The Chancellor of the Exchequer, Mr Nigel Lawson, said yesterday that he expected the cut in the basic rate of income tax, announced on Tuesday, to be reflected in lower pay settlements.

Rapid growth in unit labour costs is keeping Britain's interest rates higher than they should be, he added.

Mr Lawson's comments came as Department of Employment figures were released showing a rise in average earnings of 8.3 per cent in the 12 months to January, compared with a 5.5 per cent increase in retail prices.

The underlying rate of growth of average earnings, after allowing for distortions, was 7.5 per cent, the same as in December and, apart from an upward blip last September, an underlying rate that has remained the same since July 1984.



Department of Employment officials said that there were no signs of an easing in the pace of earnings growth, with figures from the Confederation of British Industry showing settlements in the present pay round unchanged on last year.

The Chancellor, in a press briefing, said that one reason for the relatively high level of British interest rates, even after yesterday's reductions, is that unit labour costs are rising at a faster rate than competitors' and this makes the markets take a slightly sceptical view of sterling, he said.

In January, unit wages and salaries were 5.3 per cent up on a year earlier. In the three months to January, they were 5 per cent up on the corresponding period a year earlier.

The Treasury's Budget forecast is for a 4.5 per cent rise in unit labour costs in 1986. Mr Lawson said yesterday that he hoped this figure would turn out to be too high.

The cut in the basic rate of income tax should lead to a lower level of pay settlements, the Chancellor said. He urged employers to stress the 1 per cent real income increase brought about by the tax cut in wage negotiations.

"It is an extra argument that management can use. They would be very foolish indeed if they did not," he said.

Manufacturing employment continues to decline, according to Department of Employment figures also released yesterday.

There was a 7,000 fall, to 534 million, in January. During last year, manufacturing employment fell by 64,000.

There was also a 10,000 decline in employment in the energy and water supply industries, mainly coal mining, in January.

Rank withdraws its bid for Granada but may try again

By Alison Eadie

The Rank Organisation has withdrawn its £741 million bid for Granada Group, but has obtained permission from the Takeover Panel to rebid within 21 days, if the objections of the Independent Broadcasting Authority are overcome.

The IBA blocked the bid because Granada owned the franchise for Granada Television which is not allowed to change hands without IBA permission. Rank's attempt to overturn the IBA's decision in court failed, but the appeal is due to be heard this week or next.

If the appeal fails, Rank will have to try to persuade the IBA to come to an arrangement. Mr Michael Griffiths, chief executive of Rank, said yesterday: "We have a number of ideas we are pursuing. The IBA has so far declined to talk to Rank. It is thought Rank may offer to bid for Granada without the television franchise."

Rank has built up an 8 per cent stake in Granada at a cost of around £58 million. The shares of Granada fell 16p in after-hours trading from 280p to 264p. Rank shares gained 28p on the day to 537p.

New rules kill £800m market

By Lawrence Lever

The £800 million market in packaged capital transfer tax mitigation schemes known as "inheritance trusts" has folded after the introduction of special provisions in the Budget.

Holders of these plans will not, however, be affected by the new provisions governing donors who retain an interest in gifted assets, usually under a trust or insurance arrangement.

The new rules will hit insurance companies such as Legal & General, who had heavily marketed CTT mitigation schemes. Legal & General has taken between £350 million and £400 million in the four years it provided the schemes. Yesterday the company withdrew its Capital Preservation Plan from the market.

Mr Christopher Marshall, Legal & General's legal services manager, said about 10,000 of these plans had been sold.

"It is sad this should have had to happen. The capital preservation plan was a handy way for people to pass capital on to their children, and retain an income from it," he said.

"Every single company marketing these types of plan will have to withdraw them. The clear suggestion last night was that it was the aggressive marketing of the CTT mitigation schemes by insurance companies and life offices which led to their downfall."

Schemes, marketed by Albany and Abbey Life, known as "deathbed schemes" had already been disallowed by the Inland Revenue.

The new provisions, similar in effect to old anti-avoidance estate duty measures, took the industry by surprise.

The effect of the provisions is to levy the new inheritance tax on a gift made under reservation, when that reservation ceases, which, in the case of mitigation schemes, would usually be the death of the donor.

Credit would be given for any tax paid at the time of the original gift, but the tax rates on death, under the inheritance tax regime are twice the old lifetime CTT rates.

The new provisions will apply to gifts made after midnight last Monday. In the case of gifts involving an insurance policy, the Inland Revenue takes the day the policy was effected, but generally the date of the gift will depend on the circumstances.

Guinness censured by Takeover Panel

By Jeremy Warner
Business Correspondent

Guinness was yesterday reprimanded by the Takeover Panel for comments it made to the Press about its £2.4 billion bid for Distillers and told to produce a full-blooded profit forecast at the earliest opportunity.

At a Press conference on February 20, Guinness, whose chief executive is Mr Ernest Saunders, said it had raised the terms of its bid for Distillers and that the merger would not involve any earnings dilution for existing Guinness shareholders. This has been interpreted by the Takeover Panel as tantamount to a profit forecast.

Rule 28 of the Takeover Code requires that all profit forecasts are reported on by the relevant auditors or consultant accountants and financial advisers.

The Panel said: "If a public statement is made which includes a profit forecast, the existence of this forecast should be acknowledged and the forecast reported on unless it is immediately and publicly withdrawn."

"The period of uncertainty between February 20 and today relating to the Guinness forecast was unfair to the other parties involved in the takeover."

A senior Guinness executive stated at the Press conference, which was attended by representatives of Guinness's financial adviser, Morgan Grenfell: "Although we are not making a forecast, we anticipate on the basis of public information that the earnings per share of the merged entity in 1986 will be at least as great as the earnings per share of Guinness on its own and that there will be no dilution."



Ernest Saunders told to produce profit forecast

Mr James Ouliver's Argyll Group, the rival bidder for Distillers, has claimed that on the basis of published information, earnings dilution in the Guinness bid will be at least 16 per cent.

The Takeover Code states that advisers should ensure that directors and officials of companies know the code implications of what they say to journalists.

"It is very difficult after publication to alter an impression given or a view or remark attributed to a particular person," the code states.

"Particular areas of sensitivity on which comment should be avoided include future profits and prospects, asset values and the likelihood of the revision of an offer."

Meanwhile, Lomax, Mr Roland "Tiny" Rowland's international trading group, has expressed an interest in buying the five whisky brands which Guinness and Distillers propose to sell to quell government fears about the effect of the merger on competition.

Rodamco wins bid for Haslemere

Rodamco, the Dutch company, has won its £250 million takeover bid for Haslemere Estates, the property firm.

Haslemere has bowed to the inevitable and told its remaining shareholders to accept Rodamco's 64p per share offer. Rodamco, acting in concert with Rodamco Property, has more than 65 per cent of the company.

Haslemere's chairman, Mr David Pickford, is to remain at Haslemere for the time being but Rodamco is drawing up new plans for the company and those will determine whether he remains.

Stockley leap

Stockley, the fast-growing property company which holds an unenviable 26.5 per cent stake in Stock Conversion, one of Britain's largest property companies, yesterday announced pretax profits up 427 per cent to £3.76 million for the year ended November 30.

Barclays buys Visa cheque business

By Richard Thomson, Banking Correspondent

Barclays Bank announced yesterday that it had acquired the Visa Travellers Cheque business of Chase Manhattan, the New York bank, making it one of the world's largest travellers cheque operators.

The price of the deal was not disclosed.

Barclays is already the world's biggest issuer of Visa travellers cheques with about 9 per cent of the world market for travellers cheques. But the purchase will lift its market share to about 14 per cent with total turnover rising from £2.4 billion in 1985 to more than £4 billion.

Mr Peter Ellwood, chief executive of Barclaycard, said that the addition of the Chase travellers cheque operation to Barclays' existing operations demonstrated the bank's belief that travellers cheques would continue to play an important role with business travellers and holidaymakers.

Executive Editor Kenneth Fleet

Morgan and ICI open a new loan market

Yesterday we saw a prime example of the City of London at its best. With extraordinary speed, skill and not a little foresight on the part of Morgan Grenfell, allied with ICI's high professionalism and capacity for rapid decision making, a new market for UK long term corporate loans was opened. Between them, Morgans and ICI may have uncovered a significant demand in Europe for long term sterling loan instruments.

The bank raised £100 million for ICI in the Euro-sterling market. The bond carries a 10 per cent coupon, the issue price was 99 1/4 per cent and the life 17 years. Hitherto this market has been tapped only for five to 10 year loans. But the length of the loan is only the beginning of the story. The issue was made without covenants - something which UK investing institutions had hitherto refused to countenance. But they have not seen the light in the Chancellor of the Exchequer's eyes. His decision, revealed in Tuesday's budget speech to put a half per cent (not one per cent as too hastily reported here yesterday) stamp duty on transfers of loan stock was destined to have two immediate consequences: it would dry up the liquidity of the domestic loan market and it would drive new loan issues offshore. The notable exception to the new stamp duty rule are Euro-sterling bonds (to have denied UK companies alone access to this market would have been an absurdity not even the most doctrinaire official would contemplate).

Faced with this entirely new situation the institutions promptly cast aside their carted insistence on covenants and went scrambling after the new ICI stock, which promptly went half a point above the issue price and was being traded on a level with European Investment Bank paper. To be fair, price was also a factor. Yesterday's one point cut in bank base rates, with the half promise of still lower rates to come, could not have been better timed, either for ICI or its merchant bankers. But the breaking of the covenant wall is the really significant development. And where ICI has had the perceptiveness, and the courage, to go other major UK companies will surely follow. In addition to have abolished a tax on Tuesday, Nigel Lawson, albeit inadvertently, also created a new market.

The murmurs of approval added fuel to already roaring markets. Gilt

rose by 2 1/2 points at the long end, with dealers citing the Budget rather than the expected one-point base rate cut. Equities accelerated towards 1,400 on the FT 30-share index.

Roger Nightingale at Hoare Govett found the Budget "well balanced and politically canny" and particularly good for the City. Laing & Cruickshank's verdict is that the PSBR forecast is "achievable and cautious."

Mark Cliffe at Capel-Cure Myers thinks that the Chancellor has delivered a prudent and cautious package, which is probably a little too cautious in its predictions for non-oil tax revenues and the likely scope for tax cuts this time next year.

There may have been doubts about the medium term financial strategy before the Budget. There are fewer now. "The sound money philosophy embodied in the PSBR and the reintroduction of the sterling M3 target...will allow UK interest rates to decline significantly over the coming year," Laurie Milbank says.

Rowe & Pitman believes that the Budget's fiscal and monetary forecasts are credible and, in the case of the PSBR, "unusually realistic." De Zoete & Bevan thinks that the Chancellor succeeded in improving the Government's standing, pursuing a reforming strategy, and dealing in the right way with the consequences of a falling oil price, all at one go.

The bright young men will have a chance to test their new found admiration for Mr Lawson quite soon. A detailed speech on monetary policy is promised in the middle of next month.

Ending old account

The days must surely now be numbered for the Stock Exchange's two-week account trading system. The Budget announcement that dealings within the account are to become liable to the new 0.5 per cent rate of stamp duty will certainly hasten the end of a settlement system which is already under review because of the far reaching changes due to come into effect on October 27.

For institutions, the effect of the Budget changes will be to double the cost of account trading, while for small traders dealing in bargains worth about £2,000 a time costs will rise by about a third. Thus there is bound to be some consequent fall-off in account trading and in the market's overall liquidity.

Most markets around the world have a 48-hour rolling settlement system. In New York liquidity is provided by the brokers who allow their clients to deal on margin in return for a charge over the securities. This must surely be the way forward for London.

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COMMODITIES

The American Stock Exchange prices closed higher in active trading.

METAL EXCHANGE Official prices Official Tapering figures		MEAT AND LIVESTOCK — Continued — Average livestock prices at representative markets on March 18		LONDON MEAT FUTURES — Continued — Best Contract	
in £ per cwt, tone				per ton	
in U.S. & Co. Ltd. report				Month	Open
IRON PIPE GRADE				April	129.0
1002.5-1033.5		Gal. Cattle, 35.95 per kg liv		May	129.0
1002.5-1033.5		Gal. Sheep, 22.45 per kg liv		June	128.5
1002.5-1033.5		Gal. Swine, 22.45 per kg liv		July	128.5
9000		Gal. Pigs, 73.62 per kg liv		Aug.	128.5
Ready		2.50		Sept.	128.2 1/2
HARD COTTONS					
1018-1019		England and Wales:			
1018-1019		Cattle nos. down 4.7%, a.v.		POTATO FUTURES	
170		price, 94.70p-8.40		£ per ton	
170		Sheep nos. down 5.1%, a.v.		Month	Open
170		price, 220.55p-9.55		April	89.5
170		Cattle nos. down 5.1%, a.v.		May	89.5
170		price, 73.39p-2.90		June	81.7
		Scotland:		July	89.0
		Cattle nos. down 8.0%, a.v.		Aug.	103.0
		price, 90.19p-14.60		Sept.	
		Sheep nos. up 12.8%, a.v.			

2433-02
2560-57
2605-02

Months	304-406	March	115.40	114.35	Oct 86	720.0-724.0
Months	407-410	April	115.40	114.35	Oct 86	400.0-438.0
Months	411-414	May	117.90	118.35	Nov 86	400.0-418.0
Months	415-418	June	118.00	118.35	Dec 86	400.0-425.0
Months	419-422	July	118.00	118.35	Jan 87	820.0-828.0
Months	423-426	Aug	120.35	120.30	Feb 87	805.0-810.0
Months	427-430	Sept	120.35	120.30	Mar 87	805.0-810.0
Months	431-434	Oct	120.35	120.30	Apr 87	805.0-810.0
Months	435-438	Nov	120.35	120.30	May 87	805.0-810.0
Months	439-442	Dec	120.35	120.30	Jun 87	805.0-810.0
Months	443-446	Jan	120.35	120.30	Jul 87	805.0-810.0
Months	447-450	Feb	120.35	120.30	Aug 87	805.0-810.0
Months	451-454	Mar	120.35	120.30	Sep 87	805.0-810.0
Months	455-458	Apr	120.35	120.30	Oct 87	805.0-810.0
Months	459-462	May	120.35	120.30	Nov 87	805.0-810.0
Months	463-466	June	120.35	120.30	Dec 87	805.0-810.0
Months	467-470	July	120.35	120.30	Jan 88	805.0-810.0
Months	471-474	Aug	120.35	120.30	Feb 88	805.0-810.0
Months	475-478	Sept	120.35	120.30	Mar 88	805.0-810.0
Months	479-482	Oct	120.35	120.30	Apr 88	805.0-810.0
Months	483-486	Nov	120.35	120.30	May 88	805.0-810.0
Months	487-490	Dec	120.35	120.30	Jun 88	805.0-810.0
Months	491-494	Jan	120.35	120.30	Jul 88	805.0-810.0
Months	495-498	Feb	120.35	120.30	Aug 88	805.0-810.0
Months	499-502	Mar	120.35	120.30	Sep 88	805.0-810.0
Months	503-506	Apr	120.35	120.30	Oct 88	805.0-810.0
Months	507-510	May	120.35	120.30	Nov 88	805.0-810.0
Months	511-514	June	120.35	120.30	Dec 88	805.0-810.0
Months	515-518	July	120.35	120.30	Jan 89	805.0-810.0
Months	519-522	Aug	120.35	120.30	Feb 89	805.0-810.0
Months	523-526	Sept	120.35	120.30	Mar 89	805.0-810.0
Months	527-530	Oct	120.35	120.30	Apr 89	805.0-810.0
Months	531-534	Nov	120.35	120.30	May 89	805.0-810.0
Months	535-538	Dec	120.35	120.30	Jun 89	805.0-810.0
Months	539-542	Jan	120.35	120.30	Jul 89	805.0-810.0
Months	543-546	Feb	120.35	120.30	Aug 89	805.0-810.0
Months	547-550	Mar	120.35	120.30	Sep 89	805.0-810.0
Months	551-554	Apr	120.35	120.30	Oct 89	805.0-810.0
Months	555-558	May	120.35	120.30	Nov 89	805.0-810.0
Months	559-562	June	120.35	120.30	Dec 89	805.0-810.0
Months	563-566	July	120.35	120.30	Jan 90	805.0-810.0
Months	567-570	Aug	120.35	120.30	Feb 90	805.0-810.0
Months	571-574	Sept	120.35	120.30	Mar 90	805.0-810.0
Months	575-578	Oct	120.35	120.30	Apr 90	805.0-810.0
Months	579-582	Nov	120.35	120.30	May 90	805.0-810.0
Months	583-586	Dec	120.35	120.30	Jun 90	805.0-810.0
Months	587-590	Jan	120.35	120.30	Jul 90	805.0-810.0
Months	591-594	Feb	120.35	120.30	Aug 90	805.0-810.0
Months	595-598	Mar	120.35	120.30	Sep 90	805.0-810.0
Months	599-602	Apr	120.35	120.30	Oct 90	805.0-810.0
Months	603-606	May	120.35	120.30	Nov 90	805.0-810.0
Months	607-610	June	120.35	120.30	Dec 90	805.0-810.0
Months	611-614	July	120.35	120.30	Jan 91	805.0-810.0
Months	615-618	Aug	120.35	120.30	Feb 91	805.0-810.0
Months	619-622	Sept	120.35	120.30	Mar 91	805.0-810.0
Months	623-626	Oct	120.35	120.30	Apr 91	805.0-810.0
Months	627-630	Nov	120.35	120.30	May 91	805.0-810.0
Months	631-634	Dec	120.35	120.30	Jun 91	805.0-810.0
Months	635-638	Jan	120.35	120.30	Jul 91	805.0-810.0
Months	639-642	Feb	120.35	120.30	Aug 91	805.0-810.0
Months	643-646	Mar	120.35	120.30	Sep 91	805.0-810.0
Months	647-650	Apr	120.35	120.30	Oct 91	805.0-810.0
Months	651-654	May	120.35	120.30	Nov 91	805.0-810.0
Months	655-658	June	120.35	120.30	Dec 91	805.0-810.0
Months	659-662	July	120.35	120.30	Jan 92	805.0-810.0
Months	663-666	Aug	120.35	120.30	Feb 92	805.0-810.0
Months	667-670	Sept	120.35	120.30	Mar 92	805.0-810.0
Months	671-674	Oct	120.35	120.30	Apr 92	805.0-810.0
Months	675-678	Nov	120.35	120.30	May 92	805.0-810.0
Months	679-682	Dec	120.35	120.30	Jun 92	805.0-810.0
Months	683-686	Jan	120.35	120.30	Jul 92	805.0-810.0
Months	687-690	Feb	120.35	120.30	Aug 92	805.0-810.0
Months	691-694	Mar	120.35	120.30	Sep 92	805.0-810.0
Months	695-698	Apr	120.35	120.30	Oct 92	805.0-810.0
Months	699-702	May	120.35	120.30	Nov 92	805.0-810.0
Months	703-706	June	120.35	120.30	Dec 92	805.0-810.0
Months	707-710	July	120.35	120.30	Jan 93	805.0-810.0
Months	711-714	Aug	120.35	120.30	Feb 93	805.0-810.0
Months	715-718	Sept	120.35	120.30	Mar 93	805.0-810.0
Months	719-722	Oct	120.35	120.30	Apr 93	805.0-810.0
Months	723-726	Nov	120.35	120.30	May 93	805.0-810.0
Months	727-730	Dec	120.35	120.30	Jun 93	805.0-810.0
Months	731-734	Jan	120.35	120.30	Jul 93	805.0-810.0
Months	735-738	Feb	120.35	120.30	Aug 93	805.0-810.0
Months	739-742	Mar	120.35	120.30	Sep 93	805.0-810.0
Months	743-746	Apr	120.35	120.30	Oct 93	805.0-810.0
Months	747-750	May	120.35	120.30	Nov 93	805.0-810.0
Months	751-754	June	120.35	120.30	Dec 93	805.0-810.0
Months	755-758	July	120.35	120.30	Jan 94	805.0-810.0
Months	759-762	Aug	120.35	120.30	Feb 94	805.0-810.0
Months	763-766	Sept	120.35	120.30	Mar 94	805.0-810.0
Months	767-770	Oct	120.35	120.30	Apr 94	805.0-810.0
Months	771-774	Nov	120.35	120.30	May 94	805.0-810.0
Months	775-778	Dec	120.35	120.30	Jun 94	805.0-810.0
Months	779-782	Jan	120.35	120.30	Jul 94	805.0-810.0
Months	783-786	Feb	120.35	120.30	Aug 94	805.0-810.0
Months	787-790	Mar	120.35	120.30	Sep 94	805.0-810.0
Months	791-794	Apr	120.35	120.30	Oct 94	805.0-810.0
Months	795-798	May	120.35	120.30	Nov 94	805.0-810.0
Months	799-802	June	120.35	120.30	Dec 94	805.0-810.0
Months	803-806	July	120.35	120.30	Jan 95	805.0-810.0
Months	807-810	Aug	120.35	120.30	Feb 95	805.0-810.0
Months	811-814	Sept	120.35	120.30	Mar 95	805.0-810.0
Months	815-818	Oct	120.35	120.30	Apr 95	805.0-810.0
Months	819-822	Nov	120.35	120.30	May 95	805.0-810.0
Months	823-826	Dec	120.35	120.30	Jun 95	805.0-810.0
Months	827-830	Jan	120.35	120.30	Jul 95	805.0-810.0
Months	831-834	Feb	120.35	120.30	Aug 95	805.0-810.0
Months	835-838	Mar	120.35	120.30	Sep 95	805.0-810.0
Months	839-842	Apr	120.35	120.30	Oct 95	805.0-810.0
Months	843-846	May	120.35	120.30	Nov 95	805.0-810.0
Months	847-850	June	120.35	120.30	Dec 95	805.0-810.0
Months	851-854	July	120.35	120.30	Jan 96	805.0-810.0
Months	855-858	Aug	120.35	120.30	Feb 96	805.0-810.0
Months	859-862	Sept	120.35	120.30	Mar 96	805.0-810.0
Months	863-866	Oct	120.35	120.30	Apr 96	805.0-810.0
Months	867-870	Nov	120.35	120.30	May 96	805.0-810.0
Months	871-874	Dec	120.35	120.30	Jun 96	805.0-810.0
Months	875-878	Jan	120.35	120.30	Jul 96	805.0-810.0
Months	879-882	Feb	120.35	120.30	Aug 96	805.0-810.0
Months	883-886	Mar	120.35	120.30	Sep 96	805.0-810.0
Months	887-890	Apr	120.35	120.30	Oct 96	805.0-810.0
Months	891-894	May	120.35	120.30	Nov 96	805.0-810.0
Months	895-898	June	120.35	120.30	Dec 96	805.0-810.0
Months	899-902	July	120.35	120.30	Jan 97	805.0-810.0
Months	903-906	Aug	120.35	120.30	Feb 97	805.0-810.0
Months	907-910	Sept	120.35	120.30	Mar 97	805.0-810.0
Months	911-914	Oct	120.35	120.30	Apr 97	805.0-810.0
Months	915-918	Nov	120.35	120.30	May 97	805.0-810.0
Months	919-922	Dec	120.35	120.30	Jun 97	805.0-810.0
Months	923-926	Jan	120.35	120.30	Jul 97	805.0-810.0
Months	927-930	Feb	120.35	120.30	Aug 97	805.0-810.0
Months	931-934	Mar	120.35	120.30	Sep 97	805.0-810.0
Months	935-938	Apr	120.35	120.30	Oct 97	805.0-810.0
Months	939-942	May	120.35	120.30	Nov 97	805.0-810.0
Months	943-946	June	120.35	120.30	Dec 97	805.0-810.0
Months	947-950	July	120.35	120.30	Jan 98	805.0-810.0
Months	951-954	Aug	120.35	120.30	Feb 98	805.0-810.0
Months	955-958	Sept	120.35	120.30	Mar 98	805.0-810.0
Months	959-962	Oct	120.35	120.30	Apr 98	805.0-810.0
Months	963-966	Nov	120.35	120.30	May 98	805.0-810.0
Months	967-970	Dec	120.35	120.30	Jun 98	805.0-810.0
Months	971-974	Jan	120.35	120.30	Jul 98	805.0-810.0
Months	975-978	Feb	120.35	120.30	Aug 98	805.0-810.0
Months	979-982	Mar	120.35	120.30	Sep 98	805.0-810.0
Months	983-986	Apr	120.35	120.30	Oct 98	805.0-810.0
Months	987-990	May	120.35	120.30	Nov 98	805.0-810.0
Months	991-994	June	120.35	120.30	Dec 98	805.0-810.0
Months	995-998	July	120.35	120.30	Jan 99	805.0-810.0
Months	999-1002	Aug	120.35	120.30	Feb 99	805.0-810.0
Months	1003-1006	Sept	120.35	120.30	Mar 99	805.0-810.0
Months	1007-1010	Oct	120.35	120.30	Apr 99	805.0-810.0
Months	1011-1014	Nov	120.35	120.30	May 99	805.0-810.0
Months	1015-1018	Dec	120.35	120.30	Jun 99	805.0-810.0
Months	1019-1022	Jan	120.35	120.30	Jul 99	805.0-810.0
Months	1023-1026	Feb	120.35	120.30	Aug 99	805.0-810.0
Months	1027-1030	Mar	120.35	120.30	Sep 99	805.0-810.0
Months	1031-1034	Apr	120.35	120.30	Oct 99	805.0-810.0
Months	1035-1038	May	120.35	120.30	Nov 99	805.0-810.0
Months	1039-1042	June	120.35	120.30	Dec 99	805.0-810.0
Months	1043-1046	July	120.35	120.30	Jan 00	805.0-810.0
Months	1047-1050	Aug	120.35	120.30	Feb 00	805.0-810.0
Months	1051-1054	Sept	120.35	120.30	Mar 00	805.0-810.0
Months	1055-1058	Oct	120.35	120.30	Apr 00	805.0-810.0
Months	1059-1062	Nov	120.35	120.30	May	

INVESTMENT TRUSTS

Price	Change	pts	%	Price	Change	pts	%
123	0	0	0	123	0	0	0
124	0	0	0	124	0	0	0
125	0	0	0	125	0	0	0
126	0	0	0	126	0	0	0
127	0	0	0	127	0	0	0
128	0	0	0	128	0	0	0
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133	0	0	0	133	0	0	0
134	0	0	0	134	0	0	0
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137	0	0	0	137	0	0	0
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140	0	0	0	140	0	0	0
141	0	0	0	141	0	0	0
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143	0	0	0	143	0	0	0
144	0	0	0	144	0	0	0
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146	0	0	0	146	0	0	0
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148	0	0	0	148	0	0	0
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152	0	0	0	152	0	0	0
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154	0	0	0	154	0	0	0
155	0	0	0	155	0	0	0
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157	0	0	0	157	0	0	0
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165	0	0	0	165	0	0	0
166	0	0	0	166	0	0	0
167	0	0	0	167	0	0	0
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173	0	0	0	173	0	0	0
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178	0	0	0	178	0	0	0
179	0	0	0	179	0	0	0
180	0	0	0	180	0	0	0
181	0	0	0	181	0	0	0
182	0	0	0	182	0	0	0

[illegible]

STOCK MARKET REPORT

Base rate cuts send share prices surging to record

The City gave an enthusiastic welcome to the Chancellor's tax-cutting Budget and the widely anticipated base rates and mortgage cuts. Dealers were at their desks from 8am coping with a flood of buying orders for consumer shares, builders, breweries and banks.

By the time the market officially opened at 9.30 the FT Index was already showing a rise of more than 11 points. The one point base rate cut from the clearing banks, swiftly followed by 12 per cent mortgage rates from the two biggest building societies, provided the icing on the cake and the index surged to close up 14.9 points at a record 1389.5.

Demand for government securities was such that last week's new convertible tap issue was exhausted at £264 as trading began. Quotations recorded gains to 1½ points.

The main beneficiaries of the tax and mortgage cuts were stores and builders. Double figure gains were frequent in both sectors. Tarmac scored another 20p rise to 472p while Barratt Developments improved 8p to 152p ahead of today's half-time results. Wimpey, helped by press comment, climbed 16p to 183p.

In stores, Debenhams illustrated the buoyant mood up 18p to 348p. Combined English Stores, reporting soon, gained 7p to 205p while Barton Group was marked up 16p to 336p.

Breweries celebrated the absence of duty increases. Bass soared 28p to 783p and Grand

Metropolitan gained 18p to 403p. In distilleries Macallan Glenlivet was hoisted 25p to 359p in spite of lower profits.

Banks attracted strong demand as the windfall profits tax failed to appear. Lloyds led the way at 634p, up 34p, with National Westminster a close second at 884p, up 29p.

Life assurance companies fell sharply on fears of competition from the Personal Equity Plan which begins next January. Sun Life fell 35p to 979p and Legal and General with results due today tumbled 28p to 784p.

International favourites were also dull on worries that the surprise 5 per cent tax on American Depository Receipts will frighten away potential overseas investors.

Jaguar at 453p, Reuters 458p and Glaxo 1027p were among those to slip. Wellcome at 221p dropped 12p, additionally upset by rumours that one of its drugs had side effect problems in America.

Electricals were another drab sector as one broker suggested that the recent rally had gone too far and that clients should switch into other sectors. Dubilier was particularly weak at 192p, down 18p, as the stockbroker De Zoete Bevan downgraded its profit forecasts.

Others to decline included GEC at 198p, Rascal 196p and Ferranti 144p, between 6p and 10p lower.

Company statements provided many good features. DRG reported profits well up to expectations, the shares advancing 15p to 278p.

Favourable news also supported George Scholes at 555p, Logica 191p, Armstrong Equipment 128p and Alida Holdings 445p, up 4p to 25p.

Disappointing profits knocked 7p from Rentakill at 165p and 10p from Strong and Fisher at 136p.

Oils were stimulated by reports from Geneva that Opec ministers had agreed production cuts in principle. BP at 573p and Shell 768p both put on 10p while Sun Oil was similarly higher at 114p on rumours of a North Sea find. British, with full year results due today, hardened 3p to 188p. Dealers are looking for net profits of around £190 million.

St Ives Group continued to reflect satisfaction with the expansion moves, up 25p to 815p. Parkfield made further progress at 405p, up 19p, on growth prospects while Sale Tiley was hoisted 22p to 280p in anticipation of today's results.

Access Satellite rallied 17p to 85p. Revived takeover speculation excited Britannia Arrow at 153p, up 10p. Sharply higher profits helped Stockley to a 3p improvement at 80p.

Buoyant merchant banks featured Schroders at 1488p, up 50p, ahead of today's results. Good profits on Tuesday boosted Expatnet a further 6p to 174p, but a disappointing 5 per cent set-back clipped a penny from Hepworth Ceramic at 183p.

Newman Tanks rose 5p to 140p on the higher dividend and profits forecast. Bid hopes lifted Raine Industries 44p to 49p and Burgess Group, an

other speculative favourite, advanced 14p to 218p.

James Shipman ended unchanged at 123p after touching 130p, the doubled profits already discounted. Keaning Motor, in receipt of an unwelcome offer from Tozer Kemsley, jumped 12p to 188p matching the rise in Tozer.

THF at 203p, up 7p, looked forward to an influx of foreign visitors arriving to see the royal wedding. Ratners the jeweller attracted sympathetic interest at 134p, up 6p.

Tobacco shares were underpinned by the swinging price increase in cigarettes.

Smith and Nephew, reporting today, added 6p to 243p. Analysts expect pretax profits of around £70 million, up from £55.5 million. Gestetner lost 7p to 125p after the cautious statement at the annual meeting. In narrowly mixed mines, RTZ was in demand again on bid hopes, up 18p to 682p. In late trading Granada fell 8p to 264p as Rank Organisation withdrew its present offer.

COMPANY NEWS

CHAMBERS & FARGUS: Half-year to Dec. 28, 1985. No interim dividend (same), but the board expects to make a payment for the full year. No dividend was paid for the previous year. Turnover £8.45 million (£9.93 million). Pretax profit £51,000 (loss £70,000). Earnings per share 0.9p (loss 1.1p).

ALFA-LAVAL: Dividend for 1985 raised from 9 to 10 Swedish krona. Net sales 10,046 million krona (£948 million), against 8,848 million krona. Pretax income 824 million krona (235 million krona). The company expects income to continue rising in 1986.

Bell's fancy footwork thwarts BHP move

From Stephen Taylor
Sydney

Mr Robert Holmes a Court's campaign to gain control of the Broken Hill Proprietary Company (BHP) has been nudged forward in two ways over the past 48 hours. But although market analysts say the odds on his success are shortening all the time, he will now have to wait until the middle of next month for his way to be cleared further.

The Hawke Cabinet yesterday endorsed an amended bill which will remove the only legislative obstacle to the takeover of Australia's corporate giant by Mr Holmes a Court's Bell Group.

The Liberal opposition is in disarray over its attitude to the Bell bid, but there seems ample support to ensure the bill's passage after parliament reopens on April 9.

Meanwhile, BHP has been left embarrassed by the latest display of fancy footwork by the Bell chairman.

In a counter attack which started last week, brokers acting for BHP had been buying Bell shares with the intention of gaining for "the big Australian" the power to block a Bell share placement which was a condition of Mr Holmes a Court's takeover bid.

Under the terms of the bid, Bell Resources must issue up to 120 million shares to its parent company, the Bell Group "to provide additional working capital and enable Bell Group to maintain its equity in the company in the event of the allotment of shares as consideration for shares in BHP".

BHP's AS125 million (£60 million) share acquisition was apparently rendered useless when Mr Holmes a Court dropped a bombshell at a special Bell meeting in Perth.

In a performance which delighted his supporters, the Bell chairman disclosed that the vendor of about a million of the BHP shares had been the Bell Group itself. That, he said, could mean that BHP was a Bell Group associate and as such would not be entitled, like himself, to vote on the placement resolution.

Mr Holmes a Court said he had consulted the national companies and securities committee, which had said it needed more time to deliver an opinion whether BHP had indeed been made a Bell associate.

Willis Faber results underwrite rating

TEMPUS

Willis Faber appears to have no trouble consistently producing results that justify its long-held premium rating.

Pretax profits for last year were 29 per cent higher at £60.7 million. They included 15 months or an extra £815,000 contribution from Carter, Wilkes & Fane.

Income (brokerage, underwriting commission and interest) rose 23 per cent, comfortably ahead of expenses, which were an under-lying 15 per cent higher. Overall revenue, including associates but not Morgan Grenfell, was also up by exactly 15 per cent.

Morgan Grenfell, in which Willis has a 23 per cent stake, chipped in £12.2 million, a handsome 42 per cent increase on the previous year. Willis is taking a relaxed view of Morgan's current search for capital. It supported the attempted link-up with Exco and would be quite prepared to see the bank go public.

The blot on 1985 results was the £3.6 million loss from Willis's company underwriting. The non-marine business, which caused the problems, has now been discontinued and it is hoped that reserving is sufficient to deal with claims as they come in.

This year promises to be another good one with pretax profits of £75 million on the horizon. Although the dollar has moved the wrong way, Willis has covered forward a large part of its 1986 exposure and some of its 1987 exposure. Last year there was a £4.5 million currency benefit.

Rate hardening continues patchily, with aviation up sharply after the spate of disasters last year. The constraints on capacity, however, are not easing and certain classes of business, particularly product liability, are impossible to place. Some automotive and drug companies are having to risk their balance sheets and go without cover. The brokers meanwhile lose the brokerage.

Willis's shares rose 10p to 457p before easing back to 449p. They are trading on a historic p/e ratio of 22.4 and a prospective p/e of 16.5.

Although the high rating does not offer great opportunities for further gains, the shares are a sound hold.

Willis employees, who are now being offered shares worth £300 a head in a company profit-sharing scheme, should do well, particularly if they put their shares into the Chancellor's new Personal Equity Plan.

Clyde Petroleum

While not many oil industry watchers are prepared to hazard a guess on what the oil price will be for the rest of this year, or even next week, most believe that the balance of supply and demand will tighten up in the 1990s, giving firm support to prices.

Reserves outside Opec will then be at a premium, and the oil companies, which own these reserves will once more find favour in the stock market. If they survive that long.

Without question, survival is uppermost in the minds of the chief executives of the independent oil companies. Unless the oil price revives, many of them will not be around to enjoy the buoyant outlook for the 1990s.

Malcolm Courlay, chief executive of Clyde Petroleum, intends that his company will be around, although he admits that unless North Sea prices recover to \$18 per barrel or more Clyde will be struggling to survive beyond the next three years.

With its spread of assets, Clyde is better positioned than many to withstand low oil prices. At current prices, its 1986 cash flow is likely to be halved from £14.1 million last year to nearer £7 million, but Clyde is well placed to cope with this by slashing the discretionary parts of its exploration budget.

Clyde's North Sea producing fields are well balanced, while the Wyth Farm oilfield development will ensure continuing production beyond the year 2000. The company has approximately £14 million of cash, some of which will be run down this year, and about £18.5 million of debt. As Wyth Farm is developed, debt will increase and Clyde will draw heavily on its \$125 million medium-term corporate credit facility.

Herein lies the rub. Interest payments form an item of fixed spending which will eat

into cash flow at ever increasing rates until Wyth Farm production reaches its peak in 1989.

Survival strategy is simple — cut overheads, persuade BP to cut the cost of Wyth Farm, sell the US properties and halt exploration. The management has identified the problem and is implementing the solutions. If it fails, it will be because the oil price has remained too low for too long. If it succeeds, it is likely to be a long haul.

DRG

DRG has been enjoying a quiet rearing in recent months and yesterday's announcement of 1985 pretax profits 30 per cent ahead fuelled another surge in its share price to a record 278p.

The benefits of the reorganisation of the last five years are continuing to come through particularly in the United Kingdom stationery division, where operating profits were 70 per cent higher at £13.9 million making up half the total.

Carbonless copy paper made great strides and Selloape and commercial envelopes increased their market share. The quest for cost cutting and margin improvements continues with spending on new and improved plant rising to £35 million this year against £18 million last year.

The quest for acquisitions also continues. In recent months DRG has spent £7.5 million on four acquisitions and buying out the minority in its New Zealand subsidiary. The latest purchase of a French medical packaging company was announced yesterday.

DRG has the finances to land a much bigger acquisition. The £33.4 million rights issue last September wiped out gearing, giving scope for spending up to £60 million before reaching a ceiling of 30 per cent gearing.

The company is looking to add to its existing range of businesses in Britain, Europe or the United States. This year DRG looks capable of making £38 million pretax giving a prospective p/e ratio of 10.4, assuming tax stays at a modest 26 per cent.

GEORGE H. SCHOLES PLC

WYLEX WORKS, WYTHENSHAW, MANCHESTER M22 4RA

Manufacturers of Wylex Electrical Products



INTERIM REPORT

Unaudited results for the half year to 31st December, 1985

	1985	1984
Turnover	£'000 14,377	£'000 12,109
Trading profit	2,114	1,865
Income from shares in related companies	88	124
Other interest receivable and similar income	248	228
Profit on ordinary activities before taxation	2,446	2,217
Tax on profit on ordinary activities	988	953
Profit after taxation for the period	1,478	1,264
Proposed interim dividend:		
Rate per share	8p	6p
Amount	614	386
Retained profit for the period	964	878
Earnings per share based on profit on ordinary activities after taxation	23.0p	19.7p

The unaudited results for the half year to 31st December 1985 are shown above.

The company has had a successful first half year with a satisfactory upturn in sales and profit. The start of our second half has been encouraging and we look forward to continuing at our present level of activity. You see a significant increase in the interim dividend. This increase is being paid to improve the relationship between the interim and the final. It should not be taken as an indication of an increase in the total dividend. The directors have today declared an interim dividend of 8p per share payable on 14th May 1986 to shareholders on the register at 10th April 1986.

G. R. C. McDowell, Chairman
19th March 1986

Bank of Scotland Base Rate

Bank of Scotland announces that, with effect from 19th March, 1986 its Base Rate will be decreased from 12.50% per annum to 11.50% per annum

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The Peterborough Effect

Latest prices:

At last some help for the hard pressed Imperial shareholder. Mindful that share prices can vary daily, we are publishing a bulletin showing the value of each of the offers for your company. In order to be perfectly fair, the values we've quoted are based on the best possible offers. Hanson's offer closes at 5pm on March 24th.

HANSON BID WORTH:

372.5p

UNITED BISCUITS BID WORTH:

337.8p

HANSON BID BETTER BY:

+34.7p

Figures based on the market prices at 3.30pm on Wednesday.

HANSON TRUST

CONTINUING GROWTH FROM BASIC BUSINESSES.

The values of Hanson Trust's and United Biscuits' offers are based on their respective share prices. The above offer values are for Hanson Trust's shares and are based on the best possible offers. The offer values for United Biscuits are based on the values of the relevant offers. The offer values for Hanson Trust's shares are based on the best possible offers. The offer values for United Biscuits are based on the values of the relevant offers.

THE TIMES Portfolio

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

No.	Company	Year gain or loss
1	BUILDING AND ROADS	
2	Travis & Arnold	
3	Higgs & Hall	
4	Timbury Group	
5	Bulmer (John)	
6	James (J) & Sons	
7	Bran	
8	Abderson Contr	
9	Isoback Johnson	
10	Neverhill	
11	INDUSTRIALS A-D	
12	Avshire Metal	
13	AGB Research	
14	Crest Nicholson	
15	Bruce (Mos)	
16	Discounter	
17	Camford Eng	
18	Br Vira	
19	Br Sums	
20	Barlow Road	
21	ELECTRICALS	
22	Amson	
23	Volca	
24	Murray Elect	
25	Devaux & Co	
26	Memec	
27	Lee Refrigeration	
28	NEI	
29	Amo Sec	
30	Forward Tech	
31	TEXTILES	
32	Tool	
33	Dixon (D)	
34	Don Best	
35	Foster (John)	
36	Dawson	
37	Courtside	
38	Dun Mill	
39	Macley (High)	
40	Br Mohan	
41	Adrian Bros	

© Times Newspapers Ltd. Daily Total

Weekly Dividend					
MON	TUE	WED	THU	FRI	SAT

BRITISH FUNDS					
1985/86	High	Low	Gain	%	Gain

SHORTS (Under Five Years)					
1985/86	High	Low	Gain	%	Gain

FIVE TO FIFTEEN YEARS					
1985/86	High	Low	Gain	%	Gain

OVER FIFTEEN YEARS					
1985/86	High	Low	Gain	%	Gain

UNDATED					
1985/86	High	Low	Gain	%	Gain

INDEX-LINKED					
1985/86	High	Low	Gain	%	Gain

BANKS DISCOUNT HP					
1985/86	High	Low	Gain	%	Gain

ELECTRICALS					
1985/86	High	Low	Gain	%	Gain

STOCK EXCHANGE PRICES

Budget euphoria

ACCOUNT DAYS: Dealings began March 10. Dealings end March 27. Contango day April 1. Settlement day, April 7.
Forward bargains are permitted on two previous business days.

1985/86	High	Low	Company	Price	Change	%	P/E

BREWERIES							
1985/86	High	Low	Company	Price	Change	%	P/E

BUILDING AND ROADS							
1985/86	High	Low	Company	Price	Change	%	P/E

FINANCE AND LAND							
1985/86	High	Low	Company	Price	Change	%	P/E

FOODS							
1985/86	High	Low	Company	Price	Change	%	P/E

HOTELS AND CATERERS							
1985/86	High	Low	Company	Price	Change	%	P/E

INDUSTRIALS A-D							
1985/86	High	Low	Company	Price	Change	%	P/E

DRAPERY AND STORES							
1985/86	High	Low	Company	Price	Change	%	P/E

CINEMAS AND TV							
1985/86	High	Low	Company	Price	Change	%	P/E

1985/86	High	Low	Company	Price	Change	%	P/E

E-K							
1985/86	High	Low	Company	Price	Change	%	P/E

INSURANCE							
1985/86	High	Low	Company	Price	Change	%	P/E

LEISURE							
1985/86	High	Low	Company	Price	Change	%	P/E

MINING							
1985/86	High	Low	Company	Price	Change	%	P/E

L-R							
1985/86	High	Low	Company	Price	Change	%	P/E

S-Z							
1985/86	High	Low	Company	Price	Change	%	P/E

OIL							
1985/86	High	Low	Company	Price	Change	%	P/E

NEWSPAPERS AND PUBLISHERS							
1985/86	High	Low	Company	Price	Change	%	P/E

1985/86	High	Low	Company	Price	Change	%	P/E

OVERSEAS TRADERS							
1985/86	High	Low	Company	Price	Change	%	P/E

PAPER, PRINTING, ADVERT'G							
1985/86	High	Low	Company	Price	Change	%	P/E

PROPERTY							
1985/86	High	Low	Company	Price	Change	%	P/E

SHIPPING							
1985/86	High	Low	Company	Price	Change	%	P/E

SHOES AND LEATHER							
1985/86	High	Low	Company	Price	Change	%	P/E

TEXTILES							
1985/86	High	Low	Company	Price	Change	%	P/E

TOBACCOS							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORS AND AIRCRAFT							
1985/86	High	Low	Company	Price	Change	%	P/E

1985/86	High	Low	Company	Price	Change	%	P/E

MOTORCARS							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORCYCLES							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORBIKES							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORHOMES							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORTRUCKS							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORVANS							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORBUSES							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORCOACHES							
1985/86	High	Low	Company	Price	Change	%	P/E

THE TIMES Portfolio

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1985/86	High	Low	Company	Price	Change	%	P/E

OVERSEAS TRADERS							
1985/86	High	Low	Company	Price	Change	%	P/E

PAPER, PRINTING, ADVERT'G							
1985/86	High	Low	Company	Price	Change	%	P/E

PROPERTY							
1985/86	High	Low	Company	Price	Change	%	P/E

SHIPPING							
1985/86	High	Low	Company	Price	Change	%	P/E

SHOES AND LEATHER							
1985/86	High	Low	Company	Price	Change	%	P/E

TEXTILES							
1985/86	High	Low	Company	Price	Change	%	P/E

TOBACCOS							
1985/86	High	Low	Company	Price	Change	%	P/E

MOTORS AND AIRCRAFT							
1985/86	High	Low	Company	Price	Change	%	P/E

COMMERCIAL PROPERTY

Abaco thinks small for big gains

By Judith Huntley

Abaco Investments, the fast growing property and financial services company billed as tomorrow's Exco, has come up with a new investment vehicle which offers an alternative to selling units in commercial property.

Speciality Shops is a £14.5 million institutionally backed investment company for investing in management-intensive but potentially highly rewarding town-centre retail developments.

These will be a far cry from the traditional, large-scale, multiple retailer dominated schemes in the centre of large towns.

Abaco's new vehicle will invest in developing small-scale (35,000 sq ft to 75,000 sq ft) schemes with a value of between £2 million and £7 million.

The Rouse Corporation's work in America has been taken as the model for Speciality Shops' developments which will cater for high-margin retailers with a strong emphasis on tourist spending. Small market or university towns will be the target areas.

While the debate about selling units in individual properties continues, Abaco is using a well established vehicle to allow institutional investors to participate in a

sector of the market normally considered too management-intensive to be worthwhile. It is the type of vehicle which brings the liquidity not seen in direct property investment.

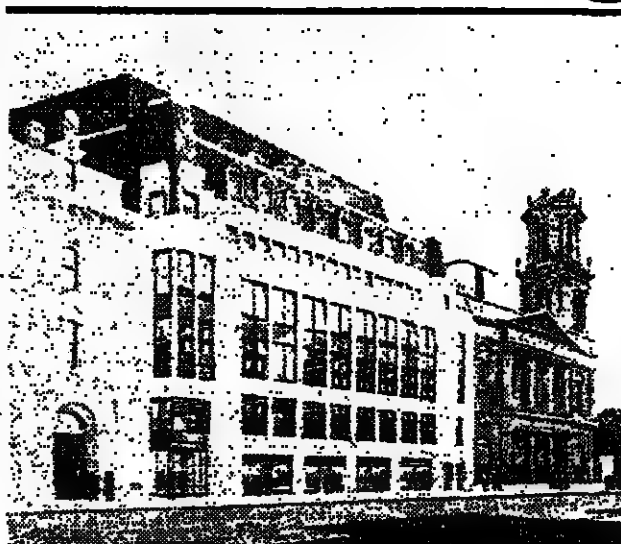
Mr Peter Goldie, chief executive of Abaco, remains sceptical about unitization.

He said: "Companies have been around for a long time. They are excellent things for raising more money and company law has been built up over 150 years to cope with all the problems that might arise. There are still a lot of unanswered questions about unitization, including that of insider trading."

Speciality Shops has been set up as a corporate structure with a mix of equity and loan stock. The coupon on the loan stock is tax-deductible and the income generated is gross which allows gross funds to collect the tax payable.

The investors in Speciality Shops - Abaco, the British & Commonwealth Shipping Company, Canada Life Assurance Company, London and Manchester Assurance and Sun Life Assurance of Canada all invest directly in property already but the new company allows them to enter a different field.

"Managing a speciality centre is more like running a hotel. You can't just send in a chartered surveyor once a



Town & City Properties (Developments) with Norwich Union, the insurance company, has started work on the new 47,000 sq ft office scheme, Morley House, at 26/30 Holborn Viaduct in the City of London. There will be shops fronting the viaduct and basement parking. The letting agent is Hillier Parker.

year," Mr Goldie said. Mount Provincial Developments, the renamed property side of Abaco, which is headed by Mr David Houghton and Mr Stephen Jaffe, both chartered surveyors from Canada Life, will manage the schemes.

The first two developments being injected into Speciality Shops at cost are the Berkeley Shopping Centre at Clifton,

Bristol, and The Courtyard in Montpellier, Cheltenham, totalling £4.8 million.

Both schemes have been developed by Canada Life, the Clifton scheme in conjunction with Mount Provincial. They have been put into the new vehicle as seedcorn to help Speciality Shops off the ground.

Mount Provincial sees its

role as manager as more akin to a retailer than a mere rent collector. It even has its own design company, Equations. Some of the top fashion names are keen to establish in the kind of target locations favoured by Speciality Shops.

This means the company can break away from the shackles of the Landlord and Tenant Act by giving retailers short leases or putting them on turnover rents. As the American experience shows, this is the most effective way to manage shopping centres intensively and maintain their value in a highly competitive sector.

This latest venture by Abaco follows hard on the heels of its £6.2 million acquisition of Bridges, the estate agent.

Speculation about its future has been fuelled by the purchase of 16 per cent of the company by The British & Commonwealth Shipping Company and Gartmore. That acquisition brought Mr John Gunn, the former chief executive of Exco and now the executive director of British & Commonwealth on to the Abaco board. Mr Gunn and Abaco's chief executive Mr Goldie are old acquaintances. They worked together on financing the purchase of a large stake in Telford, bought by Exco and other financial institutions in 1981.

Do-it-yourself superstores face stiffer competition

By Derek Harris, Industrial Editor

The approach to Easter ushers in the high season for Britain's £3 billion do-it-yourself market, which is facing its biggest shake-up for years.

Two of the three leading DIY companies have been taken over in the past fortnight and the future of the other is in question.

The pace of competition will intensify this year if shop hour regulations are eased, with widespread Sunday opening of DIY stores, which are expected to gain most.

A warning has also come in a report* on the industry by Jordans Surveys, the business analyst, suggesting that the big groups could face stiffer competition.

The industry's short-term future looks bright, the report says, but the burgeoning number of DIY superstores will soon run out of small independent firms from which to capture market share.

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Bulk is aimed at those buying heavier items including bricks, timber, sand and cement.

The heavy end of the trade

market, which on the widest definition is estimated by the National Home Improvement Council to have been worth £8.2 billion last year.

B&Q, a subsidiary of Woolworth, with more than 170 stores, is clear market leader. Woolworth is seen as a takeover target.

The second largest chain, Home Charm, which sells under both the Texas and, more recently, the Bulk banners, was sold last week to Ladbroke, the betting and hotels group, for £201 million.

Home Charm, as well as having a range of smaller outlets, has more than 100 superstores, most of them in the south-east.

Bulk is aimed at those buying heavier items including bricks, timber, sand and cement.

The heavy end of the trade

is a growth area, such stores being used by many in the building trade for their supplies.

Wickes, an offshoot of a United States operation, is attacking the same market as well as the more traditional market. It has about 20 outlets in Britain.

Payless, third largest of the DIY chains, was bought a fortnight ago from Marley for £94 million by Ward White, Payless now has nearly 70 outlets, increasingly adding the larger superstores on the pattern found among the other big DIY groups.

DIY is now a more mature market but there are still big growth sectors, notably in security products.

*The British DIY Industry: Jordans Surveys, Jordan House, 47 Brunswick Place, London N1 6EE £125.

Lloyds Bank borrowing rates.

Lloyds Bank Plc has reduced its Base Rate from 12.5 per cent to 11.5 per cent p.a. with effect from Wednesday, 19 March 1986.

All facilities (including regulated consumer credit agreements) with a rate of interest linked to Lloyds Bank Base Rate will be varied accordingly.

The change in Base Rate will also be applied from the same date by the United Kingdom branch of: The National Bank of New Zealand Limited.

With effect from 27 March 1986 the standard rate of interest charged for overdrafts without prior arrangement will be, on a daily basis, 2 per cent per month - this is equivalent to an effective annual rate of 26.8 per cent on accounts charged monthly; 26.2 per cent on accounts charged quarterly.



A THOROUGH BRED AMONGST BANKS.
Lloyds Bank Plc, 71 Lombard Street, London EC3P 3BS.

Conoco may move offices to Victoria Plaza

Conoco, the oil company, is believed to be in talks with Greycourt Group, the developer of the Victoria Plaza office development above Victoria Station in London, about taking space in phase two of the scheme. Greycourt is reluctant to comment on the possibility of pre-letting the 350,000 sq ft second phase after its potential tenant, Duma Witter, the finance house, pulled out of phase one after protracted talks. Salomon Brothers is the biggest occupier there now.

Conoco has offices scattered around the West End of London and is thought to want to bring them under one

roof. It is advised by Richard Ellis. Greycourt is also talking to some of the US investment banks about moving to Victoria, something which has become "respectable" since Salomon Brothers' move there.

Victoria Plaza is jointly developed by Greycourt, Sir Robert McAlpine, the construction company, and the British Rail Property Board. All have equal shares in the scheme. Greycourt, which is putting £50 million into phase two of the project, is not yet close to signing a letting.

Radical changes in the structure of the Royal Institution of Chartered Surveyors,

are being urged by Mr William Wells, the senior partner of Chestertons. Mr Wells, told the RICS annual conference in Cardiff this week, that existing divisions within the institution should be abolished and two new ones created.

He wanted to see the enlargement of the general practice division to encompass the present divisions whose members make up only a small proportion of the membership. And he called for quantity surveyors and building surveyors to be put into a new division for chartered construction surveyors.

"It simply cannot be right that the planning and

development, land agents, mineral, land and marine divisions have exactly the same prominence within the RICS as general practice, quantity surveyors and building surveyors who between them represent 90 per cent of the membership," Mr Wells said.

Mr Wells also wanted to sweep away the rules and regulations surrounding advertising, marketing, fee tendering and the provision of other financial services.

Mr Wells said the property market was changing rapidly. "The market is at best static, at worst reducing in size - but with more

players from outside the profession trying to compete.

Project Development Europe is building a £50 million commercial complex on the waterfront in the Isle of Dogs, the only enterprise zone in London. The Brunel Centre, as the scheme is known, is funded by the London Leasing Company.

Southwest Corporation 5 3/4% Redeemable Stock 1982/86, Barclays Bank PLC, Registration Department, Rutherford Hall, Knaresborough, West Yorkshire W616 9PU hereby give notice that in order to prepare the interest on the 9th May 1986 the balance on the several accounts in the above Stock will be struck at the close of business on 9th April 1986.

BASE LENDING RATES

ABN	12.5%
Adam & Company	12.5%
BCCI	12.5%
Citibank Savings	12.5%
Confidential City	12.5%
Commercial Trust	11.5%
Co-operative Bank	12.5%
C. Hoare & Co	12.5%
Lloyds Bank	11.5%
Nat Westminster	11.5%
Royal Bank of Scotland	11.5%
TSB	11.5%
Citibank NA	11.5%

† Mortgage Base Rate.

EVENTS

ENTERTAINMENT & HOSPITALITY Opportunities

AT ALL MAJOR SPORTING EVENTS
We are looking for people to work at the following events: 1986/87 season: 1. Wimbledon 2. The City of London 3. The City of London 4. The City of London 5. The City of London 6. The City of London 7. The City of London 8. The City of London 9. The City of London 10. The City of London 11. The City of London 12. The City of London 13. The City of London 14. The City of London 15. The City of London 16. The City of London 17. The City of London 18. The City of London 19. The City of London 20. The City of London 21. The City of London 22. The City of London 23. The City of London 24. The City of London 25. The City of London 26. The City of London 27. The City of London 28. The City of London 29. The City of London 30. The City of London 31. The City of London 32. The City of London 33. The City of London 34. The City of London 35. The City of London 36. The City of London 37. The City of London 38. The City of London 39. The City of London 40. The City of London 41. 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Anambra State Water Corporation

3 Constitution Road, P.M.B. 01296, Enugu.

5th March, 1986

INVITATION TO TENDER FOR THE SUPPLY OF SPARES FOR MECHANICAL AND ELECTRICAL EQUIPMENT

1. The Anambra State Water Corporation proposes to rehabilitate some of the mechanical and electrical equipment installed at the pumping stations, for which project a number of spares will be needed. The foreign component of the cost of spares will be funded out of a loan provided by the World Bank for the Anambra State Water Supply and Sanitation Project.
2. Details of spares requirements are as follows:
Spares for 1) Sumo Submersible Pumps
2) Pleuger Submersible Pumps
3) Rolls Royce Diesel Engine Model CSTFL
4) Rolls Royce Diesel Engine Model SF 6ST
5) Rolls Royce Diesel Engine Model C6200 and C8TCA
6) Petibour generators
7) Elco generators
8) Electrical Switchgear
9) Perkins Diesel Engine Model 4.236 and 6.354
10) Elco Water Treatment Plant
11) JCB Excavator
12) Pont - A - Mousson Water Meters
13) Fittings for Asbestos Cement Pipes to 150 Standards
3. Tenders are now invited for supply of spares for any or all of the above items.
4. Tenders will be received only from persons or firms from the territories of member countries of the International Bank for Reconstruction and Development, Switzerland and Taiwan. Expenditures for goods produced in or services provided from the territories of any country (other than Switzerland and Taiwan) which is not a member of IBRD will not be permitted and tenders contemplating such expenditures will be rejected.
5. Tender documents shall be collected from the Secretary to the Corporation.
6. Completed Tenders should be marked "Confidential Tender for the Supply of Spares for Mechanical and Electrical Equipment" addressed to:
The Secretary,
Anambra State Water Corporation,
3, Constitution Road,
P.M.B. 01296,
Enugu.
7. Tenders must be received on or before 3.30 p.m. on 2nd May.
8. The Corporation is not bound to accept the lowest or any tender.

(J. C. Udengbala)

Secretary

ANAMBRA STATE WATER CORPORATION

APPOINTMENTS

Ampercord Communications: Mrs Diane Clarke and Mr Alastair Barcroft have joined the board.

Combustion Engineering Europe: Mr Derek Bargh has been made vice-president, business development.

UniBond-Copydex: Mr Richard Aston has become managing director and chief executive officer.

James Ferguson Holdings: Mr Peter Clowes and Dr Peter Naylor have been named non-executive directors and Mr Christopher Newman has been appointed finance director.

Britannia Okasan International Investment Management: Mr D S R Finning has been appointed managing director.



Mr Alan Seaddon, above, has been made chief general manager-designate of Co-operative Insurance Society and will succeed Mr Arthur Duval on his retirement next year.

COMPANY NEWS

ST IVES GROUP: The company is to merge with Chase Printers (Holdings), a colour magazine printer based in the West Country. St Ives will pay £22 million for Chase, which is a private company controlled by Mr Max Harvey and his family.

COMBINED TECHNOLOGY CORPORATION: Three months to Dec. 31, 1985. Loss attributable £1.37 million (loss £2.02 million). Nine months to Dec. 31, 1985. Loss attributable £3.52 million (loss £2.5 million).

INVESTMENT AB BELIER: Dividend 8 Swedish krona (3.85 krona) for 1985. Sales 1,520 million krona (1,120 million krona). Income before tax 428 million krona (£40 million), compared with 233 million krona.

PRESTWICH HOLDINGS: Half-year to Dec. 31, 1985. Interim dividend 0.35p on enlarged capital (0.35p). Turnover £1.49 million (£4.34 million). Pretax profit £813,000 (£424,000).

TECHNOFAN: Half-year to Dec. 31, 1985. No interim dividend (nil). Turnover 24.53 million francs (16.59 million francs). Pretax profit 4.16 million francs (about £400,000), against 2.48 million francs.

BM GROUP: Half-year to Dec. 31, 1985. Interim dividend 0.66p (0.66p), payable on May 6. Turnover £16.29 million (£13.08 million). Pretax profit £1.03 million (£480,000). Earnings per share 3.64p (1.81p). The board looks forward to the current year's outcome with optimism.

W TARRY: Mr M Simchowitz, the chairman, forecasts in his annual statement that the company's earnings in 1986 will at least equal 1985's and that the company will pay dividends on a three times covered basis.

TELECOM: The company has agreed to buy from Mr R Balyne and others, Movitel Services, Caribbean Programme Services and Eurotel Programme Distributors. The agreement is conditional on trillion's shareholders approval.

MNEMOS: Nine months to Dec. 31, 1985. Turnover \$150,000 (\$197,000). Pretax loss \$4.7 million (about £3 million), against \$7.02 million. No tax (nil). The loss is lower because of staff reductions and cost control.

GUERNSEY ATLANTIC SECURITIES: Pretax revenue for 1985, £30,655 (£24,298). Dividend 3.5 pence (3 pence) payable on May 5.

WATMOUGHES (HOLDINGS): Final dividend 4.8p (4.55p) on increased capital, payable on April 25, making 6.5p (6.25p) for 1985. Turnover £30.8 million (£27 million). Pretax profit £2.3 million (£2.3 million). Adjusted earnings per share (net basis) 18.25p (21.30p). The board looks forward to substantial improvement in profits in 1986.

AUTOMOTIVE PRODUCTS: No final dividend for 1985 in view of the merger with BBA (0.5p), making a total of 1p (1.5p). Turnover £260.2 million (£255.6 million). Pretax profit £7.5 million, as forecast at the time of BBA's offer (against £3.9 million).

NORANE SYSTEMS: No dividend for 1985, as forecast. Turnover 1.2 million (£592,000). Pretax profit £404,000 (£191,000). Earnings per share 7.8p (1.3p).

EXPANET INTERNATIONAL: Final dividend 3.55p (3p), making 5.9p (5p) for 1985. Turnover £52.45 million (£41.93 million). Pretax profit £4.37 million (£3.19 million). Earnings per share 12.58p (9.49p).

PENNINE RESOURCES: Half-year to Sept. 30, 1985. Turnover £4.13 million (£114,000). Pretax profit \$90,000 (loss £25,000). Earnings per share 0.6p (loss 0.2p).

MERCHANTS WAREHOUSING: Interim dividend 0.9p (0.9p), payable April 4. Revenue for the 24 weeks to Dec. 14, 1985, £1.67 million (£1.64 million). Pretax profit £137,000 (£225,000). Earnings per share 2.07p (2.76p).

CLONDAKIN GROUP: Total dividend for 1985, 8.15p (7p). Turnover Irish £42.07 million (Irish £3.54 million). Pretax profit Irish £3.13 million (Irish £3.13 million). Earnings per share 27.48p (23.45p).



NatWest announces that with effect from Wednesday, 19th March, 1986, its Base Rate is decreased from 12.50% to 11.50% per annum.

All facilities (including regulated consumer credit agreements) with a rate of interest linked to NatWest Base Rate will be varied accordingly.

41 Lombury London EC2P 2EP



Courtts & Co

Courtts & Co. announce that their Base Rate is reduced from 12.50% to 11.50% per annum with effect from the 19th March, 1986 until further notice.

All facilities (including regulated consumer credit agreements) with a rate linked to Courtts Base Rate will be varied accordingly.

The Deposit Rates on monies subject to seven days' notice of withdrawal are as follows:-

7.75% per annum Gross*
5.625% per annum Net (the Gross Equivalent of which is 8.03% per annum to a basic rate tax payer).

Rates are subject to variation and interest is paid half-yearly in June and December.

*Not ordinarily available to individuals who are U.K. residents
440 Strand, London, WC2R 0QS

Standard Chartered

Base Rate

On and after 19th March, 1986 Standard Chartered Bank's Base Rate for lending is being decreased from 12.50% to 11.50%.

Deposit Rates are	Gross Interest	Net Interest
7 days' notice	8.00%	5.98%
21 days' notice	9.00%	6.73%

Interest paid half-yearly

Standard Chartered Bank

Head Office 38 Bishopsgate, London EC2N 4DE
Tel. 01-280 7500 Telex 885951



Clydesdale Bank PLC

BASE RATE

Clydesdale Bank PLC announces that with effect from 20th March 1986 its Base Rate for lending is being reduced from 12½% to 11½% per annum.

Fox Television Stations, Inc.

a subsidiary of

The News Corporation Limited

has purchased

WNEW-TV
KTTV
WFLD-TV
WTTG
KRLD-TV
KRIV-TV

New York, New York
Los Angeles, California
Chicago, Illinois
Washington, D.C.
Dallas/Fort Worth, Texas
Houston, Texas

from

Metromedia Broadcasting Corporation

The undersigned acted as financial advisor to The News Corporation Limited.

ALLEN & COMPANY
INCORPORATED

March 1986



This announcement is neither an offer to sell nor a solicitation of an offer to buy these securities.
The offer is made only by the Prospectus.

1,148,000 Shares

Fox Television Stations, Inc.

Increasing Rate Exchangeable Guaranteed Preferred Stock
Guaranteed by The News Corporation Limited and News America Holdings Incorporated

Price \$1,000 a Share

Copies of the Prospectus are obtainable in any State from the undersigned
and such other dealers as may lawfully offer these securities in such State.

Drexel Burnham Lambert
INCORPORATED

ALLEN & COMPANY
INCORPORATED

February 28, 1986

Metromedia Broadcasting Corporation

has sold

WNEW-TV	New York, New York
KTTV	Los Angeles, California
WFLD-TV	Chicago, Illinois
WTTG	Washington, D.C.
KRLD-TV	Dallas/Fort Worth, Texas
KRIV-TV	Houston, Texas

to

Fox Television Stations, Inc.

a subsidiary of

The News Corporation Limited

The undersigned initiated this transaction and acted as financial advisor to
Metromedia Broadcasting Corporation and The News Corporation Limited.

Drexel Burnham Lambert
INCORPORATED

March 1986

This announcement appears as a matter of record only.

Cash and/or shares of

Fox Television Stations, Inc.

Increasing Rate Exchangeable Guaranteed Preferred Stock
Guaranteed by The News Corporation Limited and News America Holdings Incorporated

exchanged for

Metromedia Broadcasting Corporation
\$960,000,000

Series 1 Zero Coupon Senior Notes due December 1, 1988
Series 2 Zero Coupon Senior Notes due December 1, 1989
Series 3 Zero Coupon Senior Notes due December 1, 1990
Series 4 Zero Coupon Senior Notes due December 1, 1991
Series 5 Zero Coupon Senior Notes due December 1, 1992
Series 6 Zero Coupon Senior Notes due December 1, 1993

\$954,276,000 Tendered
99% of the Class

\$335,000,000

Senior Exchangeable Variable Rate Debentures
due December 1, 1996

\$332,992,000 Tendered
99% of the Class

\$225,000,000

15% Senior Subordinated Debentures
due December 1, 1999

\$198,260,000 Tendered
88% of the Class

\$400,000,000

Adjustable Rate Participating Subordinated Debentures
due December 1, 2002

\$370,917,000 Tendered
93% of the Class

The undersigned acted as Dealer Managers for this Exchange Offer.

Drexel Burnham Lambert
INCORPORATED

ALLEN & COMPANY
INCORPORATED

March 1986

GENERAL APPOINTMENTS

Grant Thornton

Have excellent opportunities in their London Office for qualified Chartered Accountants in Audit, Investigation/Corporate Finance, Tax, Insolvency and Management Consultancy.

For further details please contact Anita Tovell or Liz Richards at Grant Thornton, Fairfax House, Fulwood Place, London WC1V 6DW. Telephone 01-405 8422.

Grant Thornton
CHARTERED ACCOUNTANTS



Nobody gets closer to clients

English Heritage Historic Buildings & Monuments Commission for England PUBLICATIONS OFFICER

English Heritage (the popular name for the Historic Buildings and Monuments Commission for England) was established under the National Heritage Act 1983 to help secure the preservation of historic buildings, conservation areas and ancient monuments throughout England. Although funded by Government, we are independent of it.

We currently have a vacancy for a Publications Officer (graded Curator D) in the Academic and Specialist Publications branch of our Inspection Division. The branch publishes a series of major archaeological excavation reports, advisory and technical papers in archaeology, conservation and environmental studies and records of historical and archaeological investigations at monuments and buildings in English Heritage's care.

You will be responsible for arranging the refereeing, editing and production of each volume. You will also be expected to assist in the programme for completion of reports and archives of pre-1973 excavations. Academic and copy-editing is carried out by Publications branch staff or staff under short-term contracts while layout, design, printing and marketing are arranged with technical staff in our Marketing Division.

You should normally have a relevant degree, preferably with 1st or upper 2nd class honours (where divided). A wide academic knowledge of British archaeology and architectural history is essential, and preference will be given to those with special knowledge of the medieval period. You must have experience of academic editorial work, and experience in a publishing house or knowledge of the technical aspects of publication would be an advantage. You should also be able to demonstrate your capacity for effective and accurate work by reference to publications which you have prepared.

Salary: (under review) as Curator Grade D £11,680-£15,165. Starting salary according to qualifications and experience.

For further details and an application form (to be returned by 9 April 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0286) 488551 (answering service operates outside office hours). Please quote ref G(14)382.

English Heritage is an equal opportunity employer

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Tel: Peter Cole on 01-404-5766 or write to him at Chase de Vere (Investments Ltd) 63 Lincoln's Inn Fields London WC2A 3JX

WHITEHEAD MANN RESEARCH CONSULTANT/ TRAINEE HEADHUNTER Circs £15,000

Whitehead Mann is a leading British-owned international executive search consultancy. Continuing growth demands the appointment of a lively, intelligent, commercially aware research consultant/trainee headhunter. He/she must be a self-starter, willing to take early responsibility and able to enjoy the pressures of a fast-moving, demanding work environment. Preferred age 23/28; graduate.

Please write with full details to: Richard Slater, Whitehead Mann Limited, 44 Welbeck Street, London W1M 7HF, telephone 01-935 3978.

MANAGEMENT OPPORTUNITY

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Please call: Miss Farmer on 01-430 8431

PERSONNEL OFFICER: A vacancy exists for a person with sales or management experience. Telephone 0202 26490.

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We want to meet top graduate Accountants - young professionals who are eager to learn how to harness the new computer based technology. People who enjoy problem solving and using their creative and logical abilities to the full. If you feel the need to develop these qualities in your future career then you may be the right person for information systems consultancy.

Arthur Andersen & Co., Management Consultants have always specialised in the information technology business to provide our clients with a competitive advantage.

We have concentrated on providing a high quality professional service that requires the study of financial, marketing, operations, personnel and other key functions with critical objectivity coupled with the application of advanced information technology.

As a result, our list of clients has grown impressively. Today, it spans a broad range of blue-chip companies in every major industry sector, as well as most government departments and many health & local authorities.

Our work requires a unique combination of business, technical

information processing and industry skills coupled with interpersonal and management ability. The very skills which we now will develop in you.

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Our commitment to your development will be second to none and involves integrating formal training with practical experience. In fact, during the next five years you will receive over 800 hours of formal training and education, mostly conducted at our centres in Chicago and Geneva. There you will meet your counterparts from 120 offices in 40 countries, and participate in a continuous international exchange of ideas and experiences within the framework of a professional organisation which has over 7,000 consultants world-wide.

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Please write in the strictest confidence to: John Moxley, Arthur Andersen & Co., Management Consultants, 1 Surrey Street, London WC2R 2PS.

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ANDERSEN
& CO
Management Consultants

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Salary, terms and conditions of employment will be commensurate with experience.

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Required to promote revolutionary computer systems designed specifically for the Insurance or Mortgage Broker Market. The ideal candidates will be familiar with the Insurance Business and have experience of demonstrating and speciality-selling. As this position is an Agency basis, sales people already employed are also welcome.

Call Peter Fisher now on Worcester (0905) 58585.

HIGH INCOMES

For highly motivated enthusiastic people with the will to succeed. If you think you are, and you are aged between 23 and 45 then call us for a position at our newly opened offices in the London Bridge area. Call Mr Taylor Cavendish on: 01-928 4599

Keyboard Sales Specialists

Our client is a world leader in the business systems and office equipment field. Their sales targets for 1986 are extremely high and therefore they only wish to recruit the best keyboard sales specialists in the business.

You must be aged 25 - 35 years, have experience in keyboard sales and now be ready to join the elite team of one of Britain's top business equipment companies. You must be totally professional in your selling approach and have ambition and drive to succeed in these demanding positions.

In return for these qualities, our client offers a tremendous benefits package.

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JRA
ADVERTISING

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GENERAL APPOINTMENTS

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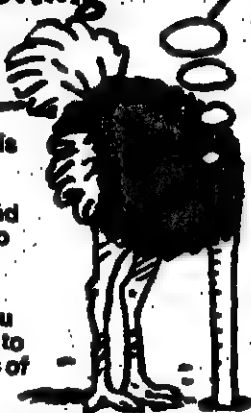


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BIRMINGHAM 021-443 8302 NOTTINGHAM 0522 37933
BRIGHTON 0272 22347 GLASGOW 043-232 2802
BELFAST 0232 625834

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You are likely to be in your 30's and have the strength of character and leadership qualities necessary to control and motivate a dedicated management team. Your own personal drive and commitment should match your negotiating and business skills, ultimately ensuring that turnover and profitability targets are achieved within this highly competitive industry.

For further discussion please contact our advising consultant Mike Connolly on 021-233 2777 (daytime) 0789 69322 (evenings) or forward your Curriculum Vitae to: Expedite Professional Recruitment, Britannia House, 50 Great Charles Street, Birmingham B3 2LP. Tel: 021-233 2777.

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It is perceived that the job holder will out-grow this position within three years and to this and career opportunities are excellent and could include positions abroad.

The employment package is what you would expect from a company of this size and includes a comprehensive contributory pension scheme and optional discounted BUPA membership. Relocation assistance will be given where appropriate.

To receive an application form, write or telephone:

Chris Wardle, Personnel Officer,
Unichema Chemicals Limited,
Bebington, Wirral, Merseyside.
Tel: 051-645 2828 Ext. 477

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The successful candidate will join a division responsible for arranging official visits for about 1,500 senior people from over 100 countries each year. The successful candidate will be responsible for a variety of functions in connection with arrangements for these visits: assisting in programme planning, arranging functions for visitors, escorting visitors, liaising with British Embassies and High Commissions and assisting senior planning officers across the range of his/her activities.

Experience in an area of activity similar to this work is essential, together with a good knowledge of current affairs and of the governmental, industrial, economic and social structure of modern Britain. The successful candidate will have good organising ability and be able to mix at all levels and work under pressure. Experience in publicity or public relations work will be an advantage. Some irregular hours and weekend working is likely.

The post is graded Assistant Information Officer and starting salary will be within £5,318 to £10,282 per annum (inclusive of Inner London Weighting according to experience and qualifications). The post carries 22 days annual leave plus 10% days public and privilege holidays. Please send a post card for an application form to: P. G. Holohan, Central Office of Information, Room 827, Hercules Road, London SE1 7DU, quoting competition number 301/NC/86. The closing date for returned forms is 18 April, 1986.

The Civil Service is an Equal Opportunities Employer.

ASSISTANT DIRECTOR FUNDRAISING AND MARKETING

Age Concern England is creating a new Assistant Director position to form an important part of a central team responsible for the direction and administration of its work.

The post-holder will be supported by three heads of Departments responsible for fundraising, publishing and marketing and in addition will be responsible for a small team selling insurance policies. The gross turnover of Age Concern England now exceeds £4 million.

The person appointed must be able to demonstrate a successful career in marketing, advertising, fundraising and/or public relations at a senior level within the voluntary sector or a commercial organisation. Candidates form a commercial background need to have a genuine commitment to understanding the voluntary movement and the needs of Age Concern.

Salary £17,288 - £20,948 p.a. inclusive of London Weighting. Contributory pension scheme, 4 weeks annual leave plus 5 recess days.

For application form and details please contact Personnel Department.

AGE CONCERN ENGLAND
60 Fitzmaurice Road
Mitcham
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Closing date 11th April, 1986

AGE CONCERN

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Midlands

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Coventry Office

CHIEF ACCOUNTANT £16,000 + Company Car

A future qualified professional is required by a rapidly expanding manufacturing/construction firm for the above consultancy role. The Chief Accountant will be expected to lead and implement the company's current expansion plans, which are of some magnitude. Services will bring in new revenue to the firm.

Erdington Office

ELECTRONIC ENGINEER £14,000 + Car

An opportunity to join the automation division of the world leading manufacturer. The post encompasses the design of control systems for machine tooling systems and the associated PLC software, together with the supervision and control of site-based control and commissioning. A minimum qualification of HND is required coupled with relevant control systems experience.

Nottingham Office

ACCOUNTS MANAGER £16,000 + Car

Corporate, small and business administration for medium sized firms. The accounts manager will be responsible for the day-to-day running of the accounts department and will be expected to lead and implement the company's current expansion plans, which are of some magnitude. Services will bring in new revenue to the firm.

Coventry Office

PROJECT ENGINEER £15,000

Manufacturing company of international repute seeks senior level engineer to join its product design and development team. The project engineer will be expected to lead and implement the company's current expansion plans, which are of some magnitude. Services will bring in new revenue to the firm.

Nottingham Office

COST ACCOUNTANT £15,000

The market leading manufacturing company seeks a young qualified ACA with experience of the manufacturing industry. The cost accountant will be expected to lead and implement the company's current expansion plans, which are of some magnitude. Services will bring in new revenue to the firm.

Erdington Office

The above positions have outstanding career prospects and carry excellent benefits. For further information applicants M/F should telephone or send a comprehensive c.v. to the respective regional office.

CASTLE RECRUITMENT

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Articulate, energetic person sought, educated to degree standard, to assist in the collection and dissemination of market intelligence in large volume industrial commodities. The individual must be prepared to contact producers, traders, and other industrial sources by telephone and telex on a daily basis, to obtain and follow up information for a News Magazine and for Regular Information Services on price movements and market developments. Quick-witted intelligence, a desire to learn rapidly, and an ability to produce interesting written material are indispensable. Apply with curriculum vitae to:

Miss C. Langton, The British Sulphur Corporation Ltd, Farnell House, 25 Wilton Road, London, SW1V 1NH.

Salary indication: £8,000 - £10,000 p.a.

Linguists

The Linguist Officer Class is responsible for written translation (mainly into English), foreign document research, and conference interpreting. There are now about 6 vacancies for candidates qualified as described below.

Royal Military Academy, Sandhurst (1 post)

You must be proficient in Russian, with German as a second foreign language, and have a wide knowledge of military affairs in general and of the Soviet military system in particular. Appointment as Higher Linguist Officer.

Central London (1 post)

You must be proficient in French and English to mother-tongue or equivalent standard, with ability to undertake conference interpreting (consecutive and simultaneous) in both directions. Appointment as Higher Linguist Officer.

Central London (1 post)

You must be proficient in Russian, with German or any major Slavonic language as a second foreign language. Appointment as Linguist Officer.

Central London and West Germany (2 posts)

You must be proficient in German, with French as a second foreign language. Appointment as Linguist Officer.

Central London (at least 1 post)

You must have Hungarian or Romanian as a first foreign language, in combination with the other of these, or with German, or with any major Slavonic language. Appointment as Linguist Officer.

For all posts, you must have an appropriate degree with at least second class honours, or an equivalent qualification; or have equivalent experience. You must be a British or Commonwealth citizen and be proficient in English to mother-tongue or bilingual standard.

SALARY: (under review) as Higher Linguist Officer £8895-£11,265; as Linguist Officer £6300-£8915. In addition, posts in London and West Germany attract an Inner London Weighting of £1365 per annum, and Higher Linguist Officers employed as conference interpreters receive an additional allowance (maximum £1518 per annum). Promotion prospects.

For further details and an application form (to be returned by 22 April 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/6631.

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Ministry of Defence

MOD

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- LOCATIONS: LONDON, CAMBERLEY, BRISTOL

Admiral is an independent privately owned systems and software company with proven expertise in the management and design of software systems. With the emphasis on quality and growth we provide an environment that is both stimulating and demanding.

The company has a prestigious list of clients in the financial, defence and energy sectors. Admiral is now expanding its activities in the financial sector, based from its City office in the heart of the square mile. The company is seeking to recruit well qualified personnel to play an active part in its growth plans. For all levels a degree and experience in real-time, on-line systems will be required and for more senior positions, a knowledge of the Securities Industry or International Banking systems will be essential.

If you are interested in a career with a dynamic company where your contribution and commitment will be rapidly recognised, then contact: Terry Jones at: Admiral Computing Limited, 15 Victoria Avenue, Camberley, Surrey GU15 3JH. Tel. Camberley (0276) 61167 & 682651

admiral
COMPUTING LIMITED

Home Economist

The Testing Laboratory of Which? magazine at Harpenden, Herts requires a young, qualified Home Economist to assist in the testing of domestic appliances and food.

We are looking for someone with a scientific approach and the ability to think critically, combined with practical skills. Some experience working in a Laboratory and with computers is a definite advantage, as is 'A' level Mathematics or Physics.

Salary will be around £7,500 according to age and experience. If you have a degree or a diploma in Home Economics, and are interested in starting a career with Consumers' Association, please write for an application form to:

Personnel Services Manager CA Testing & Research,
Harpenden Rise Laboratory, Harpenden, Herts.

Which?

COUNTERTRADE ASSISTANT

We are a company involved in countertrade transactions throughout the world. Due to expansion of our business, we wish to recruit another person to join our countertrade team.

As a result of the global nature of our business, the successful applicant will be required to have fluency in Arabic, French and Spanish as well as English. Excellent prospects.

Please reply to:

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Technically qualified with considerable personal flair and drive...capable of working closely with European consortia, MoD Project Officers and prime contractor Technical Managers...able to identify customer trends in power source applications...with an in-depth understanding of the relevant power sources...and a business vision for defining our next generation of products.

You should have an Electrical Engineering qualification with a minimum of three years' experience in industry or related military environment - and the flair to meet the challenge of this newly-created position at the sharp end of our marketing initiative.

We are offering an excellent salary with fringe benefits that include a company car, bonus, BUPA, relocation assistance and the prospect of Divisional Director status.

Please apply in the first instance for an application form to:

Mrs. M.A. Killingback, Personnel Manager,
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Middlesex, TW12 2BY.
Telephone: 01-979 7755.

SAFT

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GENERAL APPOINTMENTS

CRAWLEY WARREN & COMPANY LTD

an international specialist firm of Lloyd's brokers, with subsidiaries throughout North America, require

FINANCIAL DIRECTOR / COMPANY SECRETARY

Applicants must have an intimate knowledge of the working of the Lloyd's industry and be of senior standing, having warmth and strength of character, complementary to the Company's business style and philosophy.

In addition to generous salary and benefits, it is intended that the appointment will lead to a directorship with the holding company.

Please apply with full curriculum vitae to:

Mr B J Warren - Chairman
Crawley Warren (Holdings) Ltd
8 Lloyds Avenue
London EC8N 8HD

ALL APPLICATIONS WILL BE TREATED IN STRICT CONFIDENCE.

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There are many companies in the office furniture industry but there is only one undisputed leader. Our client is just that. The world's major manufacturer with more than twice the market share of its nearest competitor, its products are right, its pricing is right and its opportunities for you are outstanding.

As a sales consultant with their leading full service dealer in one of the three choicest territories in the U.K. - the City, West End and the West of London - you will represent our client to significant companies drawn from most industrial and commercial sectors. Not only will you sell but you will also advise on the most effective utilisation of our client's sophisticated concept of office environments. Immediate rewards are exciting, and longer term prospects simply outstanding. From day one you'll enjoy a high, negotiable base salary and a commission scheme that will produce a realistic OTE of £25,000 p.a. - for the high achievers well into the £30,000's is quite possible. And with career opportunities being limited only by your own ambition, drive and ability, this adds up to an offer that is totally compatible with our clients pre-eminent position in the industry. Experience in the office furnishing field would obviously be a distinct plus but a solid record of sales achievement is the key criteria. If you have this call us now.

... be part of it!

We want to tell you more about our client's success story and the part in it for you so telephone Keith Sunderland during normal office hours. If you prefer send us your CV and we'll mail you a fact pack by return. Moxon Dolphin & Kerby Ltd, 178-202 Great Portland Street, London W1N 5TB. Tel: 01-631 4411.

SENIOR MANAGER

London c. £20k

Our client, a leading career management organisation, offering unique services, wishes to appoint an additional member to their senior consultancy team who will be totally accountable for successfully managing a portfolio of senior executive clients.

You will already possess proven communication skills, be administratively able with a flair for organisation and will preferably be currently working in the personnel/training function, although this is not an essential requirement. You will probably be aged 40-52 and hold a professional or graduate qualification.

The role demands strong personal qualities and candidates should be authoritative, persuasive, independent and able to apply analytical skills to problem solving.

A highly competitive salary is offered and applications are invited for this excellent career opportunity for suitably qualified candidates.

Please apply in confidence with C.V. to: Stephen Mawditt, Managing Director,

Senior Management International
Executive Search Consultants

Landsec House,
19, Charing Cross Road, LONDON WC2H 9ES.

Accountants for Management Consultancy

London

Salary to £25,000 + car

We are one of the leading international management consultancies; we are now looking for further first class consultants and analysts for our financial management practice in the UK and overseas.

For consultant positions, successful candidates will be qualified accountants aged 28 to 35, with an honours degree, who can demonstrate proven achievement in industry or commerce. Experience must include responsibility for systems development as well as line management in the finance function. Personal qualities will include the ability to communicate clearly both orally and in writing.

For analyst positions we are interested in hearing from less experienced people over 26 who otherwise meet the profile indicated above.

We offer outstanding opportunities to broaden your experience in a wide

variety of industries and to work with stimulating colleagues from a number of disciplines. There are excellent opportunities for promotion within PEAT Marwick for those who wish to pursue a career in consultancy. Of particular interest to us at the moment are people with experience of the manufacturing, retail, distribution and oil industries, or of treasury management.

If you are interested in joining our London office and working with us in the UK or overseas, please write in confidence, enclosing a brief summary of your qualifications and experience, and quoting reference A/MA/86, to Mike Conery at PEAT Marwick, Mitchell & Co., 1 Puddle Dock, Blackfriars, London EC4V 3PD.

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A.T. Kearney is one of the leading international management consulting firms and is judged by many people to be THE strategic IT consultants. Our work in this area is essentially business based and we aim to help our clients to secure a competitive advantage by being ahead of the field in their use of information technology.

We are looking for exceptional young managers or consultants to join our IT Strategy Group. They must have a successful record of developing and implementing management systems in complex and challenging environments.

Successful applicants will have most of the following attributes:

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- Demonstrable track record in IT development/implementation.
- Good academic record and a numerate degree.
- Understanding of business.
- Willingness to contribute to the growth of the Firm.
- Aged between 28 and 35.

If you meet our exacting requirements, the remuneration package should not be a problem. If you want to link your success with ours, please contact:

Glye Hodson, Director, A.T. Kearney Limited,
134 Piccadilly, London W1V 9FJ. Telephone 01-499 7181.

ATKEARNEY

TAXATION ACCOUNTANT CENTRAL LONDON c£15,000 pa

Cable and Wireless, world leaders in international telecommunications, require a young taxation accountant to join their London headquarters to work directly to the tax manager. He/she will form part of a small team working at the centre covering tax compliance work and tax planning. The position will appeal to an enthusiastic and ambitious applicant who should preferably have spent two years in commerce or a professional office obtaining sound experience of UK corporate tax matters. Some understanding of foreign tax would

be a definite benefit. It is expected that the candidate would be of graduate status with an accounting or taxation qualification. This is an excellent opportunity to gain further knowledge and could lead to significant career prospects in due course.

Please send full CV, quoting ref: 538/T to: Recruitment Manager, Cable and Wireless plc, Mercury House, Theobalds Road, London WC1X 8BX or telephone for an application form on 01-405 4980 (24 hours).



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LONDON FEDERATION OF BOYS' CLUBS



DIRECTOR OF FINANCE & APPEALS

The London Federation of Boys' Clubs which celebrates its centenary in 1987 seeks to appoint a senior director with experience in financial management and administration. The successful candidate would probably have completed his first career in the City or industry, and is now looking for a really worthwhile and personally rewarding occupation. A flair for fund raising and appeals would be a distinct advantage. He or she would be joining a

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Salary and benefits package to be negotiated.

Write now, in confidence, for details of this challenging opportunity to: R. E. Edwards, General Secretary, L.F.B.C., 121 Kennington Park Road, London SE11 4JN.

A leading American textile company is looking for a

EUROPEAN SALES AND MARKETING MANAGER

We sell Spring and Fall lines of garments for young men to better sporting goods stores, trend-setting young mens shops and major department stores throughout Europe, via sales agents or distributors.

We would like to find a dynamic European who is an experienced sales manager on a multinational basis, who knows textiles, and textile merchandising, who understands our particular life-style orientation and who speaks several languages, including English well. This is a very senior and important executive position in our young group, with a major responsibility for achieving our very aggressive sales objectives.

The post is located at European Headquarters West of London, but extensive travel is required. Salary, incentive bonus and car will be attractive. Please send detailed CV, with salary history to BOX E01.

MANAGING DIRECTOR

A National building group based in the North West requires a Managing Director for its construction division. Construction turnover £20 million per annum. Group turnover £30 million per annum. Preferred applicant will have experience in construction at this level and will be aged preferably 35 plus.

Apply: The Chairman, Townson Group of Companies Limited, Higher Swan Lane, Bolton, BL3 3AH.

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... to join professional teams responsible for the translation into English, mainly from West European languages, of a wide variety of texts, including agricultural and allied subjects, commercial, economic, scientific and technical material.

You must have English as your mother-tongue or language of education and good qualifications in both French and German. One of these must be to at least second-class honours degree standard or its equivalent, and the other to a standard approaching this. You will be required to show a high standard of proficiency in translation from these languages into English. Knowledge of, and a qualification in, one or more additional foreign languages, especially Dutch, would be an advantage, as would a relevant post-graduate diploma or other qualification, professional translation experience, and some familiarity with the organisation and concepts of the European Community.

You are eligible to apply if you are now in a relevant post-graduate course of study but you are not eligible if you are a final-year student in an undergraduate course.

SALARY: (under review) £7665-£10,280. Starting salary may be above the minimum. Promotion prospects.

For further details and an application form (to be returned by 18 April 1986) write to Civil Service Commission, Alcon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: C/6814.

The Civil Service is an equal opportunity employer

Personnel and Training Professionals

Offshore Engineering

South West London



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Brown and Root is one of the world's leading and most successful engineering companies. We are committed to expanding our activities both in further exploitation of the North Sea's potential and in the continued development of our Land Based business. The extensive variety of these activities has created excellent opportunities for young, ambitious Personnel and Training professionals.

Personnel Officer

Operating in a demanding environment, you will have the ability to influence and respond to management decisions. You will be particularly active in Resource Planning, Salary Administration and the maintenance of good Employee Relations. You will also help develop the personnel function to benefit the future of both the Company and its employees.

Training Officer

In this key position, your principal activities will include recruitment for and control of training schemes for engineering graduates and school leavers. You will also be responsible for the administration of the management development programme. Your significant contribution to resource development will help provide the skills for the future.

Both positions require a flexible approach and highly developed interpersonal skills in order to take advantage of the excellent scope for further career development. You will probably be aged between 24-30, with a minimum of 2 years relevant personnel experience and will have either a degree or IPM qualification.

The Company offers competitive starting salaries, paid overtime, a non-contributory pension and free life assurance. Relocation assistance will be offered where appropriate.

Please write with full CV, quoting current salary to: Mr R. Ryan, Senior Personnel Officer, Brown & Root (UK) Limited, Brown & Root House, 125 High Street, Colliers Wood, London SW19 2JR.

GENERAL APPOINTMENTS

Senior VAT Consultants

Salary up to £25,000 + Car

We have recently formed an International Trade Group, an experienced team of tax partners and consultants, which provides integrated tax services to clients in the fields of VAT, Customs & Excise Duties, and International and US Expatiate taxation. This exciting development within a large international accountancy practice has created further challenging career opportunities for senior VAT specialists.

You should have either HM Customs & Excise training and experience, at HE0 or SE0 grade,

or an accountancy or legal qualification. Successful candidates will have already gained substantial VAT experience, wide practical knowledge of the relevant legislation and must have the ability to communicate with senior management.

You will be responsible for consultancy assignments for clients ranging from large international companies to small businesses. You will be expected to liaise extensively with other parts of the PW practice and to demonstrate initiative and a keen sense of business awareness.

Candidates, likely to be aged about 30, will be offered an attractive salary, a car and other benefits. Prospects for further promotion are excellent. The positions are based in London and, where appropriate, relocation expenses will be paid.

Please write, in confidence, with detailed CV to:

John R Townsend,
Price Waterhouse,
Southwark Towers,
32 London Bridge Street,
London SE1 9SY

CAREERS IN VAT

Price Waterhouse



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Southwark Towers,
32 London Bridge Street,
London, SE1 9SY.
Tel: 01-407 8989.

Price Waterhouse



Offices in: London, Aberdeen, Birmingham, Bristol, Cardiff, Dudley, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, Manchester, Middlesbrough, Newcastle, Nottingham, Southampton, Windsor and Jersey.

Please send me a copy of your booklet "Career Development in PW".

Name: _____
Address: _____
To: Mike Jennings,
Price Waterhouse,
Southwark Towers,
32 London Bridge Street,
London, SE1 9SY.

AC 16 18

Director of Mapping & Charting Establishment

£21,505-£26,075
Feltham, Middlesex

The Mapping and Charting Establishment, a Ministry of Defence organisation employing over 700 mainly civilian staff, produces maps, charts and other geographical information for the armed forces. As one of the most important agencies in the UK, the MCE is a major innovator in technical areas such as automated mapping methods and digital output.

A Director is required to undertake the management and administration of MCE's forthcoming projects including the implementation of digital cartographic and ADP equipment and the introduction of new management accounting and production control systems.

As well as an up-to-date working knowledge of modern cartographic practice and methods — particularly for military applications — you must demonstrate effective communication skills and a vigorous approach to this very broad managerial remit.

Salary (under review) within the range quoted.

For further details and an application form (to be returned by 15 April 1986) write to Civil Service Commission, Alceon Link, Dunsingtoke, 1 Hans RG21 1JB, or telephone Dunsingtoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/669.

The Civil Service is an equal opportunity employer.

Ministry of Defence



Library Clerk

The Library of Consumers' Association, publishers of Which? magazine, provides an information and documentation service for a team of researchers. The main duties of the library clerk are the receipt and circulation of approximately 700 periodicals; filing; and the distribution of the library's internal mail. In addition there will be an opportunity to gain experience in other routines such as classification, cataloguing, microfilming and computerised information retrieval.

The post would be suitable for anyone contemplating a career in librarianship or information science. It offers one or two years experience before taking a degree or post graduate qualification and applicants should have at least two A level passes.

Starting salary around £8000. Benefits include 28 days' annual holiday, LV's, pension and free life assurance schemes. Interest-free season ticket loan.

Please apply in writing to: The Personnel Officer, Consumers' Association, 14 Buckingham Street, London, WC2N 6DS.



Regional Secretary

The Country Landowners' Association

• Gloucester • Worcester • Hereford

The CLA is a well established organisation which represents the owners of rural land in England and Wales. It has 80 staff based in its London HQ and in the regions, serving some 43,000 members.

Reporting through the Regional Director, the successful candidate will be responsible to the Director-General for the overall management of the Association within these areas.

Candidates, ideally in their mid to late forties, must be experienced administrators with an enthusiastic and flexible approach. An appreciation of farming and country life and a wide interest in public affairs are essential. Candidates must reside within one of the three counties.

This is a full-time salaried appointment. Benefits include car, pension scheme and 24 days holiday. Please write — in confidence — to Lesley Gifford ref. A.20200.

This appointment is open to men and women.
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1st Basses

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Additions Secretary
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Covent Garden WC2

Closing date for applications March 26th.

INNOVATIVE ELECTRONICS ENGINEERS AND SCIENTISTS

THORN EMI, the largest consumer electrical company in the UK, is expanding its Central Research Laboratories to meet the demand for tomorrow's products. We are seeking Engineers and Scientists to work in our new laboratory complex which houses one of the world's most innovative research establishments and is situated in the high technology centre of South-East England.

Solid State Physicists

Solid State Physicists are required for micro engineering and fundamental studies into Thin Film Dielectrics. We have several vacancies, all of which are closely associated with our unique sensors research team. The appointments, subject to age, qualifications and experience, are for positions up to Senior Research/Project Leader level.

Device Physics

Our rapidly expanding displays activities need staff at all levels with electronic systems design abilities and knowledge of surface mounting and inter-connection techniques.

Magnetics/Storage

We are a world force in digital, audio, video and data recording systems. We need staff at all levels to work on novel systems and media for recording, especially magnetic, but optical is of increasing importance.

Video & Signal Processing Specialists

Our work in TV Signal Processing leading towards true High Definition TV studies, improved standards and performance on TV display Systems is already well advanced. To maintain and indeed to increase this momentum, we are seeking a number of well qualified electronics engineers to make a significant contribution to our research programme. We would expect applicants to have at least four years relevant experience. The research expertise to be enhanced includes the investigation of new/improved display systems and associated signal processing; the study of video recording techniques, analogue and digital video techniques. The minimum qualification for these vacancies is a BSc in a relevant discipline.

Very attractive salaries and conditions of employment with excellent prospects for career development are offered to applicants who can make a significant contribution to the research in these fields. For further details and an application form please contact our personnel department on FREEPHONE "Central Research" extension 6648 quoting reference TT/132.



THORN EMI
Central Research Laboratories

FREEPOST, DAWLEY ROAD, HAYES, MIDDX UB3 1BR. TEL: 01-848 6648.

Toynbee Hall WARDEN

This is the top executive post in an institution which has long been recognised as a seedbed for pioneering work reflecting contemporary social needs. Among the current extensive range of activities, there is emphasis on training for employment and on education.

The Warden retires at the end of the year, and a successor is now sought to spearhead the future programme. The role requires imaginative leadership, all-round management skills and the ability to mix at all levels in a multi-racial environment and with national and local authorities.

Salary is for discussion at over £18,000. In addition a family flat is provided. Please write in confidence with career details to Geoffrey Elms at Charity Appointments. Further information can be provided on request.

Charity Appointments

Victoria House, Southampton Row, London WC1B 4DH.

The Royal Town Planning Institute

Promoting Planning from £9,000
ADMINISTRATIVE ASSISTANT

The promotion of planning is the Institute's top priority. This post in the Public Affairs Department will play a key role in servicing committees dealing with public relations, the rapidly expanding private consultancy sector and the development of planning aid. An interest in promotional activities will be encouraged.

Experience of government, professional services or town and country planning and the possession of a relevant degree or qualification would be an advantage. Competent administrative ability with self-sufficient typing skill is essential.

Further details and application forms from The Royal Town Planning Institute, 26 Portland Place, London W1N 4BE (01-636 9107). Closing date 11 April. Interviews 28 April.

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Seek experienced and presentable staff for their busy Chelsea shop. Appreciation of good clothes essential. Salary according to age and experience. 01-352 4626.

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THE CHELSEA DESIGN CO seek experienced and presentable staff for their busy Chelsea shop. 01-352 4626.

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Unhappy with career? Income? Prospects? The opportunity to build a business with no capital outlay exists within a top London brokerage. High earnings during training. Graduates or commercially minded individuals. 25-35 with a good sense of humour call Mark McLean on 01-455 1505.

ASSISTANT REQUIRED for Fulham picture frame gallery. Interest in art and design essential. £3,000 p.a. 5 working days inc. Sat. Tel: 01-736 1955. CPE professionally written. Choice of style. Van/Accent. Tel: 01-605 3367. CITY WIRE SHIPPERS want trainee 10-22 Tel: 01-407 0266

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The Conde Nast Publications Limited, Publishers of VOGUE, HOUSE & GARDEN, TATLER and BRIDES AND SETTING UP HOMES, are looking for a young, bright and enthusiastic person to join their Classified Sales team. Experience preferred.

If you are interested please write (enclosing full Curriculum Vitae) to:

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Crone Corkill Recruitment Consultants 99 Regent Street W1

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We have openings in Australia, Bahamas, Belgium, Bermuda, Brazil, Canada, France, Germany, Holland, Hong Kong, Italy, Jamaica, Kenya, Luxembourg, Malawi, Middle East, New Zealand, Papua New Guinea, Portugal, South Africa, United States of America, Venezuela and Zambia.

The challenges and rewards are great. Please contact:

John Thompson,
Price Waterhouse,
Southwark Towers,
32 London Bridge Street,
London, SE1 9SY.
Tel: 01-407 8989.

Price Waterhouse



GENERAL APPOINTMENTS

HEAL'S COMPANY DISPLAY MANAGER

salary c. £15,000 + Car

Heal's, part of the Habitat/Mothercare Group, is expanding nationally following the successful reorganisation of our Stores and the transformation of the product range.

We now have an exciting position for a Company Display Manager, possessing the creative talent to further extend and develop our new image. He or she will be responsible for all aspects of the Company's display, store layout and window promotions. All locations must meet our exacting visual standards.

Solid Managerial skills will be needed to help plan and implement promotional activities, to control and develop staff and plan and manage budgets.

4 weeks holiday. Generous Group discounts. Applicants should, preferably have previous furniture experience and be aged between 27 and 35.

Please send your C.V. or write for an application form to
Anne Cook, Personnel & Training Manager,
196, Tottenham Court Road, London W1P 9LD.

ENGINEERING MANAGER

Barclays Bank PLC require a Chartered Engineer to take up the post of Engineering Manager in its Property Services Department—South Regional Office, based in Twyford.

The successful applicant will be a corporate-member of one of the major engineering institutions. Ideally, they will have served an engineering apprenticeship followed by design experience, operation and maintenance of building engineering services coupled with Managerial expertise.

The duties will include conceptual design of the engineering content of major projects and detail design of smaller ones, the vetting of engineering designs and drawings prepared by others, briefing of consultants, engineering project management and control of subordinate staff engaged in the operation and maintenance of engineering services in a group of buildings for which the job holder will hold overall responsibility.

Salary will commence at £16,052 per annum and is subject to annual review. Additionally, an annual bonus is payable and there is a wide range of benefits including non-contributory pension scheme, profit sharing and a special housing loan facilities scheme, after a qualifying period.

Application, giving details of qualifications and experience, should be made to:

Mr P W Cooper
Head of Personnel and
Administration
Property Services Department
Barclays Bank PLC
Britannia House
16/17 Old Bailey
LONDON EC4M 7DN



Chief Software Engineer

We are one of the world's leading Companies in the defence field, having developed highly specialised radar equipment for weapon systems. This equipment is in service with many countries around the world.

A vacancy has arisen for a Chief Software Engineer to lead a design team of approximately ten staff. Reporting to the Technical Manager you will be responsible for the preparation of operational software for military radar systems with associated test software, computer models and emulators.

Equipment available includes both HP and VAX. Applicants should ideally be familiar with such machines and languages 'C', FORTRAN, and ASSEMBLER. BASIC, CORAL, MASCO and ADA, would also be advantageous.

Ideally applicants for this senior position will be in the age range 30-45 years old, educated to Degree level and be able to demonstrate proven management ability.



If you would like to make the career move to a dynamic Company looking very much to its future, we will offer a good benefits package including relocation expenses where appropriate.

Please write with full career details to:
Mr P N Willis, Personnel Manager,
Racal Defence Radar & Displays Ltd,
Davis Road, Chessington, Surrey, or telephone
01-397 5281 ext. 2431.

Racal's people are Racal's success

RACAL

Chief Executive

Torridge District Council
c.£21,500

The Council wish to appoint a Chief Executive to lead the Council's professional service, with 290 staff and a gross annual expenditure of over £9m.

The successful applicant, who may be from local government, elsewhere in the public sector, or the private sector, must show evidence of substantial management achievement in an exposed environment.

The Chief Executive will co-ordinate and ensure the effective conduct of all the Council's business and advise the Council on priorities and the best use of resources.

In addition to salary, car and telephone allowances are payable. A relocation allowance is also payable.

For further information please contact John Smith ref. A.57003. HAY-MSL Selection and Advertising Limited, 52 Grosvenor Gardens, London SW1W 0AU.

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PUBLIC APPOINTMENTS

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Very responsible, hard-working and self-motivated person (25-30). To manage chain of 12 market stalls in Covent Garden (based Covent Garden). Clean driving license and phone essential. Good package. Immediate start. 402 5500.

MARKETING/ ADVERTISING SALES

Are you well educated and articulate? Do you want to learn the essentials of marketing? If you can learn to sell video advertising and direct marketing services at Director level, contact:

David James at
INTERVISUAL
ADVERTISING LTD
on 01-629 6096

Basic salary agreement and commission

YOUNG GRADUATE

Required for specialist firm of Lloyd's Brokers.

An opportunity has arisen for a young graduate for a leading Lloyd's non-graduate would be considered to join a busy young team in a progressive firm of Lloyd's Brokers. The successful candidate must be interested in a job which is personally and intellectually stimulating. If you are prepared to be trained from scratch for a career with excellent prospects, please write with CV to: Special Recruit to Lloyd's, The Times, PO Box 484, Wigmore St, London W1.

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Required at leading GP and Treatment Centre set in beautiful surroundings. Training is given to mature, well educated, motivated individuals. A commitment to a 12 week programme is essential. An advantage would be an experience in working with the public. The Life Line Trust, East Kent, Medway SE8 5SE.

SOUTHBEND TRANSPORT LIMITED

Managing director

c.£25,000 + car

For a new public transport company shortly to take over operation of the existing bus undertaking from the Borough Council. The company is expected to have a turnover of around £5m in its first full financial year. A particular feature of the business is the innovative express service to London and Heathrow Airport started some years ago and which now represents a substantial element of the business. The company will initially provide engineering services for the Council's general vehicle fleet.

Reporting to the Board you will manage the company on a day to day basis while having responsibility for the development and implementation of a future strategy that will ensure a viable business catering for the needs of the travelling public.

You should ideally have a transport background and will already have been profit responsible in a general management capacity possibly in a division of a large organisation or a smaller independent company.

Candidates must be skilled in leading teams and motivating people, with a consultative management style. A background which includes marketing experience would be a distinct advantage.

Applications are also being invited for the post of Financial Director/Company Secretary.

Resumes including a daytime telephone number to Torrance Smith, Executive Selection Division, Ref. ST486.

Coopers
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10 Boulevard Street
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DIRECTOR

Up to £27,623 p.a. inc LWA (Salary under review)
Central Council for
Education & Training in Social Work

The Council is seeking a successor to Priscilla Young who is retiring. The successful applicant will be London based and will be able to offer:

Leadership in the development of social work education and training

Ability to manage and lead a complex U.K. organisation involved in major change

Lively knowledge and interest in social work practice and theory.

Applications are invited from men and women who have experience of social work, social work education and senior management responsibility, and who have relevant academic and professional qualifications.

The Council is an equal opportunities employer. Application forms and further information from Personnel Section, CCETSW, Dorset House, 81, Chad's Street, London WC1H 8AD. Tel: 01 278 2455 Ext. 236. Closing date for completed applications: Friday, 18th April, 1986.

CCETSW

SALES

National Gallery Publications is the commercial operation responsible for the Gallery's extensive publicising programme of fine art books and reproductions.

A sales experience is urgently required to promote sales through UK trade and direct markets.

If you have a proven sales record and can demonstrate a genuine interest in our customers and products, then you should write to the Publications Manager enclosing CV and stating present salary.

A remuneration package commensurate with this important new position will be offered.

The Publications Manager, National Gallery Publications, The National Gallery, Trafalgar Square, London WC2N 5JX.

THE ROYAL ASSOCIATION FOR DISABILITY AND REHABILITATION (RADAR)

is looking for a FUND RAISER to devise and develop marketing and promotional fund raising opportunities. The person will have had several years experience in marketing and/or public relations. Salary NUC scale 3-5 (£7,551-£10,014). Job description and application form available from The Office Manager, RADAR, 25 Mortimer Street, London W1M 8AB. RADAR is an equal opportunities employer.

OVERSEAS DEVELOPER AND MARKETING GROUP

Now interviewing off site brokers and property agents to represent and sell Mediterranean time shares. Meet us at the time share exhibition Cumberland Hotel, London, March 21st at 5.30-8.00pm in the 'Time Share Marketing' hospitality suite or write to: Overseas Timeshare, 5 Hanover Street, London W1, attention Marketing Director.

REPORTER

Radio Shropshire

BBC LOCAL
RADIO

We are an equal
opportunities employer

Are you a young ambitious reporter with at least three years' journalistic experience? If so, Radio Shropshire has a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential.

Salary £8,528—£10,581 plus allowance of £569 p.a. Based Shrewsbury.
Contact us immediately for application form (quote ref. 9410/T and enclose a.e.)
BBC Appointments, London W1A 1AA.
Tel: 01-927 5799.

Technical Publishing



Managing Director (responsible) required for small (20 strong) successful company publishing for the construction industry. Overseas experience essential. Excellent salary and benefits. Immediate start. Applications to: The Editor, Technical Publishing, 100, Strand, London WC2R 0JH.

The applicant will work closely with the present MD for an agreed period of time. Salary negotiable. £12,000 p.a. car provided. commensurate pension scheme.

Write to the Editor for application form and you will receive a copy of the company's prospectus. RIBA Publications Ltd, Fenchurch Street, London EC3A 3DF. Applications will be treated in the strictest confidence.

ADMIN MANAGER

To £20,000

Rapidly expanding EC4 Company requires an experienced Manager who is conscientious, flexible and capable of handling a great deal of responsibility. You will preferably be familiar with computerised systems and aged 30 - 40.

Call Julie 01-283 6691
Selective Appointments

BUILD A REPUTATION

£15,000+

A well established firm of City solicitors needs a dynamic Practice Development Officer to handle all aspects of their P.R. This is a new position and you will be responsible for starting a monthly in-house magazine, producing corporate brochures and compiling a list of all partners' clients, and entering it on a W.P. You will also be required to raise a number of £1,000, to committee members, as well as organise all seminars and social events for the firm. You must have 'A' level education, and preferably a degree. Age 25-30. A P.R. background in a professional organisation is essential. Please call:

568 3535

Crone Corkill

Recruitment Consultants

18 Eldon Street EC2

NORTH YORKSHIRE COUNTY COUNCIL APPOINTMENT OF PART-TIME CORONER - YORK DISTRICT

Applicants are invited to tender for the post of part-time coroner for the District of York in the County of North Yorkshire. A coroner must be a qualified medical practitioner, of at least 35 years standing. Salary and conditions of service will be in accordance with the RAC for Coroners and will be the first subject to be fixed in the future. The coroner will be required to sit in the District of York at 10.15 am on the 1st, 3rd, 5th, 7th, 9th, 11th, 13th, 15th, 17th, 19th, 21st, 23rd, 25th, 27th, 29th, and 31st of each month. The salary will be paid in addition to the salary. The post is a full-time post. Applications should be sent to the undersigned, and to whom any enquiries should be made.

Chief Coroner and Clerk of the Court
County Hall
North Yorkshire

CITY RESEARCHER HEADHUNTING

LONDON, W1. c.£12,000-£15,000

As market leaders in International Search and Selection, we have a requirement for an experienced researcher with knowledge of the City and its institutions.

We need a person capable of identifying and locating relevant target candidates, ensuring the successful completion of specific assignments, and developing our expanding data base.

The successful candidate will have a minimum of one year's relevant research experience and ideally will be working in a similar environment at present. If you are bright, dynamic and capable of working to tight deadlines as part of a professional team in a progressive company, then pick up the phone and call:

Andrew Hills on 01-408 1670

at:

Lloyd Chapman Associates,
160 New Bond Street,
London W1Y 0HR.

HORIZONS

A guide to career development

Changing face of diplomacy

Queen Victoria's representative in Bolivia once declined to attend a local celebration. In revenge he was tied facing backwards on a donkey and paraded around the main square in La Paz. Diplomatic relations were severed and remained so for several generations.

Foreign Office diplomacy is still concerned with political relations with the rest of the world but it covers all other aspects of modern government business. This ranges from export promotion and technical cooperation to the supply of food, energy and raw materials, to the environment, telecommunications and space.

The Foreign Office continues to represent the interest of individual British citizens. Ultimately it is responsible for seeing that British and the British Government are properly represented abroad on every topic that affects the British people — a very wide-ranging brief indeed.

There are about 200 missions (embassies, high commissions and smaller posts) covering 164 countries. In all there are 6,718 UK-based staff (as opposed to staff recruited locally overseas). About 4,700 are posted abroad at any one time, only 1,600 of whom are entitled to diplomatic status. There has been a 17.4 per cent decrease in staff since 1968 with a decrease of 5 per cent forecast up until 1988.

Ann Grant is head of the recruitment section. She is positive about the kind of

There is no one kind of person that is recruited by the Diplomatic Service.

Corinne Julius examines the skills needed to represent Britain abroad today

All executive officers must be prepared to do some routine jobs, with the expectation of ultimately reaching Consular level. An executive officer would expect to become First Secretary around the age of 39 and an administrative officer at 29.

There are now competitions to enable executive officers to transfer to administrative grades. As a small service, working in small units, bright candidates are rarely left to moulder. Last year competition was fiercest at executive level. This was due at least in part to the advice to women by careers advisors to apply at this level.

There are good opportunities for women who should aim high. They can today work effectively in the Diplomatic Service in almost any country. There is no discrimination, nor is there special assistance, although there is good maternity leave provision and an option to take special unpaid leave.

There is no one typical career pattern, but Ann Grant's career gives a flavour of life in the Diplomatic Service. She joined the first stream in 1971 having studied international relations at Sussex University.

Her first job was as the desk officer for the Philippines. For two years she was responsible for co-ordinating information on the country, dealing with visitors, correspondence and the press.

Unlike the French and the Americans who have diplomatic colleges, in Britain it is a matter of on the job training. This is supplemented by three month core training. For example, on drafting and economics and three months on intensive French, German or Spanish.

At this point officers are assessed for hard language training. Fifty per cent of the intake is siphoned off for between nine and 24 months training, for example, in Japanese or Russian. Ann Grant did six months Bengali before becoming a Third Secretary political in Calcutta. The most junior of 12 diplomats.

Her job was to monitor the political situation in North-East India. But she ended up doing a little of everything, and set about maximizing her contacts in the

community. By getting to know, for example, the views of students at the university which were somewhat different from those of the government. It meant being able to round up "the right kind" of people to meet a "Tony Benn" or a "Norman Tebbit".

"You have access, but there are constraints", she says. "You must be aware of the damage you can do. For example, your need to get to know a wide spread of people outside the diplomatic community can mean that you risk being thought a spy."

After two-and-a-half years, she returned to the UK and somewhat unusually spent four years on secondment at the Department of Energy. This was followed by two years in the news department as a "spokesman" responsible for East European and then Middle Eastern affairs.

At 32, Ann Grant found herself as First Secretary and Head of Chancery in Mozambique. In the absence of her ambassador, she was responsible for reporting on the political situation. She found her background in international relations and African studies helpful in establishing good relations with government officials who viewed Britain as a colonial power.

In 1984, she returned to the UK as head of recruitment section. She expects to remain for here another year and aspires to promotion to councillor in the next few years.

The need is for diplomats to achieve aims by negotiation

Between the ages of 30 to 40, administrative officers spend a considerable time in the UK. After that they would expect the majority of their postings to be abroad, with a move every three to four years. In all, two-thirds of diplomatic service is likely to be overseas.

This mobility, while offering considerable variety and opportunity for promotion, can cause problems for families. It is unusual for spouses to be able to follow a career abroad, particularly in Third World countries.

As Britain's status changes her will can no longer be imposed, and increasingly the need is for diplomats able to achieve aims by negotiation and co-operation.

If you think you have the talent and stamina you can obtain further information from the Recruitment Section Personnel Policy Department, Foreign and Commonwealth Office, 3 Central Buildings, Matthew Parker Street, London SW1H 9NL, tel 01-233 5244. Information on recruitment schemes may be obtained from the Civil Service Commission, Alencore Link, Basingstoke, Hampshire RG 21 1JB.

BANKING & ACCOUNTANCY

Institutional Sales

Capital Markets

Our client, a leading Scandinavian bank, has a need for experienced Euronote sales people with a proven track record in a major house. Candidates should have a minimum of one year's experience.

This US international bank seeks a salesperson to market multi-currency securities to UK institutional clients. Ideally candidates should be economics graduates with two years' experience within a corporate treasury department.

Financial Futures

A substantial US Broking house, requires a high calibre salesperson to join its existing team. Candidates should be familiar with all major US and UK financial futures contracts.

A major US Bank is seeking a young dynamic marketing professional to develop its institutional business. The successful applicant must have extensive knowledge of financial futures and options.

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This highly prestigious UK firm wishes to appoint an executive to market US equities to UK institutions. With two years' experience, candidates should ideally be NYSE Series 7 registered.

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For further information please telephone 01-481 3188 in complete confidence.

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EUROPE HOUSE - WORLD TRADE CENTRE - LONDON E1 9AA 01-481 3188

North American Banking

Our fast-growing and profitable North American Banking Department seeks executives to work on and help develop our North American business.

The ideal candidate will be:

- Mid to late twenties
- Academically well qualified
- Innovative
- Self reliant

Candidates should have a good grounding in credit and a knowledge of general banking services. In addition experience in specialised banking products, such as Asset Based Lending, Leveraged Buy Outs, Real Estate Finance, Bond Enhancement Programmes and Interest Rate Swaps would be of value.

Successful candidates will work in an environment which encourages flexibility and an individual approach. There will be opportunities for travel and the possibility of a posting to one of our four U.S. offices.

Candidates should apply with full Curriculum Vitae to: Hanover Partners Limited, Box D67, The Times, R.O. Box 484, Virginia Street, London E1 9BL.

Kleinwort Benson

Tax Specialists

Legal and Accountancy Professions

The broad base of our recruitment operations enables us to offer the widest possible range of opportunities to tax specialists.

Our clients include firms of accountants and solicitors, financial institutions and public and private companies, both in London and in the provinces.

We are experiencing an increase in demand at all levels for high calibre solicitors, ACAs, and Inland Revenue Inspectors wishing to optimise their career potential. Prospects exist to partnership level.

If you would like to find out more about the positions we can offer please call Laurence Simons (Legal Profession) or Mark Brewer (Accountancy Profession) on 01-831 2000 (01-485 1345 evenings/weekends) or write to them at Michael Page Partnership (UK), 39-41 Parker Street, London WC2B 5LH. Strictest confidentiality assured.



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Newly Qualified A.C.A.'s Merchant Banking & Investment Banking

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£17,500 + benefits

Many of the U.K.'s leading Accepting Houses require recently qualified Chartered Accountants to join their established and highly profitable corporate finance departments. The successful applicants will work in highly demanding environments being involved, at an early stage, with acquisition and merger studies, share floatations, corporate advice etc. The benefits and promotional prospects offered, combine to present a highly attractive opportunity for the selected applicants.

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Our client, a major force in British Banking, seeks a recently qualified accountant to work in the corporate finance department working on cross border mergers and acquisitions. The successful applicant should be prepared to travel extensively throughout the world particularly in the U.S.A. and Europe.

Interested applicants should contact Victoria Ward Krickle on 01-404 5751 at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

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to £25,000 + benefits

We are acting for a major U.S. investment bank currently expanding its capital markets activities. Opportunities exist for newly qualified A.C.A.'s to join highly specialised teams marketing, negotiating and structuring swaps and other capital markets transactions. Candidates, aged 24-28, will have strong interpersonal skills and be highly self-motivated.

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A prime U.K. merchant bank seeks a recently qualified chartered accountant for its International Division. The successful applicant will be involved in identifying, structuring and advising on methods of funding for major worldwide projects. Excellent opportunity for those with the commitment and ability to succeed.

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Jonathan Wren

01-623 1266

01-623 1266

Banking Appointments

We are seeking ambitious, self motivated graduate ACA's, aged 25-32 years for vacancies within merchant and international city based banks for the following areas:

Senior Accounting / Financial Control £20-£37,000
(Banking experience essential).

UK & International Corporate Tax £30-£35,000
(Creative financial skills a pre-requisite).

Audit v.neg £20-£35,000
(Major bank experience essential).

For the above 3 vacancies contact Bryan Sales or Brian Gooch.

Operations Managers £20-£35,000
Jonathan Wren is currently handling a number of senior operational positions on behalf of its major clients. We would like to hear from candidates with extensive relevant experience, preferably gained with London based international banks, ideally covering foreign exchange, accounts, loans, etc.

Contact David Williams or Anne Griggs.

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Successful international bank requires a highly experienced banker with a comprehensive knowledge of credit appraisal. Age range 28-35 years. The appointee will be required to reorganise an active department of six analysts.

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A large European bank seeks an experienced Credit Analyst with experience gained within a banking environment. Ideally aged between 21-25 years, the successful applicant will assist marketing officers in business assessment.

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All applications will be treated in strict confidence.

SYDNEY **Jonathan Wren** HONG KONG
Recruitment Consultants
170 Bishopsgate, London EC2M 4LX. Tel: 01-623 1266

Our client is a successful and expanding small practice in North London. They are currently seeking to fill the following key positions:-

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Full Time/Part Time

£20,000 + car

ACCA/ACA/ATI qualified. Experience of solving complex corporate taxation problems is essential. The applicant should preferably have been trained in a large Taxation Department and possibly hold a key position in that department. You will establish Taxation Department within practice. Consideration will be given to an applicant working 2-3 days/week on a consultancy basis. Partnership prospects exist.

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Ambitious ACCA/ACA trained individuals preferably with a large Company background. Partnership prospects within 3 years. Reporting direct to Partners.

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£12,000

Qualified, time-barred or part qualified - 3-4 years audit experience is essential. Promotion prospects excellent.



Please telephone Jonathan Grantham
quoting reference JGR142.

166 Bishopsgate, London EC2M 4LX 01-274 5581 (10 lines)

"The art of taxation is so to pluck the goose that the maximum number of feathers are obtained with the minimum amount of hissing".

Jean Colbert 1665

Help wanted to feather nests

up to £30,000

Tax Specialists

Colbert's statement still rings true today: thus there is a great demand for tax specialists who can keep the plucking to a minimum.

If you have good specialist tax knowledge (personal or corporate), your services will be in high demand. But this pleasant situation presents problems. You need to ensure that a move will enhance your experience, enable career development and bring appreciation for your personal style.

Candidates vary in their skills, objectives and personalities. Our philosophy as recruitment specialists is to view every candidate as an individual. We take time to find out about your specific requirements and to give free and unbiased career advice.

We will be pleased to tell you about the spectrum of appointments we are handling and their suitability for you. They range across both the profession and commerce and are mainly in the £9000-£20,000 salary bracket. They will be of interest to those who have recently made the decision to specialise or those whose tax careers are already developing well.

An informal career discussion can be arranged by simply phoning Paul Carvoss ACA or Carrie Andrews ACA on 01-242 6633 or send us brief details of your career to date at: Macmillan Davies, Kingsbourne House, 229/231 High Holborn, London WC1V 7DA.

Macmillan Davies
FINANCE & ACCOUNTANCY



LA CRÈME DE LA CRÈME

Secretaries-
Marketing Department
West London

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Secretary to Marketing
Communications Manager — c.£9k

To provide top-level secretarial support and liaise with external suppliers in areas of advertising, media and wide-ranging requests from other parts of the company. You will also assist in the distribution of company literature and press releases and ensure stocks of publicity material are adequately maintained.

Departmental Secretary —
Marketing Communications — c.£8k

To provide secretarial support for the department and assume responsibility for the maintenance of departmental systems including Project Authorisation Requests and Purchase Orders. Additional duties include assisting at conferences, media events and similar.

Both positions require excellent secretarial and communication skills combined with a professional and enthusiastic approach to work. Operating knowledge of WP is desirable although full training will be provided.

Competitive salaries are offered together with excellent large company benefits. Please write with full career details to Pam Segal, Wang (UK) Limited, Wang House, 661 London Road, Isleworth, Middlesex TW7 4EL, or telephone 01-847 1954 (24-hour service) for an application form.

WANG

BTG
British
Technology
GroupMedical
Secretary
Near Waterloo

Would you like to work in an interesting and different environment, where your excellent medical secretarial skills will be put to rewarding use? The British Technology Group (BTG) encourages worthwhile investments in the UK and provides practical financial help for their future development.

We need someone to work for 2 executives involved in the medical and drugfield. It is a fast moving environment and you will need excellent shorthand and typing skills and the ability to cope under pressure. You must also have word processing experience.

The offices are modern, air conditioned and convenient for London Br and Waterloo Stations. The salary will be very competitive and there is a subsidised restaurant.

Interested? If you are, please forward your curriculum vitae for my attention or, alternatively, telephone me on 01-403 6666 to discuss the position further.

Miss E Pitts
BRITISH TECHNOLOGY GROUPAUSTIN REED
of Regent Street
EXPERIENCED
SECRETARY

The Group Managing Director is seeking a Secretary who is interested in a career. The successful applicant will have a pleasant personality and appropriate experience. Good typing and shorthand speeds are essential. In return, we offer an excellent starting salary and company benefits.

Write immediately, including c.v. to:

D.J. Gale, Personnel Director
AUSTIN REED LIMITED,
103/113 Regent St.,
London, W1A 2AJOptions
for today's worldIMPERIAL COLLEGE OF
SCIENCE AND TECHNOLOGY

The DEPARTMENT OF MANAGEMENT SCIENCE has a vacancy for an experienced Secretary to deal with applications (in excess of 6000 for admission to the Department's postgraduate courses) and to act as Secretary to the Director of the one year MSc course. The post will also include responsibility for keeping confidential student records and dealing with telephone and personal enquiries from prospective students. Good shorthand and typing required. Must be willing to use word processor for which training will be given if required. Pleasant working conditions, sports facilities available and generous holidays. Salary in range £6993 - £8092 including London Weighting according to age and experience.

Applications in writing to the Assistant Director (from whom further details can be obtained) Miss A E Benjamin, Department of Management Science, Imperial College, Exhibition Road, London SW7 2BX.

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We are a small and friendly firm of commercial lawyers situated near Fenchurch Street. We need 3 legal secretaries urgently and are willing to pay a five figure sum for the right people. Applicants should have good speeds and be willing to work hard. Wang WP is used exclusively but full training will be given to applicants who are otherwise well suited. If you are interested please phone Linda on 481 1000. No agencies please.

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Required for small independent wine merchant. French, sales and admin skills needed as well as an interest in wine and food, the owner and his dog! A challenging job for a practical, positive self-motivated person. Please write with C.V. to: Peter Pugson, 82 Wandsworth Bridge Road, London SW6 2TF.

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MAGAZINE WORLD

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PERSONAL ASSISTANT
c.£8,000 pa (July Review)

The Law Society, the professional association of solicitors in England and Wales, requires an experienced audio secretary to work for the senior solicitor dealing with the Remuneration Committee and other matters.

Duties include audio typing of general correspondence and reports, organising committee papers, arranging meetings, and full secretarial support in a range of other tasks.

Applicants should have 50 wpm typing and 80 wpm shorthand, possess English 'O' level or equivalent and either be experienced on a Wang Word Processor or be willing to be trained.

Typed applications should be addressed to the Personnel Officer, The Law Society, 113 Chancery Lane, LONDON WC2A 1PL.

(NO AGENCIES)

MARVIC TEXTILES LTD.
Consultants

We are looking for a bright young person to promote our luxury furnishing materials on a full time basis within the Furnishing Fabrics Department at Harrods, Knightsbridge.

A good knowledge of furnishing textiles and previous experience of selling is preferable though not essential.

This job enjoys the benefits of employment by a small successful and progressive company yet within our finest retail department store and maybe looked upon as an excellent early career opportunity.

Competitive salary and bonuses available. Please apply in writing with full CV to:

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£12,000

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Salary around £9,325
(negotiable)

required to work with Chief Executive of public water supply company. Must demonstrate ability for fast and accurate shorthand/typing and extensive experience of personal secretarial assistance at high level. Familiarity with modern office technology highly desirable.

Reliability, together with capability of working under pressure when required is essential, as is ability to work competently on own initiative.

Full details of experience, qualifications, age and present salary should be sent by 27th March 1986 in confidence to the Personnel Officer,

The Colne Valley Water Company

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SECRETARY
35+

£9,000 Package + Perks

International Company requires a well organized, dedicated secretary to keep their Directors and general office in order. You will be responsible for all office administration, will be dealing with top international clients and will be required to become involved in the business development. In return you are offered a highly interesting and stimulating career with excellent future prospects, an early salary increase plus immediate perks. Please apply to Gay Neville on 485 6717 Alfred Marks Recruitment Consultants.

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RACING: GRAND NATIONAL FAVOURITE CHANGES HANDS AS FLAT SEASON GETS UNDERWAY

Eddery and Tremblant can make perfect start

By Manderin (Michael Phillips)

Twelve months ago, Pat Eddery began the new Flat season in brilliant style by winning the first three races at Doncaster. Today, I expect the talented former champion jockey, who has no equal on his day, to make another good start by landing a double at Town Moor on Honeydew Wonder (3.15) and Tremblant (3.45).

Tremblant is napped to win the Racing Post Handicap, one of last season's top two-year-olds, is opposing him. Placed in the Prix de la Salamandre, the Grand Criterium and the William Hill Futurity after winning at Goodwood, Nottingham and Leicester, Bold Arrangement deservedly took high rank in the European Free Handicap.

As he was rated only 3lb below the best of last year's juveniles, many will be looking at him today to give an indication of the ability of his generation. There are two schools of thought: some say that it was moderate; others up to par.

Whichever is the case, I still feel that Bold Arrangement will find the redoubtable Tremblant a very tough nut to crack so early in the season, especially as his own sights are already set on a crack at the Kentucky Derby.

Bearing that in mind, Bold Arrangement is unlikely to be near his peak this afternoon and, while the same obviously applies to his three rivals, I still have the assurance from Epsom, where Tremblant is trained by Ron Sneyd, that he is fit and well and ready to give of something approaching his best.

The word from Newmarket is that both Sulaifah and Mac's Reef have done plenty of fast work but, at the weights, I prefer Tremblant. It would be hard to imagine an easier winner of the Cambridge Handicap, and earlier in the season, Tremblant won the Bunting Cup at Ascot and the Bunting Cup at Newmarket, besides a valuable handicap at Doncaster during the St Leger meeting.

All those races were tough assignments as usual and the versatility that he showed in winning from seven furlongs to nine furlongs makes him precisely the sort of horse that I like. As such, he looks a real threat in the side of a three-year-old this early in the season, even a colt as good as Bold Arrangement.

Honeydew Wonder, my idea of Eddery's first winner of the season in the Bertie Bassett Handicap, has been hurrying and will be as hard as nails. He showed improved

form to win at Beverley, Salisbury, Windsor and Epsom last season and does not look harshly treated with 9st 1lb.

From Newmarket I hear that Bold Connection was done plenty of work and will, even with 10 stone. He too has been hurrying but, whereas Honeydew Wonder's graph was on the incline last season, Bold Connection's seemed to be going downhill.

Joli's Girl, a stable companion of Bold Connection, is also said to be fit and well and ready for the Spring Apprentice Handicap. However, she has a lot of weight and I prefer Paris Trader from Mick Easterby's in-form stable. Paris Trader is fit from hurrying and his Flat form last year was adequate.

Castle Warlen, who ran well at Sandown to split the stable companions, You're Welcome and Door Latch, should go well in the Louise Stockdale Challenge Cup at Towcester. Bargill, from Fred Winter's stable, which is running into form again after a mid-season hiccup, looks the obvious danger.

Every, with successive victories at Southwell and Warwick to his credit, can complete a treble by winning the Piper Champagne Hunters Chase.

Bold Arrangement (right), seen here finishing second in the William Hill Futurity Stakes, faces a tough task against older rivals in today's feature race at Doncaster. Pat Eddery, in the saddle here, now rides Tremblant



Bold Arrangement (right), seen here finishing second in the William Hill Futurity Stakes, faces a tough task against older rivals in today's feature race at Doncaster. Pat Eddery, in the saddle here, now rides Tremblant

Mr Snuggit sold to Ramsden

Mr Snuggit, the 10-1 favourite for next month's Grand National, sponsored by Seagram, has been sold by Adrian Greenwood to Terry Ramsden for an undisclosed sum. The nine-year-old will stay in training with Mick Easterby at Sheriff Hutton and Phil Tuck will keep the Aintree ride.

Ramsden, who achieved a personal ambition when Motivator provided him with his first Cheltenham Festival winner last week, rates Halo Dandy, Corbiere, Last Supper and Door Latch as the quartet most likely to deprive him of another big success.

Ramsden will be hoping that Mr Snuggit proves at least as successful as his last purchase from Greenwood, Claret Cottage, who won the group three Duke of York Stakes last season.

Mr Snuggit's price has been reduced to a point to 9-1 by Ladbrokes who also report heavy support for West Hill last night to lose £40,000 at 14-1, including one bet of £1,000 each-way, and now a 12-1 chance.

At yesterday's second acceptance stage, 84 horses were left in. There were no surprise withdrawals.

Any Business, one of 37 four-day declarations for Saturday's William Hill Futurity Handicap at Doncaster, will not run. The five-year-old was bought back by his trainer, Willie Musson, for 3,400 guineas at Doncaster sales yesterday. Any Business was sold to dissolve a partnership of three and will now be racing for two owners. Musson said: "He won't run on Saturday - he's not ready yet."

Bestemianova and Bukin embattled by young Russians

From John Hennessy, Geneva

Uneasy lies the head that wears the crown discarded by Torvill and Dean two years ago. Their successors as world ice dance champions in 1985, Natalya Bestemianova and Andrei Bukin, survived the first element of this year's competition in Geneva yesterday, but by the narrow margin.

Fear of the nine judges voted in favour of their Russian competitors, Marina Klimova and Sergei Ponomarenko, who have thus chipped away still further into the established position of their seniors. Having been overwhelmed by the compulsory of the European championships in January, they went on to win the second element, the original set pattern. It is unlikely that the champions will be dispossessed in the free dance on Saturday, but there is clearly a rising graph in favour of the younger Russians.

In two cases yesterday only a tenth of a point separated the two couples as Klimova and Ponomarenko recovered strongly from comparatively poor marks in the numbers to win over three judges in the pas de deux and six in the West-minster waltz. The wonder is that three judges failed to recognize the superiority of the younger couple, in the waltz at least.

Perhaps they were offended by Miss Klimova's dress, which belonged more to Café Apache than to a sporting arena, or by her shoulder, off her hip and off most intermediate points on one side. Happily, she is Mrs Ponomarenko when the skates are put to bed.

The British champions, Sharon Jones and Paul Adkins, are noticeably more relaxed here than they were in Copenhagen for the European championships, and have taken thirteen

place, an advance of two places compared with last year. Elizabeth Coates and Alan Abretti, of Streatham, lie three places behind.

Orser, of Canada, moved into a threatening position in the men's championship with a sparkling display in the short programme. He won that second element narrowly from Alexander Fadeyev, the Russian holder of the title, and so climbed two places into third.

Jozsef Sabocvic, the controversial Czechoslovak winner of the European championship in January, is sandwiched between the two.

Having one title, the pairs, already in the bag and occupying the lead in the three other events, the Soviet team is running riot. And since the female member of the pairs champions, the gifted Ekaterina Gordeyeva, is only 14, it seems likely that that crown at least has found a resting place for some years to come.

COMPULSORY DANCES: 1. N. Bestemianova & A. Bukin (USSR), 0.6pts; 2. M. Klimova & S. Ponomarenko (USSR), 0.5pts; 3. S. Jones & P. Adkins (GB), 0.4pts; 4. E. Coates & A. Abretti (GB), 0.3pts; 5. J. Sabocvic (Czechoslovakia), 0.2pts; 6. A. Fadeyev (USSR), 0.1pts; 7. S. Ponomarenko & M. Klimova (USSR), 0.0pts; 8. S. Jones & P. Adkins (GB), 0.0pts; 9. E. Coates & A. Abretti (GB), 0.0pts; 10. J. Sabocvic (Czechoslovakia), 0.0pts; 11. A. Fadeyev (USSR), 0.0pts; 12. S. Ponomarenko & M. Klimova (USSR), 0.0pts; 13. S. Jones & P. Adkins (GB), 0.0pts; 14. E. Coates & A. Abretti (GB), 0.0pts; 15. J. Sabocvic (Czechoslovakia), 0.0pts; 16. A. Fadeyev (USSR), 0.0pts; 17. S. Ponomarenko & M. Klimova (USSR), 0.0pts; 18. S. Jones & P. Adkins (GB), 0.0pts; 19. E. Coates & A. Abretti (GB), 0.0pts; 20. J. Sabocvic (Czechoslovakia), 0.0pts; 21. A. Fadeyev (USSR), 0.0pts; 22. S. Ponomarenko & M. Klimova (USSR), 0.0pts; 23. S. Jones & P. Adkins (GB), 0.0pts; 24. E. Coates & A. Abretti (GB), 0.0pts; 25. J. 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Sabocvic (Czechoslovakia), 0.0pts; 411. A. Fadeyev (USSR), 0.0pts; 412. S. P

Today's television and radio programmes

Edited by Peter Dear
and Christopher Davalle

BBC 1

6.00 **Breakfast** with Frank Bough and Debbie Greenwood. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55. News at 6.57, 7.27, 7.57 and 8.27. National and international news at 7.00, 7.30, 8.00, 8.30 and 9.00. Sport at 8.30 and 9.00. A review of the morning's newspapers at 8.57. Plus, Zos Brown's teenage report; and Richard Smith's phone-in medical advice.

9.20 **Cartoon** 10.30 **Play School**. 10.50 **Celebs**.

12.30 **News** after Noon with David Davies includes news coverage with subtitles. 12.55 **Regional** news and weather.

1.00 **Pebble Mill** at One. Hilary James returns with the first of a new series; and Dave and Al Sealey of the music hall group Cosmothea, trace their roots and end up in Paddington Green police station. 1.45 **Holier Cole**.

2.00 **International Snooker**: the World Cup 85. Four day event in which eight players from around the world are competing. In this afternoon's match Wales play Scotland over a best-of-nine frames format at the Bournemouth International Centre. Introduced by David Icke. (continued on BBC 2, 3.00 **Celebs**, 3.52 **Regional** news).

3.55 **T.V. for Children** 4.10 **SuperTed** the 15.15 **Jackanory**. Michael Palin reads part four of Roald Dahl's *Charlie and the Chocolate Factory*. 4.30 **Ugliest St.**

4.45 **Newsround** 5.05 **Blue Peter**. Bobby Robson, the England football team manager, puts two of his squad through their paces with a game of head tennis. (Ceebs).

5.35 **The Flintstones**. Cartoon series.

6.00 **News** with Sue Lawley and Nicholas Witchell. Weather.

6.35 **London Plus**. 7.00 **Top of the Pops**. 7.30 **News**.

7.30 **News** with Sue Lawley and Nicholas Witchell. Weather.

8.00 **Tomorrow's World**. Peter Macnamara announces the result of the week-long test of new devices designed to improve fuel economy. Judith Hann has news of a new technique that substantially cuts the cost of having a test-tube baby. Howard Stables examines a show which enables firemen who are contaminated with dangerous chemicals to be hosed down immediately. And Meggie Phelan demonstrates a new chemical detector that is as sensitive as the human tongue.

8.30 **A Question of Sport**. Bill Beaumont and Emyl Hughes are joined by Martin O'Neill, Jeremy Bates, Hugh MacNeill, and Tony Knowles. (Ceebs).

8.50 **News** with John Humphrys and John Humphrys. Weather.

9.30 **The Budget**. Roy Jenkins comments on behalf of the SDP/Liberal Alliance.

9.40 **World Figure Skating Championships**. The Men's Free Programme from Geneva.

11.45 **Can You Avoid Cancer?** The latest programme in Dr Michael O'Donnell series.

12.00 **Weather**.

TV-AM

6.15 **Good Morning Britain**, presented by Anne Diamond and Nick Owen. Exercises at 6.20; news with Gordon Honeycombe at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; sport at 8.35 and 9.00; regional report at 7.15; cartoon at 7.25; pop video at 7.55; Jeni Barnett's postbag at 8.35; Moira Doherty's juniors at 8.45; Claire Rayner is given a new image by fashion consultant Merril Thomas at 9.00; and comments on the problems of clothes and confidence at 9.12.

ITV LONDON

6.25 **Thames** news headlines. 6.30 **For Schools**: How electricity is made and used. 6.42 **Learning to Read** with Bill Coddie. 6.54 **Safety** at home and at play. 10.11 **A Profile of the American** re-titled hawk. 10.28 **With a group of young people** from Northampton spending a week at Taise. 10.45 **Religion**: Judaism. 11.03 **The role of computers** in the 11.20 **an essential adventure**. 11.37 **How We Used to Live**: the 1920s General Strike.

12.00 **The Giddy Game Show**. Gus, Gorrilla and Giddy go camping. 12.10 **Puddle Lane**. Puppet programme. 12.20 **The Sunbathers**. Presented by Neil Innes. 12.30 **The Sunbathers**. Presented by Neil Innes. 1.00 **News** at One with Leonard Parkin. 1.20 **Thames** news. 1.30 **Falcon Crest**. Final episode of the series, about the vine-growing community of California. 2.25 **Home Cookery**. Clus. The recipe for *Parade* is London.

2.30 **Daytime**. Sarah Kennedy chairs a studio discussion on a matter of topical importance. 3.00 **Thames** news. 3.15 **Thames** news. 3.30 **News** at Three with Leonard Parkin. 3.40 **Thames** news. 3.55 **Thames** news. 4.00 **Thames** news. 4.15 **Thames** news. 4.30 **Thames** news. 4.45 **Thames** news. 4.55 **Thames** news. 5.00 **Thames** news. 5.15 **Thames** news. 5.30 **Thames** news. 5.45 **Thames** news. 5.55 **Thames** news. 6.00 **Thames** news. 6.15 **Thames** news. 6.30 **Thames** news. 6.45 **Thames** news. 6.55 **Thames** news. 7.00 **Thames** news. 7.15 **Thames** news. 7.30 **Thames** news. 7.45 **Thames** news. 7.55 **Thames** news. 8.00 **Thames** news. 8.15 **Thames** news. 8.30 **Thames** news. 8.45 **Thames** news. 8.55 **Thames** news. 9.00 **Thames** news. 9.15 **Thames** news. 9.30 **Thames** news. 9.45 **Thames** news. 9.55 **Thames** news. 10.00 **Thames** news. 10.15 **Thames** news. 10.30 **Thames** news. 10.45 **Thames** news. 10.55 **Thames** news. 11.00 **Thames** 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SPORT

An English lesson from the two Rs

By John Woodcock, Cricket Correspondent, Barbados

England had to score at 5.4 runs an over to win the third of the one-day internationals here yesterday. In 46 overs West Indies, after being put in, made 249 for seven in a wonderfully entertaining innings. Their first six batsmen made runs, with Richards and Richardson again providing

Scoreboard

WEST INDIES
C G Greenidge c Downon b Foster 31
D L Haynes b Foster 28
R B Richardson b Downon 24
V A Richards c Foster b Embury 24
P J Dujon c Lamb b Foster 23
R A Harper not out 19
J Garner b Embury 9
M Marshall c and b Downon 8
M A Holding not out 0
Extras (lb 4, w 2, nb 1) 7
Total (7 wickets, 46 overs) 249
H A Gomes and B P Patterson did not bat.
FALL OF WICKETS: 1-81, 2-84, 3-181, 4-185, 5-225, 6-239, 7-249.
BOWLING: Downon 9-30-2, Thomas 7-15-0, Foster 9-38-3, Willey 6-21-0, Gooch 6-14-0, Embury 9-55-2.
ENGLAND: G A Gooch, R T Robinson, W N Stuck, T O Glover, P Willey, A Lamb, T Bottom, P R Downon, J E Embury, N A Foster, J G Thomas.
Umpires: D Archer and L Barker.

the highlight. As they uncorked a succession of flashing strokes they slapped each other's hands in mutual admiration.

England took the field to enthusiastic applause from their host of supporters, who were treated to a splendid opening over from Botham, as good as anything he has bowled on the tour. In it he beat Greenidge twice. Thomas also started with a maiden.

Yet after four overs Greenidge and Haynes had scored 20, including three fours in Thomas's second, two by Haynes with unstoppable straight hits. The outfield was parched and lightning fast and the boundaries short. Of the world's Test grounds this one and Headingley are perhaps the fastest. They are of much the same size, too.

So the match was soon on the move with high-class batting against perfectly respect-

able English bowling. When drinks were taken after 15 overs West Indies were 60 for no wicket. In the first over afterwards Haynes chopped Foster into his stumps and in Foster's next over Greenidge was caught at the wicket.

There looked to be more than enough lift in the pitch for England's batsmen to care for, but not Richards and Richardson, who were soon playing glorious strokes and running daintily between the wickets. Greenidge was out in the eighteenth over and in the next 17 Richards and Richardson added 117.

Thomas came in for heavy front-foot punishment and when Gooch bowled (England were looking for 10 overs from him and Willey between them) it was more than he could do to contain two such dashing batsmen in this form.

The show reached a thrilling climax and conclusion in the

34th over, bowled by Embury. From the first five balls Richards hit two fours and two sixes, both over extra cover. Off the last ball Foster at long off brilliantly held another high swinging drive that would also have carried for six. He pulled down the catch, two-handed, from away above his head.

In the fortieth over Richards was bowled by Foster, trying to hook, whereupon Dujon and Harper played scarcely less vividly than the two Rs. Two cover drives by Dujon off Embury were of the most exotic kind, a back-foot six by Harper off Foster on to the top of the new Garfield Sobers pavilion at long on a freakish stroke. Lamb took a nice running catch on the extra cover boundary and there were four overs still unbowed when half-time was reached. England fielded well under pressure.

NZ destroyer

Dunedin (Reuters) - New Zealand defeated Australia by 29 runs in the first of a series of four one-day internationals here yesterday. Replying to New Zealand's score of 186 for six in 50 overs, the tourists could muster only 157 before being dismissed in the 47th over.

Hadlee was the chief destroyer for New Zealand, claiming four for 15, while Martin Crowe, the part-time medium pace bowler, returned an economical two for 23 off 10 overs.

Faced with an accurate New Zealand attack and a slowish outfield, the Australians lost wickets regularly and were never on course to win.

The fall of Matthews reduced Australia to 124 for six in the 40th over, and almost immediately afterwards Hadlee bowled Marsh, the opener, who had scored a steady 35. A brief flourish from Waugh was the only

other sign of resistance as Australia collapsed.

NEW ZEALAND
B A Edgar c Phillips b Gilbert 36
K Rutherford b Gilbert 25
J V Conner c Marsh b Waugh 5
M D Crowe b Reid 47
J E Wright run out 1
B R Blair c Waugh b McDermott 12
R J Hadlee not out 51
T E Sloan not out 24
Extras (lb 10, w 2, nb 1) 13
Total (8 wickets, 50 overs) 186
J G Bracewell, S R Gillespie and E J Chatfield did not bat.
FALL OF WICKETS: 1-85, 2-72, 3-80, 4-87, 5-116, 6-148.
BOWLING: McDermott 10-40-1, Reid 10-1-55-1, Davis 10-2-12-0, Gilbert 10-1-35-2, Waugh 10-0-36-0.
AUSTRALIA
D C Boon c Rutherford b Chatfield 13
G R Marsh b Hadlee 28
T W B Phillips b Gilbert 23
A J Border c Blair b Crowe 26
G M Fitzke c and b Bracewell 18
G J Matthews c Waugh b Bracewell 29
S J Waugh c Crowe b Hadlee 29
C J McDermott b b Hadlee 29
D R Gilbert c Crowe 16
B A Reid c Crowe b Hadlee 16
S P Davis not out 16
Extras (lb 12, w 3) 15
Total (17 wickets) 157
FALL OF WICKETS: 1-12, 2-52, 3-55, 4-62, 5-121, 6-123, 7-125, 8-141, 9-158, 10-186.
BOWLING: Hadlee 9-5-15-4, Chatfield 9-2-15-1, Gillespie 10-2-39-1, Crowe 10-1-23-2, Bracewell 7-0-30-2, Conner 3-0-18-0.

Special mission

Colombo (Reuters) - The Pakistan cricket board has sent a special official to Sri Lanka to investigate the dispute between Pakistan's team and Sri Lankan players, umpires and spectators. M. Ijaz Butt, a Pakistan cricket board member, said that he had been sent to Colombo after reports were received "about many things" in the past few days.

On Monday, the Pakistan cricketers asked the manager to abandon the rest of the tour, saying bad umpiring had led to a deterioration of relations between the teams, which had caused on-the-field incidents, threats and abuse.

Pakistan, who won the first Test by an innings, lost the second on Tuesday by eight wickets. The third and final Test starts on Saturday.

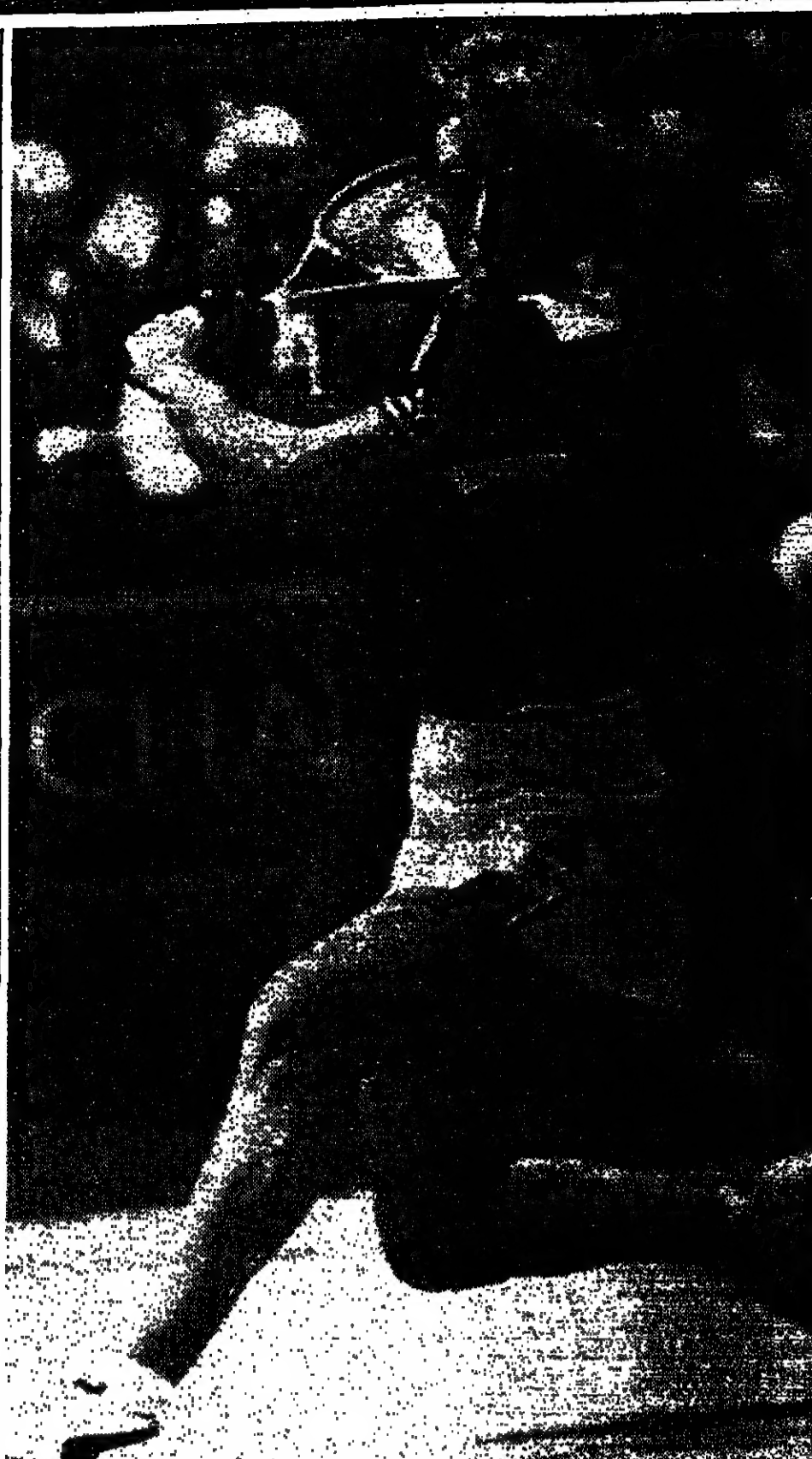
DELHI (Reuters) - India's selectors have announced a party of 16 to tour England this summer, dropping five players from the side that lost

the last Test series in Australia.

New faces in the squad for England include Delhi's veteran hard-hitting opening batsman, Raman Lamba, and the 24-year-old Bombay wicketkeeper, Chandrakant Pandit. Sandeep Patil, an attacking middle-order batsman, the left-arm spinner, Maninder Singh, and the seam bowler, Manoj Prabhakar, have been recalled.

The five replace the batsman, Mahboba, the seam bowlers, Kulkarni and Rajinder Singh, the leg-spinner, Sivaramkrishnan, and the wicketkeeper, Kirmani, all dropped after the tour of Australia.

SQUAD FOR ENGLAND TOUR: Kapil Dev (capt), R J Stuart (vice-capt), S M Gavaskar, K Siddhant, R Lamba, M Amarnath, M Azharuddin, D B Gangwani, S M Patil, K More, C Pandit, C Sharma, R M Berry, M Prabhakar, Maninder Singh, S Yedev.



Martina Navratilova (above), displaying the full range of her talent in beating Terry Phelps 6-1, 6-2 in the first round of the Virginia Slims tournament. Miss

Navratilova, who is attempting to win her third successive Virginia Slims title, took 51 minutes to dispose of Phelps, winning 59 points to her opponent's

33. Navratilova, fresh from her latest triumph against her fiercest rival and close friend, Chris Lloyd, looked fallible only once.

Grass is getting the big chop

The Grand Slam championships must be preceded by preparatory tournaments played on a similar surface. Consequently, it is no surprise to learn that the tennis associations of New South Wales and Queensland, reluctantly being a fine drawn by the National and Victorian associations, are accepting the need to dig up the grass courts of Sydney and Brisbane before the 1987-88 Australian season.

The Lawn Tennis Association of Australia - "Lawn" must be a misnomer now - have decided that grass courts will not be installed at their National Tennis Centre in Melbourne. Work on the centre began four months ago but Tony Peck, the LTAA media manager, said yesterday: "All-weather courts were made for difficulties during construction. The project manager assured us that they are on schedule. He is confident that they will be finished in time for the Australian championships of January, 1988."

In the meantime six different surfaces are being put down at a public facility in Melbourne. After severe tests, one will be chosen for the national centre and, logically, will also be installed at other state capitals. The Wimbledon chairman, "Buzzer" Hoad, said yesterday: "In future the grand slam will be a very thorough test of a player, in that there will be

Closing the book on grass

four different surfaces on which to play. Anybody who can win on all four will be a great champion.

All the grand slam championships, except the French (shade) used to be played on grass. The United States championships, having discarded grass after the 1974 tournament, are played on hard courts. After one more domestic season Australia will also close the book on grass.

There is no immediate threat to Wimbledon's traditional character. The climate's generous natural watering properties suit grass courts, and Wimbledon can afford the high cost of maintaining them. Moreover, Wimbledon also has shade, and synthetic courts and consequently has no pressing need to convert the lawns to a surface that permits year-round use.

The passing years, however, could pose two awkward questions. How long will grass be a practicable surface for the preparatory tournaments, and how long will the leading players continue to regard championships contested on

Optimistic about the future

such an eccentric surface as the most important in the world? Geoff Brown, president of the Lawn Tennis Association, reminded me yesterday of the saying: there is nothing better than a good grass court, and nothing worse than a bad one. He was optimistic, pointing out that Eastbourne Corporation were enthusiastic about the future of Devonshire Park, where grass court tennis was an attractive feature of the holiday programme.

Brown did, however, strike two cautionary notes. The worrying feature about the cost of pre-Wimbledon tournaments, he said, was not so much the maintenance of grass courts as the maintenance of sponsorship. "The cost of running these tournaments can be hair-raising and the LTA must make up any shortfall. There is no way we can 'back off' from supporting these lead-in tournaments." His second point was that private clubs had to remain viable and, consequently, must charge rational fees and provide year-round playing facilities. "Players may prefer grass if they can get it," he said, "but you also need a very good alternative."

Grass courts will survive as a pleasant curiosity in the British Isles and in such northern, one-time colonial outposts as Australia, New Zealand, Asia, and Rhodesia. But the number and importance of such courts will continue to decline and, at the highest level of competition, Wimbledon and its supporting past will soon stand alone. When that happens, there may be more sadness than excitement in the old joke prevalent among shade-court specialists: "Grass is for cows and sheep. Not tennis players."

Rex Bellamy
Tennis Correspondent

The cuckoo clocks in

By Pat Butcher, Athletics Correspondent

The warmer weather is not the only early sign of spring, the first cuckoo being seen as well as heard yesterday, and in central London of all places.

Zola Budd flew in from South Africa yesterday morning on the way to the world cross-country championships, and a preliminary glance at the entries for Sunday's race in Neuchâtel - home, incidentally, of one of Switzerland's famous cuckoo clock factories - suggests that Miss Budd will have little difficulty in retaining the women's title she won in Lisbon last year.

And she feels that the debate over her eligibility for the Commonwealth Games in Edinburgh this summer will be ended by the acceptance of the house that she bought in Guildford before Christmas as her domicile in England, although she has barely lived there. Her eligibility to compete in Edinburgh is in question because, as a former South African, she cannot satisfy the Commonwealth Games Federation stipulation that an athlete who changes countries, as she has done, must spend six of the 12

months before the Games in the "new" country.

Tim Hutchings, who was at the British Athletics Writers' Association lunch, which Miss Budd attended yesterday, said that the time had come for the England selectors to take a more serious attitude towards a world cross-country championship, which has a record entry this year of 67 countries, one of the broadest representations of any sporting event in the world.

England's national champion said: "Our results have been achieved in spite of the national championship, which at nine miles is far too long as a selection race for the world championship, which is only seven and a half miles. Also the attitudes and decisions on selection are being taken by people with their heads firmly stuck in the 1950s."

"The majority of English cross-country officials are not tuned in to modern cross-country. There is a case for having an elite race to select the world team, or even setting up a sponsored squad, which would make for a better team spirit. We've had appalling results in this race in the last few years."

Hutchings was referring to a selection policy which has involved leaving out some of England's best cross-country runners in recent years.

Distinctive out of world event

By Jenny MacArthur

Captain Mark Phillips has had to pull out of the world three day event championships in Australia in May because his eight-year-old horse, Distinctive, owned by the Range Rover team, has developed a contagious skin infection and cannot go into quarantine for the event.

The rest of the horses going to Australia start their quarantine today at Wyke. Capt. Phillips's place in the squad of seven is to be taken by Anne-Marie Taylor, aged 21, and Jimmy Cricket III.

Capt. Phillips is not likely to be unduly upset. Although he was thrilled to have been picked with the horse, he always felt that the opportunity had come a year too soon.

Despite the loss of Capt. Phillips this week and Lucinda Green last week (her horse, Regal Realm, has tweaked a tendon), the British squad for Australia remains powerful, including three of last year's European team.

Title holders stand their ground

By Mitchell Platts

There is no substitute for experience, as Linda Bayman emphasized when she partnered Maureen Garner to a one-under-par second round of 72 in the Avia Weatches women's foursome championship on the Red Course at The Berkshire yesterday.

Mrs Bayman, who is seeking a record seventh win in the Avia, and Mrs Garner, improved their prospects of retaining the title by moving alongside Patricia Johnson and Lilian Behan (76) in the halfway lead with a two-over-par aggregate of 148.

Mrs Bayman admitted that she and Mrs Garner were overpowered off the tee by Miss Johnson, the English title holder, and Miss Behan, the British champion, but the defending champions refused to be intimidated by their younger rivals, with whom they were partnered.

Mrs Bayman, however, cost her team the chance of leading with an indifferent four-iron tee shot at the 18th (161 yards), which left Mrs Garner with virtually a full wedge shot to the green, although she had

earlier holed from 10 feet at the sixth for one of their three birdies.

Miss Johnson and Miss Behan, the favourites, were impressive off the tee but their approach shots too often left them a worrying distance from the hole; they took three putts on no fewer than four occasions.

Belle Robertson and Mary McKenna, who won the Avia in 1984, stayed within striking distance with 75 for 151, which put them on the same mark as Carol Caldwell and Lynda Simpson (74). But Helen Dobson and Alison Johns, the two 15-year-olds from Lincolnshire who posted a first round of 74, fell back with an 82.

SECOND ROUND (leading scores): 148: P Johnson (Fyle and Kerri), 72, 76; L Behan (Curragh), 72, 76; E Bayman (Berkshire), 76, 72; J Garner (Portsmouth), 76, 72; C Caldwell (Sunningdale), 77, 74; L Simpson (Rural), 77, 74; G Robertson (Dunstable), 76, 75; M McKenna (Donabate), 76, 75; M McCormack (Thornhill Park), 75, 75; F Hammond (Lansington and County), 76, 79; B McIntosh (Gullane), 80, 74; P Harvie (Watton Heath), 80, 74.

More golf, page 36

Pay Corps leave empty-handed

By Sydney Friskin

45 Fd Regt RA 1
RAPC Worthy Down 0

A goal by Ian Jolly from a penalty stroke in the first period of extra time decided the Army Cup (UK) final at Aldershot yesterday. It enabled the 45th Field Regiment, Royal Artillery, to break the monopoly of the Royal Army Pay Corps, Worthy Down, who had won the trophy nine times in the past 10, losing only in 1982.

Besides Jolly, the Artillery team had Strachan from the combined Army side that recently won the Services championship. They fashioned most of the attacks yesterday but little advantage was taken of Jolly's creative ability.

The RAPC survived as long as they did because of the splendid goalkeeping of Rutherford and some stouthearted defence by Muldowney. Their resources in attack, however, were limited and in consequence the Artillery goalkeeper had a fairly comfortable afternoon.

Frequent infringements led

to a total of 20 short corners, 13 of which were earned by the Artillery. The twelfth of these awards led to the penalty stroke when a defender's foot on the line stopped the hit from the top of the circle by Mankand Singh. Jolly made no mistake from the spot, but if he had not missed the target from a short corner in the fifth minute of play this match might have ended much earlier.

In the second period of extra time the RAPC lost Duffy, who suffered a facial injury at a short corner and was led off the field. As they had already used two substitutes they could not bring on another man, but still in the dying minutes they came close to a victory.

RAPC WORTHY DOWN: Maj D Rutherford, Maj G Horan, WO1 R Muldowney, Lt M Abbott, S/Sgt S Williams, Sgt D Cassidy, Cpl R Barrington (Subs: G Bowne, S/Sgt T Duffy, Cpl J Cross, Sgt Long, WO1 P Richards (Sub: WO1 S Stephens).

SPORT IN BRIEF

Share issue a success

The British America's Cup Challenge share issue, launched at the beginning of last month, has raised £3 million and was over-subscribed, according to the BACC director, David Arnold. The Challenge's first yacht, Crusader, arrived in Fremantle, Western Australia, last Friday; the second, being prepared at Cougar Marine on the Hamble, will be shipped from Felixstowe on April 11.

Walliser wins

Waterville Valley, New Hampshire (AP) - Maria Walliser, of Switzerland, clinched the women's World Cup overall title yesterday when officials cancelled a giant slalom because of severe rain. Miss Walliser, who has battled her compatriot, Erika Hess, for the lead since early January, accumulated 275 points. Miss Hess, a two-time champion, earned 238 points.

More skiing, page 36

Threat softens

The threat of a "super league breakaway" receded slightly at yesterday's Rugby League management committee meeting. Officials pointed out to the 10 clubs in question that the coaching committee, led by the Great Britain manager, Les Berrington, had for three months been considering possibilities of taking the very steps demanded by the clubs. These include distribution of television and sponsorship income, and voting rights of first and second division clubs.

Reducing costs

The six national sports centres, at Crystal Palace, Bisham Abbey, Lillishall, Holme Pierrepont, Cowes and Plas y Brenin, have been asked to reduce their costs deficit from £3.4 million to £2 million for the 1987-88 financial year.

Driving force

The Football Association of Ireland have signed a sponsorship agreement worth £400,000 with Opel, the car manufacturer. Opel's involvement will be spread over four years. They are the association's biggest sponsors.

England's game still uncertain

By Stuart Jones
Football Correspondent

The Football Association were still waiting last night to hear whether England's international against the Soviet Union in Tbilisi can go ahead as planned next Wednesday. The FA asked for permission to fly directly to the capital of Georgia rather than via Moscow but no official response has been received.

Kelly agrees

Sean Kelly, of Ireland, has agreed to take part in the Nissan international classic for a second time starting from October 1. Kelly is an obvious favourite to retain the championship in his native land. The prize list of the five-day event has increased to almost £20,000. The race will start and finish in Dublin and will pass through Kelly's home town, Carrick-on-Suir, on the penultimate day.

COURSE: October 1: Dublin to Galway, 125 miles. October 2: Galway to Limerick, 90 miles. October 3: Limerick to Kilmory, 60 miles. October 4: Cork to Clonmel, 110 miles. October 5: Ardara to Dublin, 60 miles.

Kelly agrees

The list of potential candidates who could either act as hosts or be invited to play at Wembley include Belgium, The Netherlands, Sweden and Switzerland, none of whom are involved in international games next week. Not are Greece, Luxembourg and Malta, though they would be less suitable opponents.

More football, page 38

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